

Halse, Kirsten

From: Martin, Jaime
Sent: Wednesday, 9 May 2007 2:24 PM
To: Halse, Kirsten
Subject: GeelongPort notification N92776 - submission from Bruce Stevens Bulk Commodities re unloading various vessels at Lascelles Wharf - 27 April 2007

From: Bruce Stevens [mailto:bestevens@bsbc.com.au]
Sent: Friday, 27 April 2007 3:01 PM
To: Hatfield, David
Cc: Martin, Jaime
Subject: RE: Navious Kypros [SEC=UNCLASSIFIED]

David,

In the case of the "Sibulk Integrity" and the "Navious Kypros" Impact Fertilisers would have preferred to only use ships gear and our hoppers and not the figee providing the discharge rate (combination of ships gear and BSBC hoppers) met the required storage receival rate and was more economic, which would have been the case.

Impact Fertilisers like most other port users want the right to choose the best way to discharge each of their vessel's on a ship by ship basis. Currently, that freedom of choice is denied by Toll GeelongPort.

With regards the discharge of "Sunrise Misen" bulk Calcite for CSL Australia Ltd and Omya Australia Pty Ltd. Toll's insisted the vessel be discharged by one figee crane (both parties strongly objected to Toll's ruling on the matter due to decreased efficiency).

When the vessel arrived at Geelong Toll's only would provide one figee crane to discharge the 7,000 ton cargo (holds 1 and 3) which took 24 hours to discharge the "Sunrise Misen". This particular discharge was inefficient as BSBC would have discharged the vessel with two Grabs and Hoppers which would have discharged the vessel in 16 hours and saving of 8 hours or one shift.

Please contact me if you have any questions.

Regards
Bruce Stevens
Managing Director
Bruce Stevens Bulk Commodities Pty Ltd
Ph: (02) 9570 6705
Fax: (02) 9570 6570
Mobile: 0418 407 816

From: Hatfield, David [mailto:dah@acc.gov.au]
Sent: Thursday, 26 April 2007 10:34 AM
To: Bruce Stevens
Cc: Martin, Jaime
Subject: RE: Navious Kypros [SEC=UNCLASSIFIED]

9/05/2007

Bruce

Thanks for keeping us informed of developments at Geelong Port.

I just wanted to confirm my understanding of the situation from the email below. Is it the case that the Sibulk Integrity (and potentially the Navious Kypros) is being unloaded by a figee crane (and its associated hopper) and also by ships gear using one of your hoppers?

If that is the case, would the relevant parties have preferred to only use ships gear and your hoppers (and not the figee)?

thanks

David

From: Bruce Stevens [mailto:bestevens@bsbc.com.au]
Sent: Tuesday, 24 April 2007 3:31 PM
To: Hatfield, David
Subject: FW: Navious Kypros

David

Bruce Stevens
Managing Director
Bruce Stevens Bulk Commodities Pty Ltd
Ph: (02) 9570 6705
Fax: (02) 9570 6570
Mobile: 0418 407 816

From: Nick Sheldrick [mailto:NSheldrick@impactfert.com.au]
Sent: Tuesday, 24 April 2007 9:14 AM
To: bestevens@bsbc.com.au
Cc: Lara; pcornish@impactfert.com.au
Subject: Navious Kypros

Bruce,

We have the "Navious Kypros " due in around the 29th to Geelong to do 7000 DAP and 6500 MAP.

At the moment the port is showing we will get one Figee crane.

The Navious is equipped with Grabs

I expect we will require a Hopper from you as we have for the Sibulk Integrity currently discharging.

Can we touch base again on this on thursday as this situation becomes clearer.

Ken Cook will be managing the discharge for us again.

Regards

IMPORTANT: This email from the Australian Competition and Consumer Commission (ACCC), and any attachments to it, contain information that is confidential and may also be the subject of

9/05/2007

legal, professional or other privilege. If you are not the intended recipient, you must not review, copy, disseminate, disclose to others or take action in reliance of, any material contained within this email. If you have received this email in error, please let the ACCC know by reply email to the sender informing them of the mistake and delete all copies from your computer system. For the purposes of the Spam Act 2003, this email is authorised by the ACCC www.accc.gov.au