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A.C United Pty Ltd

t/as Ascot Market
ABN: 88 088 650 622
3 KENT STREET
ASCOT VALE. VIC 3032.
Ph: 9376 8337
Fax: 9376 8030

11 April 2007

The General Manager
Adjudication Branch
Australian Competition and Consumer Commission (ACCC)

I would like to express in writing my interest in **notification N92852** lodged by metcash trading limited (metcash) to the Australian Competition and Consumer Commission (ACCC).

I have been given the opportunity to view the aforementioned notification relating to the supply and/or offer to supply of data to retailers on condition that retailers acquire and install one of eight software brands that Metcash are offering.

I fully understand the reasoning behind Metcash's proposal of supplying only eight software brands to their retailers to ensure that cost and time management is kept to a minimum within their organization, but as a small independent retailer I feel that what they have not taken into account is the cost to the retailer of buying the new software, retraining staff on the new software, as well as the time that will be wasted installing and learning a new software program.

Only last year ('06) my store was able to acquire new computer systems, which included new software for point of sale (POS), a modem, as well as a new barcode handy terminal, as I was advised by metcash they would no longer be accepting orders through the phone line as in the past but rather via the computer line (modem). This was done at great expense to my self and my store as I had to retrain the staff on the operation of the new system (computers and handy terminal) and the new software that had to be installed.

If Metcash are allowed to go through with the current proposal then all I can see is that I will be up for more expense and more retraining for a new system, even though my current system will only be 3 years old. As a small retailer I can not afford, financially or time wise, to carry out such things again.

Yours Sincerely



Zheng Fei
DIRECTOR OF A.C UNITED PTY LTD

