Dalrymple Bay Coal Terminal

Queue Management System Amendments to Terminal Regulations





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1. Definitions and interpretation

1.1 Definitions

In this document:

ACCC means the Australian Competition and Consumer Commission.

ATA means, in respect of a vessel, the actual (or, where relevant, deemed) time of arrival of the vessel for loading of a relevant cargo or cargoes of Coal at the Terminal, being the time of anchorage of the vessel at Hay Point (or at any other location required by the harbour master for Hay Point) in readiness to load.

BBI means BBI (DBCT) Management Pty Ltd (ACN 097 698 916), and has the same meaning as **Lessee** in the Terminal Regulations.

consume or consumption in respect of Entitlement means the allocation of Entitlement to a vessel, at which time it is deducted from a relevant User's remaining Entitlement available for allocation (subject to further adjustment pursuant to clause 5.3(c)).

Discretionary Buffer means in respect of each User Agreement, in each Month of the period from 1 July 2005 to the end of the Term, a maximum buffer by which:

- (a) the tonnage of Coal actually loaded from 1 July 2005 to that Month (inclusive) less any tonnage shipped in that period without Entitlement, pursuant to clause 6.2(a)(i);
- may exceed
- (b) the aggregate Entitlement which has been acquired by the User in that period less any Entitlement accrued in that period -which the User has forfeited or disposed of by way of Swap.

The buffer is 90,000 tonnes for each User Agreement, except that where a User holds more than one User Agreement or related bodies corporate between them hold more than one User Agreement, the aggregate buffer under those User Agreements will be 90,000 tonnes (divided equally between each relevant User Agreement where the Entitlement under those User Agreements is not pooled).

Entitlement means entitlement (expressed as a tonnage) allocated to a User pursuant to clause 5, reduced or increased by any subsequent adjustment, consumption, Swap or forfeiture pursuant to the Queue Management Procedures.

Goonyella Coal Chain means all infrastructure between and including respective rail loading facilities at mines and the ship loading facilities of the Terminal, relating to the Shipping of Coal through the Terminal.

Hay Point means the port of Hay Point (near Mackay), Queensland.



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Independent Administrator means Ernst & Young (Brisbane Office), or such other independent professional service firm as the Operator (after consultation with BBI and all Users) from time to time appoints as such.

Independent Expert means BMT Maritime Consultants Pty Ltd (ABN 99 104 767 651) or such other independent professional service firm as the Operator (after consultation with BBI and all Users) appoints as such.

Loading Tonnage, in respect of a vessel or a parcel of Coal on a vessel, is taken to be the maximum nominated tonnage (which includes the master's discretion) until such time as the Operator receives a stowage plan for that vessel or parcel, at which time it will become the tonnage in that stowage plan.

Key Objectives means the key objectives in clause 3.

Month means a calendar month.

Monthly Contract Tonnage in respect of a User for a relevant Month, the Annual Contract Tonnage of that User at that time pursuant to its User Agreement divided by the number of days in the relevant Financial Year, multiplied by the number of days in the relevant Month. (For clarification, the Annual Contract Tonnage under a User Agreement in a relevant Month will be taken to be an annualised amount at that time, even if it is not expressed as such in a User Agreement. For example, if a User Agreement entitles a User to Ship 3 million tonnes of Coal in the period January to June in a Financial Year, the Annual Contract Tonnage during that period will be taken to be expressed as (approximately) 6 million tonnes per annum for the purposes of this definition.)

Notional Entitlement Procedures means the interim amendments to Terminal Regulations which commenced to apply as from 1 October 2004 and were previously intended to continue to apply until 30 June 2005.

Pooling means an arrangement between two Users (or by one User in respect of two or more User Agreements to which it is a party) whereby the aggregate Entitlement held by those Users (or pursuant to those User Agreements) is re-distributed between them, as they determine and notify the Operator from time to time.

Pre-loading Requirements means the pre-loading requirements of the Operator in the Terminal Information Booklet from time to time, the current such requirements being those set out in the Schedule

Queue means, at a relevant time, the vessels at that time anchored at Hay Point (or any other location to which they are consigned by the harbour master of Hay Point before entering Hay Point), and waiting to be loaded at the Terminal.

Queue Management Procedures means the provisions in this document.



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Queue Adjustment System Capacity means a tonnage which in respect of a Month is a percentage of actual System Capacity for that Month, and which the Independent Expert determines pursuant to clause 4.2.

Swap means an arrangement between two Users under which one User's Entitlement in respect of one or more Months is agreed to be reduced by a specified tonnage and the other User's Entitlement for that Month or Months is agreed to be increased by a corresponding tonnage (subject to it being effective pursuant to clause 5.3(f)).

System Capacity means, in respect of a relevant Month, the maximum practicable throughput tonnage of the Goonyella Coal Chain for that Month, as predicted by the Independent Expert and notified to Users pursuant to clause 4.1 or (if revised) clause 4.3.

Term means the period commencing on 1 April 2005 and ending on the later of:

- (a) completion of Phase Two and Phase Three of the Terminal expansion; and
- (b) the date when System Capacity reaches or exceeds on a sustained Monthly basis the aggregate of Monthly tonnages of Coal which Users wish to ship through the Terminal on a sustained basis (that determination of sustained System Capacity being made by the Independent Expert).

but in any event no later than 31 December 2010 when System Capacity expansion is expected to have occurred

Terminal Regulations means the Terminal Regulations from time to time for the Terminal, and where the context allows means the Terminal Regulations as amended by the Queue Management Procedures.

User means a company (or companies) which is (or are) a party to a User Agreement with BBI, and has the same meaning as *Customer* in the Terminal Regulations;

User Agreement means an agreement (including an agreement novated from Ports Corporation of Queensland to BBI) between BBI and a User, whether or not there are other parties to it, allowing the Shipment of Coal through the Terminal.

Working Queue means a Queue which is consistent with both maximising the throughput of Coal through the Terminal and as far as practicable minimising demurrage (the initial target for 30 June 2005 being a Queue in the order of 15 vessels intending to load an aggregate in the order of 1.26 million tonnes).

Terms defined in each User Agreement and in Terminal Regulations have the same meaning in this document (except where they are separately defined in this document).

1.2 Interpretation

(a) In this document:



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- (i) the provisions in Schedule 3 to each User Agreement in relation to interpretation of that agreement also apply to this document; and
- (ii) unless the context otherwise requires, references to clauses refer to clauses in this document.
- (b) For the purposes of clause 9.2 of each User Agreement, if the aggregate tonnage of Coal:
 - (i) for which a User acquires and consumes Entitlement; and
 - (ii) which that User is also able to ship without Entitlement, pursuant to clause 6.2(a),

in a Financial Year exceeds the Annual Contract Tonnage of that User under its User Agreement, there will be taken to be:

- (iii) sufficient available unallocated capacity at the Terminal; and
- (iv) no additional expense or unreasonable interference to other Users from Shipping that aggregate tonnage,

with the intent that the User not be precluded by that clause of its User Agreement from being entitled to Ship Coal up to that aggregate amount in that Financial Year.

(c) For the avoidance of doubt, nothing in the Queue Management Procedures affects or derogates from the rights or obligations of BBI or the Operator under the Operations & Maintenance Contract (*OMC*) between them, and in the event of any inconsistency between the terms of the Queue Management Procedures and the OMC, the terms of the OMC will prevail.

2. Queue Management Procedures Apply for the Term

- (a) The Queue Management Procedures amend and form part of the Terminal Regulations (by supplementing and, where inconsistent, modifying existing Terminal Regulations) for the Term.
- (b) The Notional Entitlement procedures cease to apply on and from 1 April 2005.
- (c) The Queue Management Procedures replace the Notional Entitlement Procedures on and from 1 April 2005.
- (d) The procedures and requirements of the Queue Management Procedures will be taken to have been in effect on and from 1 April 2005, even though they have not become part of the Terminal Regulations until after that date.
- (e) The transitional provisions in clause 14 apply in respect of the transition from the Notional Entitlement Procedures to these Queue Management Procedures.



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(f) Amendments to the Queue Management Procedures made in August 2005 will be taken to have applied retrospectively from 1 April 2005 (except where the Operator determines that it is only practical to implement them from the date they are made).

3. Key Objectives

The key objectives of the Queue Management Procedures are to:

- (a) ensure a fair, equitable and transparent allocation of System Capacity (and where applicable Queue Adjustment System Capacity) from time to time between Users;
- (b) achieve and maintain a Working Queue, so as to minimise deadweight demurrage costs to all Users;
- (c) maximise utilisation of System Capacity, hence maximising Coal exports from the Terminal; and
- (d) restore and maintain the reputation of the Terminal as a reliable and low demurrage facility.

4. System Capacity

4.1 Periodic determination of System Capacity

- (a) The Operator must request the Independent Expert to determine System Capacity for each of the following periods:
 - (i) 1 April 2005 to 30 June 2005 inclusive;
 - (ii) each Month of each succeeding calendar quarter which falls (wholly or partly) in the Term;
- (b) The Operator must periodically require the Independent Expert to determine System Capacity for each Month of each calendar quarter, and at the same time to provide an indicative forecast of System Capacity for each Month of the 12 monthly period following that calendar quarter, as follows:

Date of Determination: 5 Business Days before the respective dates below	Period of Determination of System Capacity	Period of indicative forecast
The date 10 Business Days after commencement of Queue Management Procedures	1 April 2005 – 30 June 2005	The 12 month period following the period in column 2
15 May 2005	1 July 2005 – 30 September 2005	The 12 month period following the period in column 2



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Date of Determination: 5 Business Days before the respective dates below	Period of Determination of System Capacity	Period of indicative forecast
15 August 2005	1 October 2005 – 31 December 2005	The 12 month period following the period in column 2
15 November 2005	1 January 2006 – 31 March 2006	The 12 month period following the period in column 2
15 February 2006	1 April 2006 – 30 June 2006	The 12 month period following the period in column 2

and so forth throughout the Term, so that the date of each determination in column 1 is the fifteenth of the Month which is two Months before commencement of the corresponding quarterly period in column 2, and the period of each indicative forecast in column 3 is the 12 Month period following the corresponding calendar quarter in column 2.

- (c) The Independent Expert must make its assessment of System Capacity following consultation, before the determination needs to be made, with the Operator and such other stakeholders as it considers relevant, and having regard to predictions of all relevant factors which are likely to impinge on System Capacity.
- (d) The Operator must notify BBI and each User of each determination of System Capacity by the Independent Expert, within 5 Business Days after the Operator is advised in writing by the Independent Expert of that determination.

4.2 Determination of Queue Adjustment System Capacity, to increase or decrease Queue

- (a) The Queue Adjustment System Capacity is a notional throughput tonnage which is a percentage (either less than or greater than 100%) of the actual System Capacity for a relevant Month or Months, which, if adopted instead of actual System Capacity for the purpose of determining Entitlements in that Month or Months, is predicted by the Independent Expert to either reduce or increase (as the case requires) the Queue to a Working Queue by the end of that period (assuming that vessels will be ordered at rates consistent with receiving Entitlement on their ATA and so that all available Entitlement will be consumed, or assuming such alternative or additional circumstances as the Independent Expert considers relevant).
- (b) If the Operator, acting reasonably, determines at any time that the Queue is significantly larger or smaller than a Working Queue and is not likely to be reduced or increased (as the case requires) to a Working Queue without this clause 4.2 being



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invoked, the Operator must request the Independent Expert to determine a Queue Adjustment System Capacity for one or more Months. That period must commence:

- (i) for the period 1 April 2005 to 30 June 2005 inclusive as of 1 April 2005; and
- (ii) in respect of any period after the period in (i) above:
 - (A) no earlier than 6 weeks after the date of notification by the Operator of the Queue Adjustment System Capacity if it is less than actual System Capacity (i.e. intended to reduce to Queue); and
 - (B) no earlier than the first day of the month following the date of notification by the Operator of the Queue Adjustment System Capacity if it is more than actual System Capacity (i.e. intended to increase the Queue).
- (c) When the Independent Expert determines the Queue Adjustment System Capacity for a Month or Months, it must notify the Operator of that determination in writing, and the Operator must within 5 Business Days notify BBI and the Users of that Queue Adjustment System Capacity.
- (d) Without limiting clause 4.2(a), the Independent Expert may take account of vessels which have consumed Entitlement but whose loading has been delayed because of unavailability of coal, in determining Queue Adjustment System Capacity.

4.3 Determination of revised System Capacity or Queue Adjustment System Capacity, to adjust predictions of System Capacity

- (a) If the Operator determines that the Queue is or is likely to become either substantially less or substantially more than a Working Queue for a sustained period because the actual System Capacity is expected to be different from the original forecasts of the Independent Expert, the Operator may request the Independent Expert to redetermine any previously determined System Capacity (and, if relevant, any previously determined Queue Adjustment System Capacity) for a relevant Month or Months, and to re-determine Entitlements for that Month or those Months accordingly.
- (b) A determination of revised System Capacity may be undertaken by itself, or in conjunction with a determination or re-determination for the same or other Months of Queue Adjustment System Capacity. (For example, to stabilise the Queue it may be necessary to determine or re-determine a Queue Adjustment System Capacity for one or more Months, followed by a revised determination of System Capacity thereafter.)
- (c) A re-determination which reduces System Capacity or Queue Adjustment System Capacity from a tonnage previously determined cannot take effect earlier than 6 weeks after notice of it is given by the Operator to Users.



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4.4 Consequences of re-determination

A revised System Capacity or Queue Adjustment System Capacity duly notified to Users will replace the previously determined and notified System Capacity or Queue Adjustment System Capacity previously notified in respect of each relevant Month.

5. Entitlements

5.1 Initial allocation of Entitlements

Each User will be awarded an Entitlement which relates to each Month (or other relevant period) in respect of which System Capacity or Queue Adjustment System Capacity is determined in accordance with clause 4. That Entitlement for a Month will be calculated as follows:

$$E = SC \ x \frac{MCT}{AMCT}$$

Where:

E means the Entitlement awarded to the User in respect of the relevant Month (or the initial 3 Month period)

SC means the System Capacity (or, where relevant, Queue Adjustment System Capacity) for the relevant Month (or the initial 3 Month period)

MCT means the Monthly Contract Tonnage of that User for that Month (or the aggregate Monthly Contract Tonnages for all Months in the initial 3 Month period); and

AMCT means the aggregate of the Monthly Contract Tonnages for all Users for that Month (or the initial 3 Month period)

5.2 Revised allocation of Entitlements

- (a) If a User has been awarded an Entitlement in respect of a Month (or other relevant period) based on a determination of System Capacity or Queue Adjustment System Capacity for that Month (or other relevant period) and that determination is amended in accordance with clause 4.2 or 4.3, then the Entitlement allocated to that User in respect of that Month (or other relevant period) will be taken to be adjusted accordingly.
- (b) If part or all of the Entitlement held by a User for a Month (or other relevant period) has been Swapped by a User and that Entitlement is subsequently revised pursuant to this clause 5.2(a), then, unless the relevant Users agree otherwise (and give the Operator notice appropriately):



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- (i) if the Entitlement previously held is reduced, the proportion of it which was Swapped will be taken to be reduced accordingly; and
- (ii) if the Entitlement previously held is increased, the tonnage which has been Swapped will be unaffected, and the User will be entitled to the balance of the increased Entitlement allocated to it.

5.3 Consumption and loss of Entitlement

- (a) (Consumption at ATA if sufficient for entire cargo)
 - (i) Entitlement held by a User in respect of a Month (or other relevant period) may be allocated to a vessel on which that User's Coal is to be loaded, if:
 - (A) the ATA of the vessel occurs in that Month (or if so requested by the User, in the case of one vessel per Month only on which it is to load Coal, alone or with others if the ATA of that vessel occurs in the first 5 days of the succeeding Month); and
 - (B) the amount of Entitlement held by the User for that Month (or other period) and not already consumed, plus any Discretionary Buffer of the User at that time, equals or exceeds the relevant Loading Tonnage of Coal of the User.
 - (ii) For clarification, if the Entitlement of a User for a Month (or other relevant period) plus any Discretionary Buffer at that time is less than the relevant Loading Tonnage, the vessel must not be loaded unless and until the User acquires sufficient further relevant Entitlement which (together with all or part of the Discretionary Buffer available at that time, should that be needed) equals or exceeds the Loading Tonnage, and is allocated to that vessel.
- (b) (Vessel may be allocated Entitlement for a Month after the Month in which ATA occurs) If at the ATA of a vessel there is insufficient Entitlement on the part of every relevant User to allocate to it in respect of each intended cargo on that vessel in accordance with above 5.3(a), and that vessel remains in the Queue after the end of that Month, then:
 - (i) the User or Users which have sufficient Entitlement for their cargo on that vessel in the month in which the ATA occurred (or in the previous month if the words in brackets in clause 5.3(a)(i)(A) apply) will be taken to have consumed that Entitlement in respect of that vessel in respect of that month (irrespective of the time of loading can occur pursuant to clause 5.3(a)(ii)); and



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- (ii) Entitlement which accrues to the remaining Users in a subsequent Month, if sufficient, may then be allocated to that vessel as contemplated in clause 5.3(a)(ii).
- (c) (Measurement of Entitlement consumed) The amount of Entitlement of a User consumed in respect of a vessel will be:
 - (i) initially determined based on the maximum nominated tonnage (which includes the master's discretionary tonnage) of the User's Coal to be loaded;
 - (ii) subsequently adjusted to accord with the stowage plan received by the Operator in respect of that Coal; and
 - (iii) subsequently adjusted to accord with the actual tonnage of the User's Coal loaded, at the time of loading.

If an adjustment subsequent to loading causes the User to have loaded more than its Entitlement (plus any unused Discretionary Buffer at that time) for a Month, the amount of that excess will be deducted from its Entitlement for the following Month.

- (d) (Substitution of Entitlement) A User may request that where a vessel intending to load its Coal has sufficient Entitlement to do so, the amount of that Entitlement may instead be allocated to another vessel (with the amount of Entitlement allocated on the intended tonnage of the latter vessel).
- (e) (Loss of Entitlement not consumed) Any Entitlement which is not consumed in the Month to which it relates (including any relevant 5 day period pursuant to clause 5.3(a)(i)(A)), will lapse, and may not subsequently be used by any User, except that:
 - (i) Entitlement is not lost where the User has a vessel (but not more than one vessel) whose ATA occurs in that Month (or the first five days of the next Month where clause 5.3(a)(i)(A) would apply) but there is insufficient unused Entitlement for the entire cargo of the User on that vessel (in which case that unused Entitlement may be allocated to that cargo, with the balance required for that cargo being allocated from Entitlement accruing in the following Month); and
 - (ii) if any part of the Discretionary Buffer has been utilised as at the end of the immediately previous Month, the shortfall of unconsumed Entitlement in the relevant month will be taken not to have been forfeited (up to a maximum tonnage equal to the amount of the Discretionary Buffer utilised as at the end of that previous Month), for the purposes of future calculations of the Discretionary Buffer.
- (f) (Clarifications) For clarification:



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- (i) the fact that a User has Entitlement in respect of a Month does not guarantee that all or any part of that Entitlement will be shipped in that (or any) Month; and
- (ii) neither Entitlement in itself nor any Swap undertaken pursuant to clause 5.4 affects the basis of charging TIC, TPC, TR, HCV or HCF

5.4 Swaps and Pooling of Entitlement

- (a) (Swaps) Users may Swap all or any part of an allocation between themselves on any terms and conditions they mutually agree. No Swap will be effective for the purposes of the Queue Management Procedures unless it is notified in writing by both relevant Users to the Operator by commencement of loading of the relevant vessel. If notice of a Swap is given to the Operator less than 14 days prior to the date for loading of the relevant vessel, as scheduled at the time of that notice, then the Operator may reschedule the loading of that vessel to the extent (if any) that it considers is necessary to avoid any adverse impact that the Swap may create for other Users. However, any such re-scheduling may not be to a date later than 14 days after the date of that notice if all other requirements to permit loading can be fulfilled by that date.
- (b) (Pooling) One or more Users may agree to Pooling of their Entitlement for a Month.

 No Pooling will be effective for the purposes of the Queue Management Procedures unless it is notified in writing by all relevant Users to the Operator at least 14 days prior to the relevant Month.
- (c) (Operator must observe Swaps and Pooling) The Operator must:
 - (i) record each Swap and Pooling arrangement duly notified to it in accordance with the Queue Management Procedures; and
 - (ii) thereafter deal with the relevant Users on the revisions to their Entitlements arising out of the notified Swap or Pooling;

(d) (Operator to provide facility for Swaps)

- (i) As an alternative to Users negotiating Swaps directly between themselves, if a User so requests, the Operator must offer to all Users such part of the Entitlement of that User as is nominated by it, for sale on behalf of that User, without disclosing the identity of the seller.
- (ii) The Operator may do this in any way it chooses (for example by email or by way of placing the offer on a website) and may accept any bid on behalf of and in accordance with instructions from the seller (whose identity may then be disclosed to the buyer or buyers).



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(iii) Once an offer of Entitlement has been accepted pursuant to this clause 5.4(d), the buyer(s) must promptly pay the selling price (if any) to the seller, and the Swap(s) will be taken to have occurred.

(e) (Operator to provide forum to encourage Swaps)

The Operator must establish a forum (for example, a meeting in person or by telephone, or an internet portal) to facilitate an exchange of information to encourage Users to Swap Entitlement which they will be unlikely to utilise within 14 days of a relevant ATA, and to do so as early as practicable (preferably at least 2 weeks before the start of the Month in which the relevant Entitlement will accrue).

6. Order of Loading of Vessels

6.1 General rules

- (a) Subject to any other provision in the Queue Management Procedures, vessels are to be loaded at the Terminal in the order of their ATA, but subject to:
 - (i) there being Entitlement at the time of loading for each cargo intended to be loaded on the vessel; and
 - (ii) all necessary Coal for the vessel being available at the Terminal in time for loading; and
 - (iii) each of the Pre-loading Requirements for the vessel (other than those the responsibility of the Operator) having been fulfilled to the satisfaction of the Operator for not less than the relevant minimum period prior to commencement of loading, as provided in the Schedule.
- (b) A vessel which has the earliest ATA at the time but which cannot fulfil one or more of paragraphs (i), (ii) and (iii) in clause 6.1(a) must cede priority to successive vessels which otherwise fully comply with the conditions in those paragraphs, until such time as all of paragraphs (i), (ii) and (iii) are fulfilled in respect of that vessel, at which time it will become the next vessel entitled to load at the Terminal.

6.2 Exceptions to general rules

- (a) If, at a relevant time, no vessel in the Queue fulfils all the requirements of clause 6.1(a), vessels in the Queue will be loaded in the order that the Operator determines it is practicable to load. For clarification:
 - (i) a vessel loading pursuant to this clause 6.2(a) need not have any Entitlement in respect of that loading and if it has no Entitlement it will not be taken to have thereby consumed, future Entitlement or Discretionary Buffer; and



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- (ii) if it does have Entitlement (with or without utilising its Discretionary Buffer) that Entitlement will be taken to be consumed, and the tonnage shipped will be relevant for calculating its Discretionary Buffer.
- (b) If tidal, weather, industrial, yard conflicts, rail disruptions or other factors are such that loading of vessels out of the order of priority under clause 6.1 or clause 6.2(a) is likely to be more effective in achieving the Key Objectives (including maximising berth utilisation), then the Operator has a discretion to change what would otherwise be the order of priority for loading vessels, provided that:
 - (i) such exercises of discretion are the exception rather than the norm; and
 - (ii) the Operator uses reasonable endeavours to consult in advance with affected Users about the exercise of that discretion (recognising that rapid decisions must be made).

7. Independent Administrator

- (a) The Independent Administrator will:
 - (i) determine any appeal by a User in relation to an exercise of a discretion by the Operator under the Queue Management Procedures which materially impacts on that User but only to the extent that this can be done before the actions resulting from the exercise of the discretion are implemented; and
 - (ii) audit and verify the administration by the Operator of the Queue Management Procedures, and report to the Operator, BBI, the Users and the ACCC in respect of adherence to the Queue Management Procedures for the period ending 30 June 2005, and each 6 monthly period thereafter during the Term.
- (b) For clarification, the Independent Administrator does not have power to determine the legal consequences of the exercise of a discretion by the Operator, nor to grant any legal redress to any person.

8. Reporting

The Operator must send BBI and Users a "System Management Report" at least weekly which contains:

- (a) (Entitlement updates) an update of each User's use of, and current amounts of, Entitlement;
- (b) (performance) current Terminal performance (including details of performance problems);



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- (c) (discretionary loading) details of any loading out of order pursuant to the Operator's discretion under clause 6.2, including information as to which Users' Coal was loaded, the tonnages involved, and the impact on other Users;
- (d) (relevant information) berthing prospects, railing prospects and any other information the Operator reasonably considers relevant, with a view to optimising utilisation of the Terminal.

9. Stockpiles

- (a) (No dedicated stockpiles) For the period of these Queue Management Procedures,
 Users will forego rights to dedicated stockpiles, to the extent required by the Operator from time to time.
- (b) (No residual stockpiles) Subject to clause 9(c), Users must ensure that Coal is railed in amounts such that, after Shipment, there will be no residual stockpile of a grade of Coal other than a grade which is frequently shipped through the Terminal by that User. (For example, if a less common grade of Coal is to be shipped, the amount of Coal railed should be less than the anticipated Shipment, with the Shipment being topped up with a more common grade of Coal, to ensure that any residual stockpile comprises the more common grade.)
- (c) (Quality Plans) Clause 9(b) does not apply to a User which provides a Quality Plan acceptable to the Operator, to promptly dispose of a residual stockpile of the kind referred to in that clause.
- (d) (General principle) Without limiting the foregoing, Users must in any event take reasonable steps to minimise the quantity of residual stockpiles after loading of each Vessel.

10. Blending

Users required by their sales contracts to provide blended Coal may do so, but:

- (a) (Operator to approve Quality Plan) Coal will not be blended except in accordance with a Quality Plan approved by the Operator prior to the rail ordering and planning which precedes railing of that Coal;
- (b) (strict blends not preferred) preference will be given to a Quality Plan in which "strict blending" is not required;
- (c) (no increase in proportions) no User will have a right to blend in proportions which are greater than those commonly provided at the Terminal prior to 15 February 2004;



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- (d) (blending at mine) any blending of Coal from a single mine must take place at or before railing; and
- (e) (blending before stockpiling) to the extent practicable, Coal must be blended at or prior to stockpiling at the Terminal, in preference to blending on outloading.

11. Multiple Loading

Users must use reasonable endeavours to cause purchasers of Coal to minimise multiple loading of parcels of Coal on Vessels, where multiple loading would materially reduce System Capacity.

12. Loading in general

- (a) (Single reclaimer) The Operator may utilise single reclaimer loading during the Term to maximise throughput, even if guaranteed loading rates under Coal sales contracts might not be achieved when that occurs.
- (b) (Master's discretion) Each User must ensure that a relevant Quality Plan is given to the Operator for a Vessel at least 72 hours prior to commencement of loading, clearly directing how Coal loadable at the master's discretion is to be dealt with.

13. Rail Scheduling

During the Term, all provisions of Terminal Regulations relating to railing will apply to all Users and to all Coal delivered and to be delivered to the Terminal, despite past practice. For clarification, the Operator may require that all scheduling of railing of Coal to the Terminal is controlled by it, and that none is scheduled by the operator of Hay Point Coal Terminal.

14. Transitional

- (a) The transitional provisions in this clause 14 apply despite any contrary provision in the Queue Management Procedures.
- (b) Any vessel:
 - (i) in the Queue at 1 April 2005;
 - (ii) with an ATA occurring before 1 April 2005; and
 - (iii) with an accrual of "Notional Entitlement" under the Notional Entitlement Procedures for one or more (but not necessarily all) cargoes to be loaded, attributable to the January-March 2005 quarter (ie. that would not have been deducted from Notional Entitlement attributable to the April-June 2005 quarter had the Notional Entitlements Procedures continued),



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will be loaded as if it had Entitlement for each User and an ATA determined in accordance with the Queue Management Procedures.

- (c) Despite clause 14(b), if a User loading Coal on a vessel referred to in that clause would have been taken to have consumed Notional Entitlement from the April-June 2005 quarter had the Notional Entitlement Procedures continued, then an equivalent amount of Entitlement will be deducted from any new Entitlement which would otherwise be allocated to that User pursuant to clause 14(e) and clause 14(f).
- (d) Any vessel in the Queue at 1 April 2005 and with an ATA before 1 April 2005 but which did not have Notional Entitlement under the Notional Entitlement Procedures for any of its intended cargoes:
 - (i) will become subject to the Queue Management Procedures;
 - (ii) will be deemed to have an ATA of 1 April;, and
 - (iii) will only be loaded in the April–June 2005 quarter if Entitlement is allocated in respect of every cargo on it under the Queue Management Procedures.

If more than one vessel falls in this category, their respective times of arrival on 1 April will be determined in accordance with their respective actual ATAs.

- (e) Any vessel with an actual (or deemed) ATA on or after 1 April 2005 will be subject solely to the Queue Management Procedures, and will only have Entitlement to the extent that the Queue Management Procedures provide for it to have Entitlement.
- (f) The Independent Expert will determine a Queue Adjustment System Capacity for the period 1 April 2005 to 30 June 2005 inclusive, and new Entitlement for that period (ie. Entitlement other than that deemed to be acquired under clause 14(b)) will be determined accordingly, taking into account the Entitlement to be acquired pursuant to clause 14(b).

15. The Operator's Role

The Operator:

- (a) (rail to meet Key Objectives and loading order) will endeavour to schedule railing to meet the Key Objectives and to facilitate loading in the priority contemplated in clause 6;
- (b) (equity and good faith) will endeavour to administer the Terminal Regulations (as modified by the Queue Management Procedures) equitably and in good faith, and with a view to achieving the Key Objectives;



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- (c) (disputes) will determine all disputes between Users arising out of the implementation of the Queue Management Procedures (subject to appeal to the Independent Administrator pursuant to clause 7(a)(ii)); and
- (d) (no liability if acting in good faith) will not be liable to any User or to BBI for the consequences of a decision made in good faith in endeavouring to achieve the Key Objectives or any other general objectives of the Queue Management Procedures.



Details of Activity Advice etc

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Schedule

(Pre-loading Requirements)

Activity and Minimum Period

prior to commencement of

loading	
Parcel Nomination – User.	Preliminary advice of application for coal handling services.
Indicative at 28 days with negotiated changes allowed down to 14 days. Final at 14 days prior to vessel ETA. Not to be altered.	 Waximum nominated tonnage (which includes the Master's discretion) Destination details Product Parcel Handling instructions Remnant management strategy Blending / mixing (ratio and mine source) Stockpile management requirements Direct load requirements Product availability – updates required at 14, 10 and 7 days prior to berthing
Parcel Nomination – Operator	Approval of parcel by Operator

Vessel Nomination – User.

Completed 14 days prior to vessel ETA including vessel vetting below.

Vessel Nomination – 'naming the vessel'

User advises:

- Vessel nomination
- IMO number
- ETA
- Tonnage requested to load plus Master's discretion



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	Discharge port	
	 Shipping agency (if appointed) 	
	Vessel part loading	
Vessel Nomination - Operator	Vet vessel according to Operator's ship vetting procedure	
	Approval of vessel by Operator	
Vessel arrival notification –	Departed last Discharge Port	
Vessel	• ETA	
Master's first notification of	Ship loading sequence plan	
ETA 10 days prior to ETA.	 Deballasting requirements 	
	 Arrival and departure drafts (stage 2 UKC) 	
	• Further arrival notices – 14,10,7,5,3,2,1 days	
	, , , , , , , , , , , , , , , , , , ,	
Vessel arrival notification -	Review and approve Vessel information	
Operator	• Establish communications with Master (agent if appointed)	
	Update vessel status	
Berthing Plan – Operator	 Create 14 day indicative berthing plan based on information received 	
	• Advise QR of indicative railing requirements	
	Publish 14 day berthing plan	
Parcel Assembly Plan – User	Final confirmation of coal availability	
7 days prior to intended berthing		
Parcel Assembly Plan –	Update berthing plan for input into rail plan	
Operator	Advise QR of railing requirements	
	Publish 7 day parcel assembly plan	

Authority To Load - User	User(s) authorise berthing and loading of Vessel
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72 hours prior to berthing	Re-confirm maximum and minimum tonnages
	Issue instructions for all commercial documentation
Authority To Load - Operator	Issue pro forma Bill(s) of Lading
	Confirm and publish berthing schedule
48 hr Schedule – User	Confirmation of product availability and readiness to load all
Provided 24hrs prior to commencement of 48hr Schedule (not to be altered)	trains in 48hr Schedule
48 hr Schedule – Operator	Create berthing schedule
	Advise QR of rail requirements
	Publish 48hr schedule
	Monitor and review performance to schedule
Administration – Shipper's agent	Provides commercial shipping documentation instructions
Administration - Operator	Operator executes all commercial documentation and
	dispatches documents as instructed
Report and review - Operator	Review:
	Variations from plan
	Railing
	Stacking
	Reclaiming
	Throughloading
	Vessel loading
	Inventory (stockpile and handling)
	Berthing / sailing
	Performance reporting

Non - conformances initiated (Users, QR, Vessel Master, cargo,



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Superintendency company, Draft surveyor and Operator)