



**Australian  
Competition &  
Consumer  
Commission**

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Our Ref: C2006/722  
Contact Officer: Gina D'Ettorre  
Contact Phone: (03) 9290 1483

17 November 2006

<<Address>>

Dear <<Salutation>>

**Re Qantas and Air New Zealand Applications for Authorisation – A91001-A91003**

I refer to the above applications for authorisation lodged by Qantas and Air New Zealand (the Applicants) with the ACCC on 18 April 2006.

Authorisation was sought in relation to the Applicants' Tasman Networks Agreement (TNA). The TNA would involve the coordination of activities between the Applicants in respect of any passenger flight operated on their 'trans-Tasman Network' in the areas of scheduling and planning of flights (including the allocation of capacity), pricing of passenger services, code sharing, frequent flyer programs, processing of passengers and baggage, and coordinating of minimum inflight offering and cargo services (as determined from time to time).

The applications for authorisation were withdrawn on 17 November 2006.

The decision by the Applicants to withdraw the applications follows the release of the ACCC's Draft Determination on 3 November 2006, proposing not to grant authorisation. The ACCC formed the view that the limited public benefits generated by the TNA would not outweigh the large detriment that would likely result from the cessation of competition between Qantas and Air New Zealand on the trans-Tasman.

In light of the withdrawal, the ACCC will not be proceeding with its consideration of these applications.



Should you have any queries about this matter, please contact Gina D'Ettorre on 03 9290 1483 or Carl Toohey on 03 9290 1480.

Yours sincerely

Isabelle Arnaud  
Director  
Adjudication Branch

<b>No</b>	<b>Organisation</b>
1.	Aerolineas Argentinas
2.	Aircalin
3.	Air Pacific Ltd
4.	American Express International Inc.
5.	Australasian Business Travel Association
6.	Australian Consumers Association
7.	Australian Council of Trade Unions
8.	Australian and International Pilots Association
9.	Australian Federation of Air Pilots
10.	Australian Federation of Travel Agents
11.	Australian Tourism Export Council
12.	Black Diamond Holdings
13.	Board of Airline Representatives of Australia
14.	Brisbane Airport Corporation*
15.	British Airways
16.	Bureau of Transport and Regional Economics
17.	Business Hutt Valley
18.	Cathay Pacific Airways
19.	Chapman Tripp Solicitors
20.	China Southern Airlines
21.	Department of Innovation, Industry & Regional Development, VIC
22.	Department of Industry, Tourism and Resources, ACT
23.	Department for Planning and Infrastructure, WA

24.	Department of Prime Minister & Cabinet
25.	Department of Transport, Energy and Infrastructure SA
26.	Department of Transport and Regional Services
27.	DHL Danzas Air & Ocean
28.	Emirates
29.	Flight Centre
30.	Garuda Indonesia
31.	Gisborne Chamber of Commerce, NZ
32.	Gullivers Travel Group
33.	International Air Services Commission
34.	International Air Transport Association
35.	Japan Airlines Ltd
36.	LAN Airlines
37.	Melbourne Airport
38.	Minister for Transport, SA
39.	Ministry of Transport, New Zealand
40.	NZHC Wellington Region
41.	NT Department of Planning and Infrastructure
42.	Positively Wellington Tourism
43.	Professor Tim Hazeldine
44.	Property Council of New Zealand
45.	Reed Business Information*
46.	Royal Brunei Airlines

<b>47.</b>	Singapore Airlines Ltd
<b>48.</b>	South Australian Tourist Commission
<b>49.</b>	Sydney Airports Corporation Limited
<b>50.</b>	Thai Airways International
<b>51.</b>	TTF Australia Ltd
<b>52.</b>	Tourism Australia
<b>53.</b>	Tourism New South Wales
<b>54.</b>	Tourism Queensland
<b>55.</b>	Tourism Tasmania
<b>56.</b>	Tourism Victoria
<b>57.</b>	Tourism NT
<b>58.</b>	Travelforce
<b>59.</b>	United Airlines
<b>60.</b>	Virgin Blue Airlines Pty Limited
<b>61.</b>	Wellington City Council
<b>62.</b>	Wellington International Airport Limited
<b>63.</b>	Wellington Regional Chamber of Commerce
<b>64.</b>	Western Australia Department of Transport