



**Hurstville**  
City Council



FILE No:
DOC:
MARS/PRISM:



Our Ref: 06/805:GD:gd  
Your Ref: A91019

13 November 2006

Mr Scott Gregson  
General Manager  
Adjudication Branch  
Australian Competition and Consumer Commission  
PO Box 1199  
DICKSON  
ACT 2602

Attention:- Ms Nadia Cooke

Dear Madam,

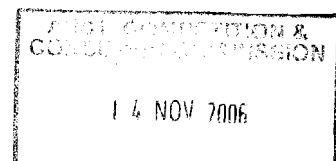
**Re:- Additional Information – Application for Authorisation**  
**Proposed Joint Regional Waste Contract – St. George (Sydney) Region of Councils**

I refer the above and to your letter dated 2 November, 2006 and advise that, on behalf of the Councils, I have enclosed at, Appendix 1, the information you have requested.

It is trusted that this information will now enable you to process our application as requested. However, should you require anything further, please do not hesitate to contact Mr. Garry Dickens, Manager – Environmental Services, Hurstville City Council on telephone 02 9330 6170 , Facsimile 02 9330 6223

Yours faithfully

**Garry Dickens**  
Manager – Environmental Services  
Hurstville City Council  
for and on behalf of the St. George Councils



## **APPENDIX 1**

### **1. TIMELINE FOR TENDER PREPARATION & PROCESS**

The timeline proposed by the councils for the preparation of tender documentation and the tender process is outlined in the attached 'Contract Development Plan'.

### **2. WHY THE TENDER PROCESS HAS TO COMMENCE BEFORE A FINAL DECISION BY THE ACCC**

The councils require the Tender process to commence before a final decision by the ACCC because of the expiration date of Rockdale City Council's current waste contract in February 2008. It is the intention of the Councils' to have a 'rolling' contract in place to commence operations as soon as practicable after the expiration the current Rockdale agreement. Kogarah's contract expires in November 2009, and Hurstville's in May 2010. Kogarah and Hurstville's new contractual arrangements are also intended to commence as soon as practicable after the expiration of their agreements.

In order to facilitate this process it will be necessary to have a Tender prepared and advertised by the end of April 2007, and a Contract awarded by the end of July 2007.

The councils consider that this timeline is critical, particularly in terms of:-

- a) the time required to purchase collection vehicles, garbage bins, and other plant and equipment;
- b) designing and implementing collection routes and patterns;
- c) developing and implementing customer service procedures and administrative processes; and,
- d) developing and implementing community education and awareness programs particularly in relation to the new Contract and service and operational requirements;

All stages of the timeline process are outlined in more detail in the attached 'Contract Development Plan'.

---

# "CONTRACT DEVELOPMENT PLAN"

1.

2.

3.

4.

5.

