



**Australian
Competition &
Consumer
Commission**

Our Ref: N92572
Contact Officer: Louise Hird
Contact Number: 02 6243 1272

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7 August 2006

Lindsay Kyle
Partner
Baker and McKenzie
Level 27
50 Bridge Street
Sydney NSW 2000

Dear Mr Kyle,

Third line forcing notification no. N92572 lodged by Polycom Hong Kong Ltd

I refer to the above third line forcing notification lodged with the Australian Competition and Consumer Commission (the ACCC) on 31 July 2006. The notification has been placed on the ACCC's public register. I also note that items 3(b) and 3(c) from the Form G have been excluded from the public register as requested in your letter of 28 July 2006.

You describe the notified conduct as Polycom requiring resellers to obtain the VoIP technology and product training services directly from one of Polycom's nominated VoIP technology partners.

Legal immunity conferred by the notification will come into force on 14 August 2006.

On the basis of the information that you have provided, it is not intended that further action be taken in this matter at this stage.

As with any notification, please note that the ACCC may act to remove the immunity afforded by the notification at a later stage if it is satisfied that the likely benefit to the public from the conduct will not outweigh the likely detriment to the public from the conduct.



A copy of this letter has been placed on the ACCC's public register. If you wish to discuss any aspect of this matter, please do not hesitate to contact Louise Hird on 02 6243 1272.

Yours sincerely

A handwritten signature in black ink, appearing to read 'Scott Gregson', with a large, sweeping flourish extending to the right.

Scott Gregson
General Manager
Adjudication Branch