



**Australian
Competition &
Consumer
Commission**

Our Ref: C2006/1024
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16 June 2006

Michelle Tesoriero
Corporate Lawyer
Esanda Finance Corporation Limited
Level 11
85 Spring Street
MELBOURNE VIC 3000

Dear Ms Tesoriero

**Third line forcing notifications N40986 and N40985 lodged by
Fleet Partners Pty Ltd (Fleet Partners) and Esanda Finance Corporation Limited
(Esanda)**

I refer to the above third line forcing notifications lodged with the Australian Competition and Consumer Commission (the ACCC) by Fleet Partners and Esanda on 30 May 2006.

The notifications have been placed on the ACCC's public register.

In relation to N40986, Fleet Partners have described the conduct as follows:

Fleet Partners (a wholly owned subsidiary of Esanda Finance Corporation Ltd) to offer a prepaid fuel card to customers of Australia and New Zealand Banking Group Limited who acquire a particular product known as "ANZ Business Select" if they take out optional vehicle leasing and management services with Fleet Partners.



In relation to N40985, Esanda have described the conduct as follows:

Esanda to offer optional vehicle and equipment finance with either a discounted interest rate or a reduced establishment fee to customers of Australia and New Zealand Banking Group Limited who acquire a particular product known as "ANZ Business Select."

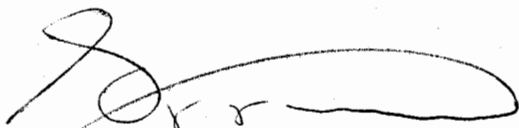
Legal immunity conferred by these notifications commenced on 13 June 2006.

On the basis of the information provided, it is not intended that further action be taken in this matter at this stage.

Please note that the ACCC may act to remove the immunity afforded by this notification at a later stage if it is satisfied that the likely benefit to the public from the conduct will not outweigh the likely detriment to the public from the conduct.

This letter has been placed on the ACCC's public register. If you wish to discuss any aspect of this matter, please do not hesitate to contact Tina Pigliardo on (03) 9290 1481.

Yours sincerely

A handwritten signature in black ink, appearing to read 'S. Gregson', with a large, sweeping flourish extending to the right.

Scott Gregson
General Manager
Adjudication Branch