

23 August 2000

Partner

Eddie Scuderi (07) 3228 9319 Email: Eddie_Scuderi@corrs.com.au

Our reference ECS/55201-7515194

Mr Ross Jones Australian Competition & Consumer Commission 470 Northbourne Avenue DICKSON ACT 2602

Dear Mr Jones

PREMIUM MILK SUPPLY PTY LTD

I refer to our brief discussion at the recent Trade Practices Committee conference at Coolum. I confirm that we act for Premium Milk Supply Pty Ltd ("Premium").

Premium proposes to represent approximately 580 milk producers for the purpose of negotiating terms and conditions of milk supply to Pauls Limited.

Premium is seeking authorisation for its proposed arrangements with milk producers and Pauls. In this regard, we enclose:

- Our client's application for authorisation with its relevant attachment;
- The proposed Constitution of Premium; and
- Our client's cheque made payable to the ACCC for \$7,500.00.

Mr Pat Rowley is Premium's representative. Mr Rowley is happy to meet with officers of the Commission in Canberra to discuss the application. Please let us know if you require such a meeting.

If you have any questions, please do not hesitate to contact us. As I will be away for 3 weeks from today, please direct any queries during my absence to Ms Lee Hollis on (07) 3228 9816.

Yours faithfully

CORRS CHAMBERS WESTGARTH

Eddie Scuderi

Partner

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CANBERRA

GOLD COAST

ACCC

25 AUG 2000

SYDNEY

COMMONWEALTH OF AUSTRALIA Trade Practices Act 1974 – Subsection 88(1)

AGREEMENTS AFFECTING COMPETITION:

APPLICATION FOR AUTHORISATION

To the Australian Competition and Consumer Commission:

Application is hereby made under subsection 88(1) of the *Trade Practices Act* 1974 for an authorisation under that subsection:

- to make a contract or arrangement, or arrive at an understanding, a provision of which would have the purpose, or would have or might have the effect, of substantially lessening competition within the meaning of section 45 of that Act;
- to give effect to a provision of a contract, arrangement or understanding which provision has the purpose, or has or may have the effect, of substantially lessening competition within the meaning of section 45 of that Act.
- (a) Name of Applicant

Premium Milk Supply Pty Ltd (ACN **)

(b) Short description of business carried on by applicant

Negotiation of farmgate milk prices and milk quality standards for milk to be acquired by Pauls Limited from producers represented by the Applicant.

(c) Address in Australia for service of documents on the applicant

c/- Eddie Scuderi Corrs Chambers Westgarth GPO Box 9925 BRISBANE QLD 4001 Tel: (07) 3228 9319

Fax: (07) 3228 9444

2.

1.

(a) Brief description of contract, arrangement or understanding and, where already made, its date

Please see Attachment.

(b) Names and addresses of other parties or proposed parties to contract, arrangement or understanding

Please see the Schedule to the Attachment.

 Names and addresses of parties and other persons on whose behalf application is made

Please see the Schedule to the Attachment. In addition, the Applicant seeks to cover other persons who may participate in the scheme as producers in the future pursuant to s88(10) of the Act.

4.

(a) Grounds for grant of authorisation

Please see Attachment

(b) Facts and contentions relied upon in support of those grounds

Please see Attachment

- 5. This application for authorisation may be expressed to be made also in relation to other contracts, arrangements or understandings or proposed contracts, arrangements or understandings, that are or will be in similar terms to the abovementioned contract, arrangement or understanding.
 - (a) Is this application to be so expressed:

No

6.

(a) Does this application deal with a matter relating to a joint venture (see section 4J of the Trade Practices Act 1974)?

No

(b) If so, are any other applications being made simultaneously with this application in relation to that joint venture?

Not Applicable

(c) If so, by whom or on whose behalf are those other applications being made?

Not Applicable.

7. Name and address of person authorised by the applicant to provide additional information in relation to this application

Mr Eddie Scuderi, Partner, Corrs Chambers Westgarth GPO Box 9925, Brisbane Qld 4001

TEL: (07) 3228 9319 FAX: (07) 3228 9444

Eddie_Scuderi@corrs.com.au

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| Dated this | day of | 2000 |
| Signed by/on behalf of the applic | eant | |
| EneSwdeki (Full Name) | | |
| PARTNER CORRS CHAN | MBERS WESTGARTI | { |

ATTACHMENT TO APPLICATION FOR AUTHORISATION BY PREMIUM MILK SUPPLY PTY LTD

BACKGROUND

As the Commission is aware, the Milk Industry in various States has deregulated. In Queensland, farmgate milk prices were deregulated from 1 July 2000.

Currently, Queensland has approximately 1,480 milk producers selling to three processors, Pauls Limited, Dairy Farmers' Co-operative Ltd and National Foods Limited. The two prominent processors are Dairy Farmers' Co-operative Ltd which represents approximately 900 producers and Pauls Limited which currently purchases milk from six supply co-operatives operating in various regions throughout Queensland and representing approximately 580 producers. The supply Co-operatives currently representing these producers are:

- Metropolitan Milk Producers Co-op Association Limited;
- Sunshine Coast Milk Co-op Association:
- The Burnett Milk Producers Co-operative Associated Limited;
- The Maryborough Co-operative Dairy Association Limited;
- Dairyfields Milk Suppliers Co-operative Limited; and
- Port Curtis Milk Suppliers Co-operative Association Limited.

The proposal for which authorisation is sought has been developed to reduce the negative impact of deregulation on producers by providing them with a more effective means by which to influence farmgate pricing supply arrangements and milk standards. This is done by allowing for collective bargaining of prices and standards through a representative body (Premium Milk Supply Pty Ltd) in direct negotiations with Pauls Limited. The elements of this proposal are more fully set out below.

DETAILS OF PROPOSAL

It is proposed to convert Premium Milk Supply Pty Ltd ("Premium") into a company limited by guarantee offering membership to the 580 producers currently selling milk to Pauls Limited ("Pauls") through six co-operatives. The rules of membership will provide for the following:

- Premium will be a not-for-profit organisation. Consequently, there will be no right to dividends.
- Members will be entitled to elect a board initially consisting of eleven directors and moving, over a two year period, to a board of eight;
- Members will agree to allow Premium to negotiate with representatives of Pauls on a Milk Management Committee in relation to:
 - milk quality and compositional standards required by Pauls;
 - prices to be paid for the various standards of milk required; and
 - volumes of milk required by Pauls Limited;
- Premium will not purchase milk from its members. Premium proposes to negotiate with Pauls on behalf of its members for the supply volumes, delivery requirements, quality

standards and prices that will apply for six monthly periods (or such longer periods as may be agreed). Members of Premium will be free to negotiate privately with Pauls or any other processor. However, a member who wishes to negotiate its own supply arrangements must first give Premium six month's notice. The notice period is designed to ensure continuity of supply for a reasonable period pending re-organisation of supply and demand arrangements to cater for Paul's loss of supply from the departing member.

- Pauls will not be bound by any exclusivity arrangement with Premium.
- For the purposes of the scheme, Queensland will be divided into 4 geographical zones having regard to different processing and consequent transport facilities. The producer members within each zone will be entitled to elect 2 Premium board members to represent that zone. The zonal system will take effect in year 3 of the scheme.

The second element of the proposal is to establish a Milk Management Committee with equal representation (three each) from Premium and Pauls. The Milk Management Committee's role will be limited to the determination of prices to be paid by Pauls to member producers for various classes of milk meeting the composition standards set by the Committee. The Committee will set prices and standards at regular intervals, initially being six monthly. The prices may vary amongst the four proposed zones to reflect different transportation costs to the nearest processing plant.

As stated above, despite Pauls Limited's involvement on the Milk Management Committee there will be no obligation on Pauls Limited to acquire milk at the relevant prices recommended by the Committee, and there will be nothing preventing Pauls Limited from acquiring milk from any member or any other party at the same or a different price.

Pauls wishes to participate in the scheme so as to ensure better security of supply at desired quality and composition standards and to encourage investment in technology by producers so as to improve efficiency and achievement of higher quality. Pauls considers that the proposed scheme is more likely to deliver those results than continuing to deal with six independent co-operatives as it currently does, or by dealing individually with each of the producers. The producers agree with that assessment based on experience in the co-operative environment.

Pauls will obviously also benefit from the reduced transaction costs associated with dealing with a single entity.

The object of the proposal is to better provide for the objective and transparent determination of prices, and quality and composition standards, and to give member producers an opportunity to influence prices and standards through collective negotiation. The success of the proposal will be entirely dependent on the effectiveness of the Milk Management Committee in setting reasonable prices and standards having regard to competitive forces. The lack of any compulsion on members (subject to the six month notice requirement), to sell, or on Pauls Limited to buy milk at particular prices, reinforces this view.

The 580 members of Premium are listed in the Schedule to this attachment. The proposed rules of membership have not been reduced to writing but will reflect the matters set out above.

GROUNDS FOR GRANT OF AUTHORISATION

It is submitted that any potential detriment to competition is outweighed by the public benefit associated with the proposal.

Any anti-competitive elements of the proposal are diminished because of the lack of any compulsion on member producers to sell, or on Pauls Limited to buy, at any particular prices established by the Milk Management Committee. In any event, even assuming that detriment to competition ensues, there are significant public benefits flowing from the proposal including:

- the creation of countervailing bargaining power in favour of member producers;
- the proposed arrangements will significantly increase the prospects of a smooth transition from a regulated to a deregulated farmgate price environment. (The parties are seeking a permanent authorisation subject to the Commission's power for review).
- collective negotiation of quality and compositional standards will create certainty for member producers and thereby allow for investment in new technology, plant and equipment to ensure that quality standards are achieved and improvements are made.

FACTS AND CONTENTIONS RELIED UPON IN SUPPORT OF THE APPLICATION FOR AUTHORISATION

Before dealing with the facts and contentions in support of the specific grounds for authorisation, it is worth noting some of the characteristics of the relevant sector.

In Australia, there are approximately 10.4 million litres of milk produced annually of which approximately 1,970 million litres constitutes drinking milk and 8,430 million litres constitutes manufacturing milk. Manufacturing milk prices in Australia are influenced heavily by import parity with New Zealand prices which in turn reflect world prices and exchange rates.

There is a very high volume of manufacturing milk available on the Australian Eastern Seaboard which will compete directly with the supply by Premium members.

There are three major processors on the Eastern Seaboard. These are Pauls Limited, Dairy Farmers' Co-Operative Limited and National Foods Limited. Of these, Pauls and Dairy Farmers' Co-Operative are the largest operators in Queensland. There is significant competition amongst the three major processors and in turn, the major supermarket chains have a very high degree of market power vis-a-vis the processors, and through home brands, are vigorous competitors of processors at retail level.

Victorian producers account for 64% of Australia's total milk production. Prices paid for milk in Victoria will therefore significantly impact the prices paid in other States.

Dairy Farmers' Co-Operative represents a approximately 900 producers and will exercise significant competitive influence over the prices paid by Pauls, particularly in light of the lack of any compulsion by Premium's members to sell to Pauls.

Whilst National Foods has only recently commenced processing operations in Queensland, National Foods is expected to provide a viable alternative buyer of Queensland milk.

Milk producers invariably have significant amounts of capital tied up in land, livestock and equipment. The nature of land holdings make alternative uses economically unviable for most milk producers.

The lead time for investment in major new technology is approximately 3 years. Consequently, security of demand is essential if producers are to adopt innovative production methods.

Countervailing Power

In the absence of a mechanism such as that being proposed, producers in a deregulated market will have very little bargaining power. There are a number of factors which contribute to this fact including:

- milk is a highly perishable product that reduces the producer's ability to negotiate. A
 means by which longer term prices and supply conditions can be determined, will
 overcome the difficulties arising from the nature of the product;
- the size of most producers in Queensland. Whilst there are a number of large volume producers, the majority of producers, and certainly the majority of those that would be represented by Premium, are smaller producers who do not have the financial capacity or volume to effectively negotiate individually with processors.

By contrast with the bargaining power of the producers, the processors are large corporate entities with significant financial capacity and the ability to source product from various suppliers.

In the case of Pauls, whilst it has significant bargaining power, it wishes to participate in the proposal to secure for itself, longer term security of supply at appropriate standards of quality and composition. Pauls could not achieve this result by simply negotiating on an individual basis with 580 or more producers or though six independent co-operatives as currently occurs. There are administrative as well as tangible benefits from negotiating such matters through a single body.

It should also be noted that in the absence of a scheme such as that being proposed, the 580 producers to be represented by Premium will be at a significant disadvantage in comparison with the 900 members of Dairy Farmers' Co-operative Limited. The Dairy Farmers' Co-op producers have a producer Board representing their interests.

Investment in New Technology

Dairy farming has become increasingly capital intensive. There is a direct correlation between the quality of milk produced and the amount invested in technology. On average, major investment in new technology carries a three year lead time.

In order for dairy farmers to make that capital investment, they need security of return in the short to medium term. The current proposal, whilst not guaranteeing any sales of milk to Pauls, gives the relevant producers sufficient certainty (particularly if the scheme operates effectively for the first year) to create an incentive to make the necessary investment in technology.

The incentive to make the investment is further enhanced by the tangible benefits flowing from attainment of the relevant standards set by the Milk Management Committee.

Smooth Transition to Deregulation

It is submitted that there is a clear benefit in any mechanism which provides for a smooth transition from a regulated industry to a deregulated one. Whilst the current proposal seeks to reduce the adverse effects of complete deregulation of farmgate prices, the fully negotiable nature of the price at the Committee level, and the lack of any compulsion to sell or buy at a negotiated price, preserves the competition benefits that deregulation seeks to achieve.

It is also submitted that the countervailing power which the proposal provides in favour of the producers will also add to a smooth transition to a deregulated industry, and will provide producers with some encouragement to make investment in technology so that longer term production efficiencies can be achieved and improved.

SCHEDULE

LIST OF PROPOSED PREMIUM MEMBERS AND OTHER PARTIES TO THE SCHEME

Premium Milk Supply Pty Ltd

Pauls Limited

List of producer members attached.

| 0564 J | 0559 | L | | L | 0404 | 0402 V | | 0398 K | 0397 B | \Box | _ | _ | _ | _ | Д. | 03/9 | | L | 0369 A | 0365 P | _ | _ | | 0340 | 1 | 0332 | 0296 C | _ | _ | 1 | 0127 | \perp | 上 | 0052 R | _ | 1 | 0023 | 1 | <u> </u> | 0017 A | | ┙ | 0013 | ┸ |
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| Joe | Bill & Julie | Graham | Kevin & Thomas | Laurie & Denise | Greg. Nerelie & Rodney | Wally & Janelle | Ivan, Kathryn & David | Keith | Sharon | Mal & Mark | Colin & Caroline | David & Robyn | Errol, Cecelia, Paul & Connne | Michael, Suzanne & Adrian | Frank, Joan, Damyn & Tricia | Jack Lil Gred & Tracev | & Carrie-Anne | Leanne, Tracey, Craig & Brett | Arthur & Delma | Peter & Irene | Kim & Pam | Gary & Bev | Darryl & Charmaine | Gordon | Ivan & Dellas | Geoffrey & Damyl | Clarrie | Henry | Ashley | lan & Margaret | Owen Glen & John | Andrew | Bob | Raymond & Elaine | Denis & Susan | Peler & Heather | John Margaret Paul & Kelli | Gordon, Rowena & Dapfine | Xen | Peter | George, Garry, Lloyd & Brian | David, Gwen & Paul | Feler | Dates |
| Bradley | Brady | Young | McLaughlin | Dunne | Teese | Holcombe | Teese | Harvey | eese | Anderson & Tramacchi | Gee | Christoffel | Teese | Christoffel | Hester | Lindenberg | Fields | Teese | Day | Falkenhagen | Jarmey | Ward | Wynne | Motienhagen | Wendt | Wearing | Kerkin | Hester | Stevens | Thomson | Coulter | Ludwig | Murphy | Quinn | Schulze | Wehi | Ploetz | Koss | Mandelkow | Hutchinson | Freeck | Roderick | Miles | Mindley |
| Est W.F. Bradley | | Wilverra Dairy P/L | | | | | | | | Tuakana Pastoral Co | | | | | | Trustees for the yvoodnead + rust | RJ Fields & Co | | | | | | | | | | Norwell Milling Co Pty | Daleham Pty Ltd | University of Queensland | | | Ludwig Family | 1 | | | Wehl Family Trust | Ploetz & Co | | | Hutchinson Partnership | Freeck & Sons | Roderick & Partners | | |
| | | | | | | Truro | | | Lyndith | | Shud | | "Woodlands" | | | | | Crows Ash | Glencoe | | | | | | Pleasant View | | | | Farm | Bonnie Brae | | | Lawyer Cane | | | Wehlston | | | | | | Tredegar Park | | |
| PO Box 27 | Mt Mee Road | Browns Creek Road | Clear Mountain Road | MS 576 Round Mountain Road | Veresdale | MS 185 | MS 185 | MS 185 | MS 788 | Beaudesert | Lot 2 Kargorum Road | MS 413 | | Lot 10 Cedar Pocket Road | Walker Road | MS 185 | Gleneagle | PO Box 207 | Undullah Road | 93 Mahoney Road | 36 Cryna Road | Brooklands Road | Cusack Lane | Stockleigh Road | Musch Doad | Oaklands | Kerkin Road | 60 Jacobs Well Road | | Thomson's Road | 1 Depot Road | Four Mile Lane | PO Box 12 | MS 23 | MS 23 | MS 23 | MS 23 | MS 136 | Coleyville | Peak Crossing Road | MS 126 | MS 126 | MS 126 | |
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| DAYBORO | KINGS SCRUB | NARANGBA | STRATHPINE | BEAUDESERT | BEAUDESERT | BEAUDESERT | BEAUDESERT | BEAUDESERT | BEAUDESERT | BEAUDESERT | BEAUDESERT | BEAUDESERT | BEAUDESERT | BEAUDÉSERT | GLENEAGLE | BEAUDESERT | BEAUDESERT | BEAUDESERT | BEAUDESERT | BEAUDESERT | BEAUDESERT | GLENEAGLE | JIMBOOMBA | JIMBOOMBA | UNAMBERS FUAT | JIMBOOMBA | NORWELL | STAPYLTON | PINJARRA HILLS | ORMEAU | PIMPAMA | CANONGRA | CANUNGRA | MT WALKER | ROSEWOOD | ROSEWOOD | ROSEWOOD | HARRISVILLE | HARRISVILLE | HARRISVILLE | HARRISVILLE | HARRISVILLE | HARRISVILLE | KENMORE |
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| | MS 1438 812 Coles Creek Road | MS 1438 812 Coles Creek Road | | | 1 | | Warren | John & Vicki | JF & VJ | 2013 |
| 35 Carlson Road | 35 Carlson Road | 35 Carlson Road | MS 624 | | | | Carlson | Bruce & Coral | BA & CD | 2012 |
| 1655 Kenilworth Skyning Creek Road | | | MS 624 | | | | Pike | lan & Roslyn | IJ&RA | 2010 |
| | Bruce Highway | Bruce Highway | MS 624 | 1 | | | Guppy | Russell & Lindsay | RB & LA | 2007 |
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| Creek | Creek | Creek | Skyring Creek | | | | Dwyer | Colin, Olive, Pat & Leonie | CP, OJ, P & L | 2005 |
| Road PO Box 558 | Road PO Box 558 | Road PO Box 558 | image Flat Road | ١ | | | Peny | Keith, Belty & Alan | KR, BD & AR | 2004 |
| PO Box 79 Carrol Street NAMBOUR | Carrol Street | Carrol Street | PO Box 79 | | | Nambour High School | Pembleton | Ray | R | 2002 |
| | | | Obi Obi Road | | | | Stoneham | Ron & Lurline | CR & LE | 2001 |
| PO Box 19 | | | PO Box 19 | | | | Williams | Ray | RF | 0896 |
| 9 | Creek | Creek | Lacey's Creek | | | | Nugent | Vince & Greg | VH&G | 0894 |
| eek Road | | | 427 Lacey's Creek Road | | | | Kenman | lan & Ann | IG & AH | 0891 |
| | | | 576 Lacey's Creek Road | | Shuna | | Easlea | Greg & Jenny | GP & JJ | 0887 |
| | | | Mt Pleasant Road | | | | Bond | Deslie | DA | 0880 |
| | | | PO Box 19 | | | | Williams | Allan & Sylvia | AV & SK | 0877 |
| PO Box 9 | | | PO Box 9 | | | | Bond | Graham & Leonie | GC & LD | 0874 |
| | | | Mt Pleasant | | Lac-Mel | | Rowley | Pat & Mary | PD & MM | 0872 |
| MI Pleasant DAYBORO | | | Mt Pleasant | | | | Rahe | Kevin. | RF & KR | 0871 |
| | | | Mt Pleasant | | | | Kuhn | James, Carley & James | JA,CB & JG | 0870 |
| Mt Pleasant Road DAYBORO | | | Mt Pleasant Road | | | | Henzell | Leigh & Lynette | LD & L | 0864 |
| Ocean View | Ocean View | Ocean View | PO Box 36 | | | | Митау | Clyde | CG | 0863 |
| | | | Mt Mee | | Buena Vista | | Dawes | Bob & Gloria | RA & GF | 0857 |
| | | | Hausmann Road | | | | Duncan | Vem & Kim | VA & KM | 0855 |
| kers Lane | kers Lane | kers Lane | 170 Walkers Lane | | | | Sippel | Nev. Betty, David & Robert | NC B. D.& R | 0852 |
| PO Box 108 TOOGOOLAWAH | 108 | 108 | PO Box 108 | - 1 | | | Gulbransen | Bill | В | 0844 |
| an Road Mt Mee | an Road Mt Mee | an Road Mt Mee | 20 McLean Road | | | | Tumbridge | Ron | RS | 0843 |
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| Costello Road Lacey's Creek LACEYS CREEK | Road Lacey's Creek | Road Lacey's Creek | Costello Road | | "Ennfels" | | Weston | - | TA & MK & MR & JA | 0835 |
| | 24 | 24 | PO Box 24 | | | | Reilly | Christopher & Gail | CP & GF | 0834 |
| | | | Lacey's Creek Road | | | | Powe | Bill & Jean | MALA IS | 2000 |
| ev's Creek Road | ev's Creek Road | ev's Creek Road | 895 Lacev's Creek Road | | | | Bows | Can/ & Christine | CAT & CE | ng z |
| | 142 Murray Road | 142 Murray Road | MS 888 | | | | Митач | Jim Roderick & Debbie | RI | 0918 |
| 340 Mt Brisbane Rd Mt Pleasant DAYBORO | Brisbane Rd Mt Pleasant | Brisbane Rd Mt Pleasant | 340 Mt Brisbane Rd | - 1 | "Pine Dairy" | | Court | Graham & Lorraine | 6.8 | 0702 |
| Kings Scrub DAYBORO | Kings Scrub | Kings Scrub | | - 1 | | Peter Leis Pty Ltd | Leis | Peter | P | 2690 |
| PO Box 44 DAYBORO | 44 | 44 | PC Box 44 | - | | | Vrutocky | Margaret | Mrs ME | 0682 |
| nt | nt | nt | 7 Coolaroo Cresent | | | Nesthaven Pty Ltd | Challen | Robert, Judith & Peter | F08325 | 0670 |
| | | | Mt Glorious Road | | | Reefwood Pty Ltd | Russell | Geoff | GR. | 0658 |
| Mt Mee | Mt Mee | Mt Mee | Sellins Road | 1 | | Pickering Pty Ltd | Pickering | Don, Audrey & Annette | DE, A&A | 0656 |
| | | | 21 Arbor Street | | | | Pickering | Lester | LG | 0637 |
| M S 422 | M S 422 | M S 422 | Coupe Road | 1 | Dalwood Park | | Griffiths | Kevin & Edith | KM&EJ | 0632 |
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| | Sandy Creek | Sandy Creek | Traves Road | <u></u> | | Pondport Pty ∟td | Trafford | Peter | P | 0623 |
| 55-57 Ross Road Upper Kedron BRISBANE | | | | L | | | | | • | 4 1 1 |
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| HT. JO & DNC | D. O. S. C. | GD SK & KJ | HL KM & DW | H.D&R | R K P & K | FW & MC | L, R, J, D & E | S, S, S & S | JW & J | JL & LJ | õ | CR | GK & TM | P | WS, JM & CW | M3 & CX | SJ & MiJ | CT CC MI & AL | PH B TIAA | LI & ME | GW & SM | SJ & MIJ | JW & A | KR & BM | LK, EM, S & K | LK, NJ & GJ | NB & DM | JW & WL | D & FM | UA, JM & M | RJ & DG | RS & KF | 8 & J | DR, AU & R | RJ & BL | LD & GK | W, M&B | RT | NR & KR | SR & T | MH & LO | ET&EJ | KC & BF | GT & HE | R & C | RA & CM | Mrs V | 12 & J. |
| Herb, Jenny & Ulon | Control of the Control | Graham, Sharon & Keith | Hans, Krystine & David | Ivan, Denise & Robert | Ray, Kathleen, Paul & Kim | Fred & Margaret | Elizabeth | Stan, Shidey, Shane & Sharyo | Jeff & Janelle | John & Lynette | Gary & Jason | Coi & Rhonda | Glenn & Therese | Peter | Wayne, Janet & Clinton | Kenneth & Elizabeth | John & Margaret | Ces Connie Mal & Mandy | Pay Barbara Trevor & Angels | Laune & Myra | Gamet & Shane | John & Margaret | John & Ann | Kinglsey & Marleen | Len, Edna, Stephen & Kym | Lester, Noela & Gregory | Mene | James & Nicole | Deler & Filv | Les, Joyce, Mark & Michelle | Ray & Deanne | Bob & Kay | Russel & Jodie | Danyl, Audrey & Russell | Reg & Betty | Lyle & Gwenda | Bill, Maisie & Bronwyn | Tom | Neville & Kevin | Tania & Steven | Doug & Heather | Ted & Edith | Ken & Brenda | Greg & Hazel | Rick & Julie | Russell & Charlotte | Valmay & John | Rob & Jennifer |
| Burion | | Sommerfeld | Gerick | Gear | Dakin | Goeths | | Paulger | Parker | Cutmore | Rozynski | Loweke | Bunter/Cawte | Dare | Paulger | Gear | Cochrane | | MoDail | Localiton | Gear | Cochrane | Shepperson | Wood | Femis | Pearson | Murtagh | Boaden | | Thefe | Morrison | Morrison | Fredrickson | Rose | Bailey | Paulger | Day | Craig | Richardson | Maher | Christie | Hansen | Petersen | Woods | Templeton | Davis | Templeton | Macintyre |
| | | | | | Dakin Family Enterprise | | Dawnvale Friesians | Paulger Partners | | | | | | Erad Farms Pty Ltd | | | | | | | | | | | | | | | | | | | Fredrickson Family Trust | | | | | | | | | | | | | | | |
| | | | | | | | | Adadale | Stud | | | Stud | | | | | Kevindale | | | | | Kevindale | | | | | | | Walwyn | 1 | | | | | | | | | | | | | | | "Swanhaven" | | Amir Ranch | |
| 462 River Road | ABO Diver Door | Mayne Street | 7 Mullins Creek Road | 3 Cedar Pocket | MS 1033 | Coolabine Creek Road | 5 Fitzpatrick Road | PO Box 63 | Moy Pocket Road | MS 1852 | | PO Box 92 | MS 591 | Obi Obi Road | MS 1852 | 52 Cavanagh Road | 8 Goomong Road | MS 1852 | 99 Blackgate Road | Diversidate Road | 931 Cedar Pocker Road | 8 Goomong Road | C/- Post Office | 297 Kandanga Creek Road | 79 Gympie Kin Kin Road | 3 Suttons Lane | Obi Obi Road | PO Box 79 | 365 Shadbott Road | MS 809 | 1 Gap Road | 3 Beeham Valley Road | 3 Traversion Crossing Road | 14 Sankeys Road | MS 624 | 97 Pullen Lane | Jones Road | 2790 Mary Valley Rd | MS 401 | 293 Middle Creek Road | Middle Creek | 2271 Old Noosa Road | Kin Kin Road | MS 1852 | Lameys Lane | PO Box 43 | PO Box 317 | 490 During Road |
| 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | Tipana | | | | Purcell Road | | The Dawn | | | | Yabba Creek | | 484 Cedar Pocket Road | M S 1852 | Brooloo Road | GREENS CREEK | | Obi Obi Road | | | CEDAR POCKET | | | | | May Packet | | | | 10 Cedar Pocket Road | Cedar Pocker | | | | Tuchekoi | | MOY POCKET | | 551 Coorby-Belli Creak Road | | | | | Falls Creek Road | | | | org node |
| MAX TOO ROUGH | MARYBOROLICH | TIARO | GOOMBOORIAN | VIA GYMPIE | BELLS BRIDGE | KENILWORTH | GYMPIE | KENILWORTH | KENILWORTH | KENILWORTH | Via GYMPIE | KENILWORTH | GYMPIE | KENILWORTH | KENILWORTH | VIA GYMPIE | KANDANGA | KENILWORTH | AMAMOOR | KANDANGA | VIA GTMPIE | KANDANGA | KIN KIN | KANDANGA | KIN KIN | KENILWORTH | KENILWORTH | EUMUND | GYMPIE | GYMPIE | GYMPIE | GYMPIE | GYMPIE | POMONA | GYMPIE | KENILWORTH | KENILWORTH | KANDANGA | COOROY | POMONA | POMONA | COORAN | COORAN | KENILWORTH | EUMUNDI | POMONA | [EUMUNDI | Pro mino Con |
| 2 6 | 2 | QLD | D D | QLD | O D | QLD | aLD | QLD | QLD | QLD | alb | QLD | QLD | QLD | QLD | 9.6 | 6 | 6 | 0 5 | 2 6 | 2 5 | 2 6 | QLD | OLD | QLD | מרם | ar b | QLD | OLD OLD | מרם מינים | 2 6 | 010 | QLD | QLD | QLD | QLD | QLD | QLD | QLD | QLD | OLD | QLD. | מרם | QLD | QLD | QLD | QLD | 1 |
| | 4650 | 4650 | 4570 | 4570 | 4570 | 4574 | 4570 | 4574 | 4574 | 4574 | 4570 | 4574 | 4570 | 4574 | 4574 | 4570 | 4570 | 4574 | 4570 | 4570 | 40/0 | 5/0 | 4571 | 4570 | 4571 | 4574 | 457 | 4562 | 4570 | 4570 | 45/ | 4570 | 4570 | 4568 | 4570 | 4574 | 4574 | 4570 | 4563 | 4568 | 4568 | 4569 | 4569 | 4574 | 4562 | 4568 | 4562 | |

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| 3802 | | 3793 | 3790 | 3785 | 3780 | 3760 | 3750 | 3730 | 3685 | 3670 | 3660 | 3650 | 3630 | 3610 | 3590 | 3563 | 3560 | 3500 | 3495 | 3480 | 3470 | 3460 | 3440 | 3390 | 3370 | 3335 | 3321 | 3290 | 3250 | 3230 | 3180 | 3160 | 3120 | 3110 | 3100 | 3088 | 3080 | 3070 | 3050 | 2020 | 2705 | 2620 | 2370 | 2365 | 2340 | 2325 |
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| Enc & Bruce | real of Maryanet | Ivan & Mamaret | Ray & Joyce | Kev & Joan | Garth & Nola & Andrew | Clive & Beth | Doug & Ann | Graham & Ashley | | | Don, Glen, Ann & Edna | | \Box | Tony & Michele | Harold, Adeline & Geoffrey | Alwyn & Denise | Bevan & Marie | Mark & Barbara | Bevan & Betty | Henry & Patricia | Rodney | Vic, Eileen & Les | Ken & Betty | Tom & Rosaleen | Clarice | Ruth & Ken | Robert & Donna | Harold & Loma | Tom & Scott | Col, Jean & Chris | John & Joan | Graham | ian | Bill & Elizabeth | Phillip & Rosemary | Allan & Helen | Barry, Janice & Neil | Harbans, Helen & Ruby | Laurie Joan & Robert | Allan & Denita | Lloyd & Jocelyn | Clinton | Alan, Kerry & Shane | Fred | Stewart | Sandy & Alex |
| Hochmuth | MICHAELE | McKenzie | Zischke | Zischke | Zerner | Weier | Туеттап | Тгарр | Smith | Sippel | Sippel | Sippel | Silburn | Ameli | Savage | Rowbotham | Routledge | Quinn | Quintan | Pincott | Pickels | Pearson | Noffke | McAntee | Mager | Schloss | Atkinson | Handford | Holding | Heathwood | Evans | Ewan | Campbell | Caffery | Braithwaite | Bradford | Bischoff | Begeda | Rantett | Anderson | Jensen | Wood | Robinson | Gear | Gear | Strathdee |
| | | | | | | | | Trapp & Co | | | | | | | | A A A A A A A A A A A A A A A A A A A | | | | | | | | | Druger Farming Co | | Alkinson Pastoral Co Pty Ltd | | | Heathwood and Sons | | Cherbourg Abonginal Council | | | | | | | Andreas Chalbuses | Allenest Enterprises | | | | | | |
| | THIRD Y PRICY | Willow Valley | | | | Garway | | | | | | | 33 Remington Road | | | | | | | | Blackburn | Adavale | | Mominghills | | | Hidden Valley | | | | | | | | | | | | | Sunnygien | Glenview | | | | | |
| PU Box 12 | 100 | MS 1494 | | MS 1494 | PO Box 28 | "Garway Wheatlands" | MS 571 | Kinleymore | MS 331 | MS 361 | MS 361 | | | MS 537 | PO Box 4 | MS 1016 | MS 571 | MS 571 | MS 1292 | MS 660 | MS 1016 | MS 1494 | 12 Cobb Street | MS 571 | MS 000 | Farrers Road | MS 801 | MS 361 | MS 571 | | MS 1281 | | PO Box 180 | PO Box 74 | PO Box 145 | PO Box 92 | Mail Service 331 | | MS 1357 | MS 188 | MS 1945 | 371 Silverteaf Road | MS 2137 | 1 Drescher Road | No 2 Cullinanes Road | PO Box 2 |
| | | | | | | | | | | | | | Wooroonden | | | | THOS CHACLICAN LYONG | 100000000000000000000000000000000000000 | | | | | | | Deciracona | MS 1357 | | Reif's Road | Cloyna | | | | | | | | | | Loop Road | | | | Glenbar Road | CEDAR POCKET | | |
| MONDOOCIA | MI INDI IBBERA | NANANGO | HIVESVILLE | NANANGO | MURGON | MONDURE | MURGON | PROSTON | GOOMERI | MURGON | MURGON | MURGON | Via MURGON | KINGAROY | MURGON | PROSTON | MURGON | MURGON | NANANGO | PROSTON | PROSTON | NANANGO | MURGON | MURGON | WONDAI | WONDA | MUNDUBBERA | MURGON | MURGON | GOOMERI | WONDAI | WONDAI | CHERROIRG | NANANGO | MURGON | NANANGO | GOOMER! | MURGON | WONDAI | GOOMERI | MACIAGAN | MURGON | TIARO | GYMPIE | SEXTON | - ARC |
| | 000 | QLD | QL D | QLD | QLD | QLD | QL D | OLD. | 0.0 | 0.0 | QLD QLD | QLD | 0.0 | QLD | QLD | OLD | OLD O | 5 5 | | 00 | OLD O | QLD | 0ر0 | QLD | ē | 0 6 | 2 2 | 6 | OLD | QLD | QLD | 016 | 0 0 | | 0.6 | QLB | CLD | QLD | or or | פרם | 2 6 | 0.0 | QLD | 0.0 | | 5 |
| + | 7 | 4615 | 4612 | 1 | | 1 | \vdash | - | ۲ | + | $^{+}$ | + | + | H | - | Н | + | 4605 | + | 十 | + | Η | 4605 | 1 | 1 | 4613 | 4020 | +- | 4605 | 460 | 4606 | 8 | 4605 | 4605 | 180 | 4615 | 4601 | 4606 | 4606 | 4601 | 435 | 480 | 4650 | 4570 | 4570 | 4000 |

| | DEFENDANT OF D | | 2 | | | | | | 1 |
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| .D 4211 | BEECHMONT QLD | South West Road BEEC | | | Cambridge Family Trust | Jervis | Peter & Unice | N % d | |
| D 4275 | CANUNGRA QLD | CANL | Appel Street, | | Finch #2 A/C | Finch | May | M | |
| ┢ | UPPER COOMERA QLD | UPP€ | Welchs Road | | | Welch | Trevor | AT | 8008 |
| D 4210 | UPPER COOMERA QLD | UPPE | | OTMOOR | | Kleinschmidt | Geoff & Narelle | C, MJ, G & NP | 8005 |
| D 4210 | UPPER COOMERA QLD | UPPE | 177 Currey Road | | Lok-Evyn Pastorał Company | Сиптеу | Kevyn | VX | 8002 |
| D 4210 | UPPER COOMERA QLD | UPPE | 19 Guanaba Road | | | Bird | Sylvia, Laurie & William | SA, LW & WJ | 8001 |
| D 4400 | KINGSTHORPE QLD | XING | C/- Post Office | Kelvinhaugh | | Crank | Natalie | EB, PJ & NK | 4830 |
| .D 4352 | MACLAGAN QLD | MACI | MS 863 | | | Riethmuller | Barry & Dell | FO % CI | 4705 |
| D 4352 | MACLAGAN QLD | MACI | MS 863 | | | Riethmulter | Wayne & Jenny | WA & JL | 4680 |
| D 4405 | OLD OLD | DALBY | MS 192 | Roscommon | | Johnston | Greg, Lyn & Anthony | GWH, LM & AJ | 4417 |
| D 4350 | EY QLD | OAKEY | MS 212 | | | Ciesiolka | Eric, Cecily & Shane | EM, CEM & SM | 4416 |
| D 4352 | MACLAGAN QLD | MACI | White's Road | Amaroo | | Minnikin | Garry & Val | GW & VJ | 4413 |
| t | | MACI | C/- Post Office | | | Ambrose | Dick, Trevor & Leanne | RC, TJ & LF | 4412 |
| H | | MS 331 GOOF | Tansey | | | McKewen | Mel, Gien & Judy | ML, RG & J | 4410 |
| T | GOOMERI | | Tansey | Willagai | | Lehmann | Will & Gai | W&G | 4409 |
| D 4601 | GOOMER! QLD | G001 | MS 188 | Boonara View | | Brockhurst | Vic & Thursa | VJ&TE | 4408 |
| D 4601 | GOOMER! QLD | G001 | MS 631 | | | Dennien | Roy & Janelle | RW & JA | 4403 |
| H | MURGON | MUR | MS 361 Gosernick Road | | | Roderick | Col, Wendy & Robert | CR, WA, RC & CA | 4402 |
| .D 4610 | KINGAROY | KING | MS 189 | | | Tessmann | Brian & Gary | GP & BA | 4314 |
| D 4610 | KINGAROY | NING | PO Box 248 | Archookoora | | Tacey & Brewer-Tacey | Geoffrey & Maree | G&M | 4313 |
| D 4610 | KINGAROY | XING | MS 189 | | | Lucas | Ray & Jan | RL & JH | 4310 |
| D 461 | KINGAROY | XING | MS 780 | | R & B Jensen & Sons | Jensen | Robert, Beryl, Wayne & Lloyd | RN. BJ, WE & LD | 4309 |
| <u> </u> | | XING | PO Box 45 | | | Adlem | Harrold & Lifa | 7 | 4304 |
| | KINGAROY QLD | KING | MS 189 | Dalmaney | | Rook | & Brenda | TF & BM | _ |
| _ | KINGAROY | KING | 7 Cowie Drive | | | Seng | | LG | |
| D 4315 | NANANGO QLD | NAN | MS 346 | | | Richardson | lan & Valerie | IV & V. | 4301 |
| .D 4610 | KINGAROY CLD | KING | MS 90 | Mannuem | | Crawford | ee | D/ & D | ┙ |
| D 4626 | MUNDUBBERA QLD | MON | Private Mail Bag 35 | | Twin Rivers Pastoral Co | Gaston | | Dr & JI | \perp |
| 1 | MUNDUBBERA QLD | | PO Box 93 Shallcross Rd | | | Wamecke | Bob & Joy, Trevor & Lindsay | RR. MJ. T & L | |
| 7 | ERA | Boyne Crossing MUNI | MS 345 | | Peterson Bros | Peterson | Jeff, Margaret, Bill & Margaret | J. M. B & M | |
| D 4625 | GAYNDAH OLD | GAYN | MS 498 | | Greiner Holdings Pty Ltd | Greiner | Robin | RR | \perp |
| D 4626 | MUNDUBBERA QLD | MON | MS 805 | Melryn | | Denholm | Manon | TJ, JM & MJ | \perp |
| D 4625 | GAYNDAH QLD | GAY | MS 498 | "Homelea" | | Savage | & Beth | SP & B | \bot |
| D 4625 | GAYNDAH QLD | GAY | MS 498 | | | Kirk | Lloyd | - | |
| D 4626 | MUNDUBBERA QLD | MUNI | MS 805 | | | Beresford | Denis & Pamela | DT & PM | \perp |
| D 4626 | MUNDUBBERA QLD | MUNI | MS 805 | Glenrae | | Linsket | Marjorie | G, BA, HR & MM | 4204 |
| D 4626 | MUNDUBBERA OLD | MUN | MS 802 | | | | | WJ & K | |
| D 4626 | MUNDUBBERA CLD | MUNI | PO Box 168 | | | _ | lsie, Warren & Niger | ER, EL. WJ & NL | |
| D 4626 | MUNDUBBERA QLD | MUN | PO Box 34 | | Loakgien Pastoral Company | Loakes | Ken & Peg | KG & MB | _ |
| - | MUNDUBBERA QLD | Mundowran Road MUNI | MS 801 | | | Young & Niebling | Judith | D & A and G & J | |
| D 4650 | MARYBOROUGH QLD | MS 411 MARY | 82 Findlay Road | | | Findlay | Darrell | D | _ |
| D 4621 | BIGGENDEN QLD | | 228 Boompa Road | "Glen Owen" | | Hansen | | JV | _ |
| D 4408 | ב | M S 360 BELL | Porter's Gap | "Callemondah" | Mandurah Enterprises | Hopper | r, lan & Jayne | CH, JM, IS & J | 4 |
| D 4404 | BOWENVILLE QLD | WOR | | Prospect Park | | Mullins | | MG, G & JB | |
| .D 4313 | TOOGOOLAWAH QLD | | MS 336 | Brookhaven | | Rice | | DK & JM | 4 |
| D 4313 | TOOGOOLAWAH QLD | MS 550 TOO | Holland Road | | | Dunn | Walter & Carol | WH & CA | \dashv |
| D 4352 | MACLAGAN QLD | MACI | MS 863 | | | Ambrose | Leanne | RC TJ & LF | _ |
| D 4352 | MacLagan QLD | MacL | | Rangemore | | Hess | | ML & D | - 1 |
| D 4605 | | MURGON | MS 1552 | | | Kratzmann | Brian & Sharon | BL & SL | 3810 |
| 140 | | | • | | | _ | | | |

CORPORATIONS LAW

A COMPANY LIMITED BY GUARANTEE AND NOT HAVING A SHARE CAPITAL

CONSTITUTION of PREMIUM MILK SUPPLY LIMITED

CORRS CHAMBERS WESTGARTH

Lawyers 1 Eagle Street BRISBANE QLD 4000 Tel: (07) 3228 9333

Fax: (07) 3228 9444 Int: 617 228 9333 DX 135 Brisbane Ref: ES/JD

B/341283/1

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CORPORATIONS LAW

A COMPANY LIMITED BY GUARANTEE AND NOT HAVING A SHARE CAPITAL CONSTITUTION

OF

PREMIUM MILK SUPPLY LIMITED

PART A

1 NAME

The name of the company is PREMIUM MILK SUPPLY LIMITED ("Company").

2 AGREEMENT TO TERMS OF CONSTITUTION

The persons named as applicants in clause 8:

- (a) consent to become members of the Company;
- (b) agree to the terms of this constitution as the constitution of the Company.

3 LEGAL CAPACITY

3.1 Legal capacity of a natural person

The Company has the legal capacity of a natural person.

3.2 Legal capacity not restricted

It is the intention that this constitution will not restrict or prohibit the exercise by the Company of any of the powers referred to in clause 3.1.

4 OBJECTS AND POWERS

4.1 Objects

The objects for which the Company is established are:

- (a) to represent producers of milk in Queensland, and to promote and advance their interests;
- (b) without limiting the objects in clause 4.1(a), to enter into arrangements with milk processors for the supply of milk;
- (c) to undertake any activity which may assist in furthering the purposes specified in the preceding paragraphs of this clause 4.1.

4.2 Powers

For the purpose of carrying out the objects referred to in clause 4.1, the Company may do all things incidental or conducive to the attainment of those objects or which may advance directly or indirectly the interests of the Company.

5 LIMITATION OF LIABILITY

The liability of the members of the Company is limited.

6 CONTRIBUTION ON WINDING UP

Every member of the Company undertakes to contribute an amount not exceeding twenty dollars (\$20) to the assets of the Company in the event of its being wound up while the member is a member or within one year afterwards for:

- (a) payment of the debts and liabilities of the Company contracted before the time when the member ceased to be a member;
- (b) the costs charges and expenses of winding up; and

The following persons apply for registration of the Company:

(c) for an adjustment of the rights of contributories among themselves.

7 APPLICANTS

| Name: | |
|------------------|-----------------------|
| Address: | |
| Zone: | North East Queensland |
| Signature: | |
| Date of signing: | |
| Name: | |
| Address: | |
| Zone: | North West Queensland |
| Signature: | |
| Date of signing: | |
| Name: | |
| Address: | |
| Zone: | South East Queensland |
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| Zone: | South West Queensland | |
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| Date of signing: | | |

CORPORATIONS LAW

A COMPANY LIMITED BY GUARANTEE AND NOT HAVING A SHARE CAPITAL

CONSTITUTION

PREMIUM MILK SUPPLY LIMITED

PART B

1 INTERPRETATION

1.1 Definitions

In this constitution unless the context otherwise requires:

"business day" means a day that is not a Saturday, Sunday or public holiday in the city or town in which the Company's registered office is for the time being located.

"Committee" means a committee of Directors formed pursuant to clause 8.7.

"Company" means PREMIUM MILK SUPPLY LIMITED.

"Co-operative" means a co-operative of Milk Producers listed in the appendix.

"Director" includes any person occupying the position of a director of the Company by whatever name called.

"Members" means persons admitted as members of the Company pursuant to clause 2 who have not ceased to be members.

"Milk Producer" means a person who conducts a business in Queensland of producing milk for sale.

"Register" means the register of Members to be kept pursuant to the Corporations Law.

"Zone" means an area of the state of Queensland delineated in the Zone Map applicable from time to time.

"Zone Map" means:

- (a) on registration of the Company, the Zone Map in the **schedule**; or
- (b) the Zone Map adopted from time to time on any change to the Zones.

1.2 Construction

Unless expressed to the contrary:

- (a) words importing:
 - (i) the singular include the plural and vice versa; and

- (ii) any gender includes the other genders;
- (b) if a word or phrase is defined cognate words and phrases have corresponding definitions;
- (c) a reference to:
 - (i) a person includes a firm, unincorporated association, corporation and a government or statutory body or authority;
 - (ii) a person includes its legal personal representatives, successors and assigns;
 - (iii) a statute, ordinance, code or other law includes regulations and other statutory instruments under it and consolidations, amendments, reenactments or replacements of any of them;
 - (iv) a section, regulation or other specific provision of a statute, ordinance, code, law or statutory instrument includes the equivalent section, regulation or provision in any consolidation, amendment, re-enactment or replacement of that statute, ordinance, code or statutory instrument;
 - (v) a right includes a benefit, remedy, discretion, authority or power;
 - (vi) an obligation includes a warranty or representation and a reference to a failure to observe or perform an obligation includes a breach of warranty or representation;
 - (vii) provisions or terms of this document or another document, agreement, understanding or arrangement include a reference to both express and implied provisions and terms;
 - (viii) time is to local time in Brisbane;
 - (ix) "\$" or "dollars" is a reference to the lawful currency of Australia;
 - (x) this or any other document includes the document as varied or replaced and notwithstanding any change in the identity of the parties;
 - (xi) writing includes any mode of representing or reproducing words in tangible and permanently visible form, and includes facsimile transmission; and
 - (xii) this constitution includes any regulations or by-laws made under it, as amended from time to time;
- (d) an expression defined in the Corporations Law has the same meaning in this constitution.

1.3 Headings

Headings do not affect the construction of this constitution.

1.4 Replaceable rules excluded

The replaceable rules contained in the Corporations Law are excluded and do not apply to the Company.

2 MEMBERS

2.1 Initial Members

The first Members shall be the applicants for the Company's registration.

2.2 Eligibility for membership

A Milk Producer is eligible to be a Member.

2.3 Application for membership

- (a) A Milk Producer who wishes to apply to become a Member must make application in writing, in the form prescribed by the Directors from time to time, accompanied by the application fee (if any).
- (b) An application for membership shall be accompanied by such evidence of the applicant's eligibility as the Directors require, and it is not necessary that an applicant who is eligible be proposed by another Member.
- (c) The Directors may from time to time adopt by-laws or regulations prescribing details to be supplied by an applicant for membership.

2.4 Classes of members

- (a) The Directors may from time to time adopt by-laws or regulations:
 - (i) designating classes of membership; and
 - (ii) specifying eligibility criteria for each class of membership.
- (b) Where the Company has more than one class of membership, a Milk Producer is only eligible to join a class of membership for which the Milk Producer satisfies the eligibility criteria.

2.5 Application fees

- (a) The Directors may determine that an application fee is payable on application for membership or an application for membership of any class.
- (b) The amount of an application fee is as determined by the Directors from time to time, and the Directors may determine different application fees for different classes of membership.

2.6 Admission and rejection of Members

(a) The Directors must consider an application for membership at the next meeting of the Directors after receipt of the application (and any applicable application fee) and must determine the admission or rejection of the applicant.

- (b) Any applicant who receives a majority of the votes of the Directors present at that meeting shall be accepted as a Member.
- (c) The secretary must notify an applicant in writing of acceptance or rejection of the application.
- (d) The Directors are not obliged or required to inform an applicant or any person whatsoever of the ground upon which an application has been accepted or rejected or of any particulars of the application.
- (e) A person whose application is rejected by the Directors has no right of appeal, but is entitled to a refund of the application fee.

2.7 Annual subscriptions

- (a) The Directors may determine that an annual subscription, of an amount determined by the Directors from time to time, is payable by Members.
- (b) The Directors may determine a different amount of annual subscription for different classes of membership.
- (c) The Directors may determine by by-law or regulation the manner in which Members are required or permitted to pay their annual subscriptions (which may include, without limitation, provision for payment by instalments), and may determine the date on which the annual subscription, or an instalment of the annual subscription, is due and payable.
- (d) The Directors may in special circumstances agree to an extension of time for payment of an annual subscription or an instalment.

2.8 Cessation of membership

- (a) A Member may resign from membership at any time by giving notice in writing to the secretary, such resignation to take effect not less than 6 months after receipt of the resignation by the secretary.
- (b) A Member's membership ceases where:
 - (i) the Member fails to pay any annual subscription or instalment by the due date (or, where an extension is granted by the Directors, by the end of the extended period); or
 - (ii) the Member is in the reasonable opinion of the Directors in breach of the Member's obligations under this constitution and has failed to remedy the breach on being given reasonable notice to do so,

and the Directors resolve to terminate the Member's membership on a date determined by them.

Where the Directors propose termination of a Member's membership, the Member must be given 28 days notice of the meeting of Directors at which the proposed termination is to be considered, and must be given an opportunity to make submissions to the Directors before the Directors vote on the termination.