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15 June 2005

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Our Ref: 2561250

Dear Scott

**National Foods' response to information provided by Dairy Western  
Australia Ltd**

1. The purpose of this letter is to draw your attention to a factually inaccurate statement made by Dairy Western Australia Ltd (**Dairy WA**) in its letter to the ACCC, dated 22 April 2005. On the second page of this letter, Dairy WA asserts that the Dairy Industry Working Group met with all Western Australian processors besides National Foods. Dairy WA went on to say that National Foods had cancelled three meetings that had been arranged with the Dairy Industry Working Group.
2. National Foods disagrees with this version of events. The Dairy Industry Working Group has never approached National Foods seeking to arrange a meeting with it.
3. Earlier in 2005, National Foods had two meetings with the Western Australian Farmers' Federation in an attempt to obtain details of Dairy WA's proposed arrangements. The Western Australian Farmers' Federation was unable to provide National Foods with any details of these arrangements. Since this time, no party has approached National Foods seeking to meet with it in relation to Dairy WA's proposed arrangements.

Please feel free to contact Anita George or me if you would like to discuss this matter.

Yours faithfully

Richard Lewis  
Partner  
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