



# SUMITOMO METAL INDUSTRIES, LTD.

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May 24, 2005

Mr. Scott Gregson  
The General Manager  
Adjudication Branch  
Australian Competition & Consumer Commission

RE: Applications for Authorisation Nos A30239, A30240 and A30241  
(‘Applications’) by Dalrymple Bay Coal Terminal Pty Ltd (‘DBCT PL’).

Dear Mr. Gregson,

I am writing to you on behalf of Sumitomo Metal Industries Ltd., the third largest steelmaking company in Japan and purchasing two million tones of coal out of DBCT, to seek your assistance and support for making the Queue Management System (QMS) more efficient and workable one.

SMI recognize the need for the QMS to manage the vessel queue at DBCT, however the related monthly entitlement is causing disruption and difficulty with SMI's shipping schedule. If the monthly entitlement proposed in the QMS continues to cause difficulty in scheduling vessels it has the potential to cause loss of reputation between SMI and Australian Coal suppliers. In this case SMI may be forced to obtain coal from other supply sources. Therefore, we consider that entitlement should be allocated quarterly basis rather than monthly.

While we understand that the ACCC is now checking whether the QMS is a workable system or not, we sincerely hope that our opinion will be taken into account.

Yours faithfully

Yasuhiko Tamakoshi  
General Manager

