



Team Mitsubishi Ralliart

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In response to your request to provide a submission the following is answers to the six questions.

1. There are no benefits if a competitor cannot accrue points as it is the points that determine the winner of the overall championship.
It is the win that the marketing area of Mitsubishi use to promote there product and winning by a large number of points can be used as a additional marketing tool.

2. The cost of fuel was a major concern because of the price per litre when there were options with suppliers. This meant that teams and manufactures had to find more money to support operations.

The ability for all to use the same fuel will substantially reduced the cost to the end user. The suppliers can estimate the volume required and reduce their cost because they can order and ship quantities more economically.

In addition the use of WRF ELF fuel aligns Australia with the rest of the world and gives us at Mitsubishi the ability to use developed parts and information for other part of the world. This gives us and other Mitsubishi competitors a large reduction in operating costs.

This also allows local competitors to compete in the Australia round of World Rally Championship held in Perth November, with out having to change and develop their cars to suit the WRC regulations. In short we can compete on an international basis without incurring any further costs.

3. The impact on a competitor is cost. Different fuels mean different price per litre and those with the biggest budget can buy the more exotic fuels and get improved performance.

The cost of running different fuels requires constant development and can result in reduced component durability.



4. This is correct as ELF fuels support the medical support vehicles for the Rally's. If this was not the case the competition would have to cover the cost in their entry fee.


5. Correct, with different fuels there is expensive development required for the engine. If there were various fuels available then constant development would be required to find out which one was the best advantage.

A common fuel for all competitions and one that is a world standard means the team does one lot of development at the beginning of the season and that is all that is needed for the remainder of the season. The team can also participate in any event in the world with out doing costly development to cater for a world standard fuel.

6. The Elf fuel does contribute to quality competition as all teams that use it produce about the same performance level from their engines.

I believe other fuels could be used, however not without major cost to the teams. From the safety aspect if the engine is tuned correctly then there is a reduction in emissions and improved engine reliability. If there is a engine failure due to incorrect tuning (which can happen when teams are forced to use variation of fuel brands) then there is the potential to have the environment, the car, and the occupants damaged or injured.

Regards,

A handwritten signature in black ink, appearing to read 'Alan Heaphy', with a stylized flourish at the end.

Alan Heaphy
Team Principal
Team Mitsubishi Ralliart