

NEWSAGENTS OF AUSTRALIA

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General Manager
ACCC
Adjudication Branch
PO Box 1199
DIXON ACT 2602

Attention: Ms Kathy Kerr

Dear Kathy,

We wish to advise that there has been recent formation of another major newsagent representative body with establishment of Newsagents of Australia.

This organisation represents approx 2100 newsagent members in NSW, QLD and Victoria and would now be the organization with the largest number of newsagent representation. (Noting that the ANF detailed representation of approx 921 newsagents in their recent submission to the ACCC).

The newsagents of Australia wish to advise the ACCC that this organization solidly supports the submission of the QNF to the ACCC in that there is need of regional representation to provide opportunity for newsagents to negotiate collectively with the two major industry suppliers.

The authorization is urgently awaited to allow regional collective negotiation with these publishers and we anxiously await the ACCC final determination.

Yours sincerely,



Phil Roberts
NANA President



Tony Philbrick
QNF President



Ron McKinnis
VANA President

AUST. COMPETITION &
CONSUMER COMMISSION

5 APR 2004