

# AUSTRALIAN COMPETITION & CONSUMER COMMISSION

## MEETING RECORD

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**OFFICE:** ACCC Canberra

**DATE:** 1.30 pm 3 February 2004

**SUBJECT:** Meeting with Qantas and BA in relation to the applications for authorisation lodged in respect of the JSA

**ATTENDEES:**

Qantas:	Paul Edwards Rob Gurney Brett Johnson John Kerr Jill Henderson
BA:	Robbie Baird Niamh McCarthy
Mallesons:	Sharon Henrick
ACCC:	Commissioner Ed Willett Tim Grimwade Isabelle Arnaud Amanda Dadd Greg Outzen Jason Byrne

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The meeting was sought by Qantas and BA who provided an agenda which revisited their authorisation applications generally (copy attached).

The Parties also sought discussion on areas where the Commission had concerns or required further information. The areas discussed included:

- Whether slots are constrained at Heathrow Airport and whether Heathrow is a separate market.
- Whether there is a separate market for business travellers.
- Whether midpoint carriers have a competitive advantage and whether this advantage is offset by the JSA that is currently in place between Qantas and BA.
- Whether Qantas and BA would be likely to code share at end points if the JSA were not reauthorised.
- Whether Qantas and BA would be likely to reduce services if the JSA were not reauthorised.
- In broad terms, the extent of any anti-competitive detriment flowing from the JSA.

- In broad terms, the public benefits flowing from the JSA.

The Parties raised the issue of the appropriate term of any authorisation granted by the Commission and submitted that an indefinite or longer term was required to provide investment certainty such as for aircraft purchases.

The Parties acknowledged that there are number of outstanding information requests and indicated that responses would be provided to the Commission toward the end of the week.

The meeting concluded at 3.05 pm.