

#### Concrete Masonry Association of Australia Limited

ACN 065 618 840

Level 6, 504 Pacific Highway St Leonards NSW 2065 PO Box 572 St Leonards NSW 1590 Telephone 02 9903 7760 Facsimile 02 9437 9703

9 December 2003

Mr Bob Rushton Clay Brick & Paver Institute PO Box 6567 Baulkham Hills Business Centre NSW 2153

Dear Bob,

CMAA ACCC Application – Training Levy

FILE No:
DOC:
MARS/PRISM:

I am pleased to confirm that at the November 2003 Directors' Meeting of the Concrete Masonry Association of Australia (CMAA) the joint training approach undertaken by the CBPI and CMAA was endorsed. As such, the Board and its CMAA companies authorise the CBPI to include them on a submission for the application of a training levy on the sale of masonry units.

Yours sincerely,

Alan Pearson Executive Director.

AUST. COMPETITION & CONSUMER COMMISSION CANBERRA

1 8 DEC 2005

## COMMONWEALTH OF AUSTRALIA Trade Practices Act 1974 - Subsection 88 (1)

AGREEMENTS AFFECTING COMPETITION	:- APPL	CATION FOR AUTH FILE No:	ORISATION FORM B
		DOC:	
To the Australian Competition and Consumer Com	mission:	MARS/PRISM:	

Application is hereby made under subsection 88(1) of the Trade Practices Act 1974 for an authorisation under that subsection.

- X to make a contract or arrangement, or arrive at an understanding, a provision of which would have the purpose, or would have or might have the effect, of substantially lessening competition within the meaning of section 45 of that Act.
- X to give effect to a provision of a contract, arrangement or understanding which provision has the purpose, or has or may have the effect, of substantially lessening competition within the meaning of section 45 of that Act.
- 1. (a) Name of Applicant Clay Brick and Paver Institute for itself and on behalf of the Concrete Masonry Association of Australia (Letter of endorsement Attachment 4).
  - (b) Short description of business carried on by applicant The Institute undertakes the research and technical role for the clay brick industry. It produces technical literature on design and construction for specifiers and builders. As required by members it also coordinates lobbying and promotion on issues affecting the industry.
  - (c) Address in Australia for service of documents on the applicant P O Box 6567, Baulkham Hills Business Centre, NSW 2153.
- 2. (a) Brief description of contract, arrangement or understanding and where already made, its date:

  The Institute members as stated in 2(b) are proposing a levy of \$2.00 per thousand to be added to the price of bricks with the levy amount matched dollar for dollar by all members of the institute. Also proposed is a levy of 10 cents per sq metre for all blocks sold by members of the Concrete Masonry Association of Australia. Members of the Clay Brick and Paver Institute manufacture 1.8 billion bricks per annum and this represents in excess of 99% of the total market whilst members of the Concrete Masonry Association manufacture 2 million tons of bricks and blocks which represents 80% of the total market. The levy is to be used to subsidise the employment of apprentice bricklayers and will be charged and appear as a separate item on all invoices.
  - It is proposed the levy apply to bricks and blocks sold in the states of New South Wales, Queensland, West Australia and South Australia.
  - (b) Names and addresses of other parties or proposed parties to contract, arrangement or understanding -

The Austral Brick Company Pty Ltd, P O Box 550, PENRITH NSW 2750.

Operates plants in New South Wales and Queensland.

Bristile Limited, Locked Bag 100, MIDLAND WA 6936.

Operates plants in West Australia and South Australia.

Boral Bricks Pty Limited, Locked Bag 70, PENNANT HILLS NSW 2120.

Operates plants in New South Wales, Queensland, and West Australia.

CSR Building Products Limited, Lot 7 Cecil Road, CECIL PARK NSW 2171.

Operates plants in New South Wales, Queensland and South Australia.

The following plants operate in New South Wales;
AJ Baker (Wingham) Pty Limited, P O Box 51, WINGHAM NSW 2429.

Bulli Tile & Brick Co Pty Limited, 70 Lawrence Hargrave Drive, AUSTINMER NSW 2514 Glen Innes Brickworks, 23 Cross Street, GLEN INNES NSW 2370. Willis Bricks (Wagga) Pty Ltd, 48 Chaston Street, WAGGA WAGGA NSW 2650

- Names and addresses (where known) of parties and other persons on whose behalf application is made: Concrete Masonry Association of Australia. PO Box 572 St Leonards NSW 1590 3. Ph: 02 99037760 Fax: 02 94379703 (Membership list attached marked Attachment 2)
- Grounds for grant of authorisation: (a) 4.
  - Facts and contentions relied upon in support of those grounds: (b)

See Attachment 1.

- This application for authorisation may be expressed to be made also in relation to other contracts, arrangements or understandings or proposed contracts, arrangements or understandings that are or 5. will be in similar terms to the above-mentioned contract, arrangement or understanding -
  - Is this application to be so expressed? (a)
  - If so the following information is to be furnished: (b)
    - the names of the parties to each other contract, arrangement or understanding: (i)
    - the names of the parties to each other proposed contract, arrangement or understanding (ii) which names are known at the date of this application:

Question 5 is not applicable to this application.

- Does this application deal with a matter relating to a joint venture (see section 4J of the Trade (a) 6. Practices Act 1974)?
  - If so, are any other applications being made simultaneously with this application in relation to (b) that joint venture?
  - If so, by whom or on whose behalf are those other applications being made? (c)

Question 6 is not applicable to this application.

Name and address of person authorised by the applicant to provide additional information in relation 7. to this application:

Bob Rushton, Clay Brick and Paver Institute, P O Box 6567, Baulkham Hills Business Centre, NSW 2153. Mikusha

Signed by/on behalf of the applicant

R. F. RUSHTON

ROBERT FRANCIS RUSHTON EXECUTIVE DIRECTOR CLAY BRICK AND PAVER INSTITUTE

Date: 16 DECEMBER 2003

#### ATTACHMENT 1

- 1. In 1999 the Clay Brick and Paver Association was granted a three year Authorisation No A90676 to introduce a levy of \$1.00 per thousand bricks sold by members of the association and delivered to sites within the New South Wales postcode area. The levy was to be used to subsidise the on-costs of apprentice bricklayers hosted by small contractors particularly in the housing sector of the building industry. That Authorisation was revoked in 2002 and replaced with a new Authorisation No A90830 which was to run for a further three year period.
- 2. The levy commenced in March 2000 and affected over 10000 brick purchasers throughout New South Wales. From that number only six purchasers raised concerns about the levy, however, after contact and discussion they agreed the levy and subsidy should be introduced. The levy has continued to be charged since that time and the Brick Industry Group Training Company presently employs 165 first, second, third and fourth year apprentices all of whom are working with host contractors. The acceptance of the scheme is borne out by the fact that the greater majority of the apprentices remain with the same contractor throughout the apprenticeship and at any one time there are 20-30 contractors who are looking to host an apprentice. As mentioned previously the fact that 95% of the apprentices are hosted in the housing sector by small contracting teams indicates that the levy has made it economically viable for these small teams to use an apprentice.
- 3. The Brick Industry Group Training Company part time administrative employee's and forecast compensation premiums) is \$377000, these costs manufacturers. Unfortunately workers compensation premiums (\$217000 per year) have risen to the extent that they now represent approximately 20% of the combined levy/manufacturer contribution or 40% of the authorised levy contribution and this has severely employ. When the Clay Brick and Paver Association made the original application for an Authorisation we were aiming to employ 100 apprentices per year, however due to the cost of workers compensation premiums the group training company is only employing half that number.
- 4. Since the scheme was introduced in New South Wales it has become apparent that a major shortage of skilled bricklayers exists in other states as well. This position is supported by the National and State Skill Shortage List Australia 2003 (copy Attachment 3) which indicated that bricklaying is the one construction trade considered to be a national crisis. This application seeks authorisation to introduce a levy of \$2.00 per thousand bricks sold (doubling the levy granted for New South Wales) it would be paid by the purchaser of the product, who may be the builder, bricklaying contractor or the general public. Whilst I have no actual statistics the likelihood is that the levy paid by the builder is passed on to the consumer. As was the position with the New South Wales authorisation that levy to be matched by the manufacturers of clay and concrete bricks and blocks.
- 5. The application also seeks to have the authorisation cover manufacturers of clay and concrete bricks and blocks in the states of New South Wales, Queensland, West Australia, South Australia and the Australian Capital Territory. The state of Victoria has not been included as it is covered under a separate authorisation and has only recently introduced the levy. The Institute is cognisant of the fact that there is an inquiry underway to assess the costs involved with housing affordability, however the levy if granted would add approximately \$30 to the price of the average house and we would suggest that there is a greater cost through delays caused by the unavailability of bricklayers. If the authorisation is granted and a purchaser refuses to pay the levy then all manufacturers involved in the scheme will refuse to accept the order and no delivery will be made until the purchaser has agreed to pay the levy.
- 6. As stated earlier the Brick Industry Group Training Company has 165 apprentices being hosted by contractors, which is well short of the target of 300 across all three years. The reason the target has not been achieved is the income derived from the levy is not sufficient to subsidise the target number. To indicate the requirements for maintenance of bricklayer levels the following is the position in New South Wales, however the situation is relevant in the other states. New South Wales has approximately 8000 licensed bricklayers with

a loss rate of around 6% per annum through age or incapacity, therefore to merely keep pace with normal attrition the industry needs 500 new bricklayers exiting the training system each year. In 2003 apprentices completing their training through the NSW TAFE system numbered 156 combined with our own 41 apprentices gives a total of 197 exiting training this year. Through these systems there is a recognised drop out rate of approximately 40% of apprentices who do not complete there off site training but continue working as an unlicensed bricklayer and who do not appear in the above figures. Taking all of these groups into account there are about 280 new bricklayers entering the system and around 500 exiting. By increasing the levy by 100% and including the concrete masonry manufacturers we will have the opportunity to increase the number of apprentices to a level where the exit numbers from training are close to those of normal attrition.

7. It is envisaged that the states will introduce schemes similar to the one already operating in New South Wales, this would entail the employment of bricklaying apprentices by a group training company, they would then be allocated to work with host contractors and the levy used to subsidise the apprentices wages. The subsidy would cover the following on costs:

Annual Leave and Annual Leave Loading

Sick Leave

Public Holidays

Workers Compensation Premiums and Rehabilitation costs

Apprentice Tool Insurance

Superannuation

Off Site Training Costs (TAFE or Private Provider)

The apprentices would be indentured to the group training company for the term of the apprenticeship, presently four years and the subsidy would be based on 1st year - 100%, 2nd year - 75%, 3rd year - 50% and 4th year - nil, as was the case in NSW, or as agreed to suit the needs of manufacturers and hosts in the other states. There would be a need in all states to have staff on the ground to supervise the employment and training of the apprentices. As was the case with New South Wales authorisation any costs associated with administration would be taken from the contribution from the manufacturer and not from the authorised levy.

- 8. The object of the levy is to provide a subsidy of apprentice wages whilst they are being hosted by contractors, particularly small teams who mainly operate in the housing sector of the building industry. The program has been satisfactorily introduced in New South Wales during a very buoyant time in the housing industry, however, due to the severe shortfall in the number of skilled bricklayers this problem will not be fixed in the short term but will need to continue as along term project through the buoyant and flat times in the industry. If the program is to be maintained through the flat periods it will be through the levy and wage subsidy that we will be able to maintain the continued employment of the apprentices.
- 9. The levy would be paid on the number of bricks sold in the individual state and the funds raised could only be used to subsidise apprentices in that state. The levy would form a separate item on the invoice and clearly marked as a training levy. Funds would be paid directly to the group training company, not to the Institute and the group training company would have the responsibility of allocating the levy funds to the appropriate areas.
- 10. Host employers will not require any affiliation with the Clay Brick and Paver Institute and all host employers will be eligible to receive the subsidy. This will mean that the host employer pays only for the time the apprentice works with them on site. Normally with a group training company the host not only pays for the time worked by the apprentice they also pay the on costs and an administration charge.
- 11. The members of the Institute supply bricks into both the residential and commercial markets, however, the greater majority of product is sold for use in the detached and multi residential dwelling market. As stated earlier the major manufacturers Austral, Boral and CSR operate in most of the states to be covered by the application and the members of the institute would manufacture at least 99% of all product in those states.
- 12. The focus of the program will be on the housing sector as it is this area that is dominated by small contracting teams who do not employ apprentices due to the difficulties with administration and cost. The subsidy will make the use of an apprentice a viable proposition and open a relatively untapped market to the employment of apprentices giving more opportunity for young people to enter the trade. Small contracting teams in the housing sector do not usually employ apprentices due to the cost and paper work required and the lack of productivity from the apprentice early in their employment. This scheme allows the contractor to host an apprentice without the administration time or the burden of wages plus on-costs (around 35%) all the

contractor pays for is the actual time the apprentice works on site. These contractors were targeted as they are the group who did not train and for this scheme to be successful it has to value add not just take the place of the present system.

13. We believe the levy is in the public interest as there will be flow-on advantages to consumers. Firstly by increasing the number of apprentices who complete their trade course, the quality of workmanship would be greatly enhanced giving the consumer a better finished product. Secondly by increasing the number of trained bricklayers it would assist in overcoming the surges in laying rates which occur when the demand for bricks to be laid outstrips the number of available tradespeople. Lastly by having a greater availability of good bricklayers would assist the builder in reducing construction times and thereby limiting the amount of stress to both consumer and builder.

By having the levy in place in New South Wales we have been able to offer Pre-vocational training that leads to an apprenticeship, therefore, giving both juniors and adults the opportunity to gain employment and a trade which would not have been possible without the levy to subsidise their wages.

As the great majority of bricks and blocks are sold directly to builders it would assist if the building industry organisations that represent those builders could be consulted. The two main bodies are:

HOUSING INDUSTRY ASSOCIATION 79 Constitution Avenue Canberra ACT 2612 Tel: 62496366 Fax: 62575758

MASTER BUILDERS AUSTRALIA 3<sup>rd</sup> Floor Construction House 217 Northbourne Avenue Turner ACT 2612 Tel: 62491433 Fax: 62491373

13. Should this application be successful there would be a need to revoke authorisation A90830 granted on 23 October 2003 applying to members of the Clay Brick and Paver Association of New South Wales as they would become parties to the new authorisation.

# CMAA

#### Concrete Masonry Association of Australia Limited

ACN 065-618-849

Level 6, 504 Pacific Highway St Leonards NSW 2065 PO Box 572 St Leonards NSW 1590 Telephone 02 9903 7760 Facsimile 02 9437 9703

## **CMAA MEMBER COMPANIES**

## **New South Wales**

- Baines Masonry Blocks Pty Ltd 900 Wilton Road Appin NSW 2560
- Boral Masonry NSW Clunies Ross Street Prospect NSW 2148
- C & M Rocla
   Unit C, 107 Asquith Street
   Silverwater NSW 2121
- Coffs Harbour Concrete Block & Brick PO Box 916
   Coffs Harbour NSW 2450
- Cowra Concrete Products
   Cnr Young Road & Ranken Street
   Cowra NSW 2794
- Master Masonry
   Cnr Arkwright Crescent & Hargreaves Drive
   Taree NSW 2430
- Narrabri Block & Paving Centre
   54 Wee Waa Road
   Narrabri NSW 2390
- Paveloc Industries Pty Ltd Yarrandale Road
   Dubbo NSW 2830
- Rivcrete Brick & Block Pty Ltd 64 Pearson Street Wagga Wagga NSW 2650

## Queensland

- Boral Masonry Qld
   62 Industrial Avenue
   Wacol Qld 4076
- GB Masonry
   PO Box 643
   Gympie Qld 4570

- Gympie Blockworks
   393 Smith Street
   Gympie Qld 4570
- Pioneer Building Products
   85 Christensen Road
   Stapylton Old 4207
- Scott Brickworks Townsville
   23 Enterprise Street
   Bohle Industrial Estate
   Townsville Qld 4818

## South Australia

- Best Masonry Bricks & Pavers Pty Ltd 255-259 Cormack Road Wingfield SA 5013
- Boral Hollostone Masonry (SA) Pty Ltd Main North Road Pooraka SA 5095
- C & M Rocla
   PO Box 36
   Rosewater East SA 5013
- Tudor Pavers Pty Ltd PO Box 200
   Elizabeth SA 5113

## Western Australia

- BGC Blokpave
   PO Box 1257
   Midland WA 6936
- Boral Masonry WA
   PO Box 63
   Cannington WA 6107
- Modular Masonry (WA) Pty Ltd
   8 Hurrell Way
   Rockingham WA 6168

## National and State Skill Shortage Lists Australia – 2003

Contact for enquiries: Nerida Coulter (02) 6121 6610 or email: nerida.coulter@dewr.gov.au.

The National and State Skill Shortage Lists are based on labour market intelligence undertaken by DEWR. Methodological information is provided in the Explanatory Notes. The Skill Shortage Lists cover Trades, Professionals and Information and Communication Technology (ICT) skills. Shortages are described as being state-wide (S), regional (R) or metropolitan (M). The lists also identify recruitment difficulties (D) in situations where 'skill shortages' are not evident, but where some employers have experienced recruitment problems.

The Skill Shortage Lists incorporate information on specialisations in shortage in particular States. For some occupations on the National Skill Shortage List, shortages are restricted to specialist skills – see details on 'Skill Shortage List – Professionals' and 'Skill Shortage List – Trades'.

Information on, and reports from, the industry-led skill shortage working groups, managed by the Department of Education, Science and Training (DEST), is available at www.skillsinitiative.gov.au.

# National Skill Shortage (NSS) List - Australia 2003

## **PROFESSIONALS (February 2003)**

- · Child Care Coordinator
- Child Care Worker
- · Civil Engineer
- Registered Nurse
  - Accident/Emergency
  - Aged Care
  - o Cardiothoracic
  - Community
  - o Critical/Intensive Care
  - o Indigenous Health
  - o Neonatal Intensive Care
  - o Neurology
  - o Oncology
  - Operating Theatre
  - o Paediatric
  - o Palliative Care
  - o Perioperative
  - o Renal/Dialysis
  - Registered Midwife
  - Mental Health Nurse
  - Enrolled Nurse
- Dentist
- Pharmacist (Hospital/Retail)
- Occupational Therapist
- Physiotherapist
- Speech Pathologist
- · Diagnostic Radiographer
- Radiation Therapist
- Nuclear Medicine Technologist
- Sonographer

- Secondary Teacher (specialisations only)
- Manual Arts/Tech Studies
- o Maths
- o Physics/Chemistry
- o General Science

# ICT SKILLS - SPECIALISATIONS ONLY (October 2002)

- SAP
- Java Security and Electronic Commerce
- PeopleSoft
- CISSP

## TRADES (December 2002)

- Metal Fitter
- Metal Machinist
- Toolmaker
- Metal Fabricator
- Welder
- Sheetmetal Worker
- Motor Mechanic
- Auto Electrician
- Panel Beater
- Vehicle Painter
- Electrician
- Refrigeration and Air Conditioning Mechanic
- Bricklayer
- Plumber
- · Chef
- Cook
- Pastrycook
- Cabinetmaker
- Hairdresser
- Furniture Upholsterer

ASCO	hortage List - Profess Occupation	AUST	NSW	VIC	QLD	SA	WA	TA
CHILD	CARE						- WA	
1295-11	Child Care Coordinator *	N	S*	S	S	Ð	S*	S
6312-11sp	Child Care Worker*	N	S*	S	S	S	S*	S
ENGINE	ERS						~	3
2124	Civil Engineer*	N	S*	S		S	S*	
2125-11	Electrical Engineer*			S*		D	D*	D
2125-12	Electronics Engineer*		MD*			D	D	D
2129-17	Chemical Engineer					_	s	
ACCOUN	TANTS		RD	S*	S	D	M*R	S
REGISTE	CRED NURSES							5
2323-11	Registered Nurse (general)	N	S	S	S	S	S	S
	Accident/Emergency	$\mathbf{N}^{-1}$	S	S	S	S	S	S
	Aged Care	$\mathbf{N}$	S	S	S	S	S	S
	Cardiothoracic	N	S	S	S	S	S	S
	Community	N	S		S	S	S	S
	Critical/Intensive Care	$\mathbf{N}$ :	S	S	S	S	S	S
	Indigenous Health	$\mathbf{N}^{\perp}$			S	S	S	~
	Neonatal Intensive Care	$\mathbf{N}$ .	S	S	S	S	S	S
	Neurological	$\mathbf{N}$	S	S	S	S	S	S
	Oncology	N	S	S	S	S	S	S
	Operating Theatre	N	S	S	S	S	S	S
	Paediatric	N	S	S	S	S	S	S
	Palliative Care	N	S		S	S	S	S
	Perioperative	N	S	S	S	S	S	S
	Renal	N	S	S	S	S	S	S
	Registered Midwife	<b>N</b>	S	S	S	S	S	S
	Mental Health Nurse	N	S	S	S	S	S	S
411	Enrolled Nurse	N	S	S	S	S	S	S

ASCO	Occupation	AUST	NSW	VIC	QLD	SA	WA	TAS	NT <sup>1</sup>
HEALTH S	SPECIALISTS	· · ·		<del></del>					141
2381	Dentist*1	N			S	S	S*	s	
2382-11,15	Pharmacist* (Hospital/Retail)	N	S*	S	S*	S	S	S	S
2383-11	Occupational Therapist*	N	S*	S	S	S	S*	S	
2385-11	Physiotherapist*	N	S	S*	S	S	S*		S
2386-11	Speech Pathologist <sup>1</sup>	N	S	s	S	3	RD	S	S
2391-11	Diagnostic Radiographer*	N	S*	5	S	S		S	
2391-13	Radiation Therapist <sup>1</sup>	N	s	S	S	S	R	S	
2391-15	Nuclear Medicine Technologist	N	S	D	S	3	S	S	_
2391-17	Sonographer*	N	S*	D	S	C	S	S	D
2399-11	Audiologist <sup>1*</sup>	14	3			S	S	S	
6391	Dental Assistant <sup>1</sup>				R*	S	S*		
SECONDAR	RY TEACHERS				S	D			S
2413-11	Secondary Teacher*	*	*	*	*	*			
	Manual Arts/Tech Studies*	N	S					*	*
	Maths	N	S	S*	S	S		_	
	Physics/Chemistry	N	S	S	S	S		R	S
	General Science	N	S	S	S	S		R	S
	Music	14	.s	S	S			R	
	LOTE*			S*	S	C			
	Home Economics			3	S	S			
	Information Technology			S	S	S			
	Senior English			S	S			_	
	Special Needs				C			R	
	Agricultural Science				S				
					S				
0544	Physical Education			S					
	Social Worker <sup>1</sup>			RD		D		RD	S
2521	Lawyer*		S*	D*	S	D	D*	R*	

Not all occupations assessed in all States
 \* = Shortages are for specialist skills, see comments below

N = National shortage

M = Shortage in metropolitan areas

RD = Recruitment difficulties in regional areas MD = Recruitment difficulties in metropolitan areas

S = State-wide shortage

R = Shortage in regional areas D = Recruitment difficulties

Child Care Worker: NSW: Shortages are greatest in the western suburbs of Sydney and for long day care. WA: Shortage is greatest in some regional and outer metropolitan areas.

Child Care Coordinator: NSW: Shortages are greatest in the western suburbs of Sydney and for long day care. WA: Shortage is greatest in some regional and outer metropolitan areas.

Civil Engineer: NSW: Current shortages especially for Civil Engineers in design, general project management, water supply, drainage and sewerage and local government. WA: Shortage particularly for those with oil and gas and/or design experience.

Electrical Engineer: VIC: Shortage restricted to Electrical Engineers experienced in working with high voltage. WA: Recruitment difficulties for Electrical Engineers with oil and gas experience.

Electronics Engineer: NSW: Recruitment difficulties for senior Engineers in Sydney with specialised experience in areas such as avionics, defence technology and firmware.

Accountant: VIC: Shortages of Chartered Accountants and taxation specialists. WA: In metropolitan areas, shortage is restricted to experienced tax and insolvency (chartered or certified practising) accountants. More general shortages are apparent in regional areas.

Lawyer: NSW: Shortages particularly for Lawyers with experience in financial services, banking, property, fund management, commercial litigation and general corporate and commercial work. VIC: Recruitment difficulties for lawyers experienced in taxation. WA: Recruitment difficulties for Lawyers experienced in commercial and corporate law, and in regional and remote areas for Lawyers experienced in family law. TAS: Shortages are particularly evident in northern Tasmania and the north-west coast, and for lawyers experienced in family and criminal law.

Dentist: WA: Shortage is greatest in rural and remote areas and in public health.

**Pharmacist:** NSW: Shortages most severe for hospital pharmacists. QLD: Shortages of Retail Pharmacists are more acute in regional areas.

Occupational Therapist: NSW: Shortages in most specialisations, especially mental health. WA: Shortage is greatest in aged care facilities and rural areas.

**Physiotherapist:** VIC: Shortages in paediatrics and geriatrics, and more general regional shortages. WA: Shortage is greatest for paediatric physiotherapists and for physiotherapists in rural areas.

**Diagnostic Radiographer:** NSW: Shortages especially in theatre, mammography and CT. **Sonographer:** NSW: Shortages for generalists and in most specialisations, including vascular and echo-cardiology.

**Audiologist:** QLD: Shortage is evident in regional areas outside south east Queensland. WA: Shortage is greatest in rural areas.

**Secondary Teacher:** Specialist shortages only as listed. QLD: Specialist shortages as listed are Statewide, but more general shortages are apparent in all areas <u>except</u> south-east Queensland. SA: Shortages restricted to specialist subject areas as listed. TAS: Shortages restricted to specialist subjects as listed in regional areas.

Manual Arts/Technology: VIC: Shortages especially for auto, wood and metal.

LOTE Teachers: VIC: Shortages especially Indonesian, Japanese, German, Italian and French.

ASCO	Occupation	AUST	NSW	VIC	QLD	SA	WA	TAS	NT
ENGINEERING TRADE	S								
4112-11	Metal Fitter*	N	D	S*		S	S*		S
4112-13	Metal Machinist*	N	R*	S*	S	S	S		S
4113-11	Toolmaker*	N	S*	S*	S	S	D		
4122-11	Metal Fabricator*	N	S*	S		D	S		R
4122-15	Welder	N	S	S		S	S		R
4124-11	Sheetmetal Worker*	N	S*	S*	S	S		S	S
VEHICLE TRADES									
4211-11	Motor Mechanic*	N	S*	S	S	S	R*		S
4212-11	Auto Electrician	N	S	S	S	S	S	S	S
4213-11	Panel Beater	N	S	S	S	S		S	S
4214-11	Vehicle Painter	N	S	S	S	D		S	R
ELECTRICAL/ELECTR	ONICS								
4311-11,13	Electrician*	N	S*	R	S*	S*		R-D	S
	Refrigeration and								
4312-11	Airconditioning Mechanic*	N	S*	S	S	D		S	S
	Electronic Instrument								
4314, 4316	Trades*		R*					R-D	
	Electronic Equipment								
4315-11	Trades*		S	D*				R-D	
CONSTRUCTION TRAD	DES <sup>1</sup>								
									R-
4411-11	Carpenter and Joiner			R-D	S	S			D
4413-11	Roof Slater and Tiler			S					
4414-11	Bricklayer	N	M	S	S	M	S	S	S
44115-11	Solid Plasterer			S					
4421-11	Painter and Decorator				S				
4431-11	Plumber*	N	M*	D*		S	S*	S	S
FOOD TRADES									
3322	Chef*	N	S	S	S*		S*	S*	S
4513-11	Cook	N	S	S	R				S
4512-13	Pastrycook*	N	S	S	S*		S		S
PRINTING TRADES									
	Graphic Pre-press								
4911-11	Tradesperson				R				
4912	Printing Machinist		M	R	R	S			
4913-11	Binder and Finisher			S	R				
WOOD TRADES									
4921-11	Wood Machinist		S						
4922-11	Cabinetmaker*	N	S*	S	S	S	S	S	R
OTHER TRADES									
4931-11	Hairdresser	N	S	S	S	S	S	S	R
4942-11	Furniture Upholsterer*	N	S*	S	S	S		S	

<sup>1 =</sup> Not all occupations assessed in all States

N = National shortage

S = State-wide shortage

M = Shortage in metropolitan areas

R = Shortage in regional areas

D = Recruitment difficulties

R-D = Recruitment difficulties in regional areas

**Metal Fitter:** VIC: shortage especially for cnc/cad/cam; pneumatics; hydraulics; grinding; centre lathe turning; continuous process; TIG, MIG, OXY welding; sheetmetal machining; and reading drawings. WA: shortages are particularly for diesel and mobile plant mechanics.

**Metal Machinist**: NSW: shortage for specialisations in lathe and milling, grinding, boring and honing. VIC: shortage especially for cnc/cad/cam, reading drawings and working to fine tolerances, as well as sound experience in machining, milling, grinding and toolmaking.

<sup>\* =</sup> See comments on specialisations

**Toolmaker:** NSW: shortage especially for skills in machine setting, CAD, CNC milling and press tools.

VIC: shortage especially for cnc/cad/cam. QLD: shortage of cnc/nc skills.

**Metal Fabricator:** NSW: shortages especially for tube and pipe welding and ability to work off plans.

**Sheetmetal Worker:** NSW: shortage especially for stainless steel specialisation. VIC: shortage especially for skills in stainless steel, aluminium, air-conditioning duct work, ship building and marking out.

**Motor Mechanic:** NSW: shortages especially for skills in heavy vehicle, reconditioning engines, LPG conversion. WA: shortage particularly evident for truck mechanics.

**Electrician:** NSW: shortage for lift mechanics only. QLD: shortage of electrical appliance serviceperson and industrial electrician. SA: recruitment difficulties for programmable logic control (PLC) skills and special class electricians.

**Refrigeration and Airconditioning Mechanic:** NSW: shortage especially for airconditioning commissioning technicians.

**Electronic Instrument Trades:** NSW: recruitment difficulties for General Communication Tradesperson.

**Electronic Equipment Trades:** VIC: recruitment difficulties for radio and television repairer. TAS: shortages especially for PLC skills.

**Plumber:** NSW: shortage especially in residential sector. VIC: recruitment difficulties for maintenance and gas appliance specialists statewide, and more general recruitment difficulties in regional areas, especially roof plumbers. WA: shortages for roof plumber only.

**Chef:** QLD: metropolitan shortages are restricted to top level international chefs. WA: shortages exist in some ethnic cuisines, notably Japanese, Indian, Thai and traditional Italian. TAS: shortages for head chefs.

**Pastrycook:** QLD: shortages most acute in regional tourist centres such as the Gold Coast and Cairns.

**Cabinetmaker:** NSW: shortage are especially severe for CNC and Cabinetmakers specialising in kitchens.

**Furniture Upholsterer:** NSW: shortage in manufacturing, repair and restoration of custom furniture.

## National and State ICT Skill Shortages (surveyed late 2002, released February 2003)

## ICT Employment Trends and Skill Shortage Survey 2002 - Powerpoint Presentation

SKILL SHORTAGES* by ICT SPECIALISATION  Database	AUST	NSW	VIC	QLD	SA	WA	TAS	ACT	NT
DB2		D		D				D	
Oracle		,		D	D	D	D	D	D
MS Access				_	_	•	_	_	
Microsoft SQL Server				D	D	D			D
Sybase SQL Server		D		D	S			D	
General Application Development/Software	:								
Engineering									
PowerBuilder				D	S				
Java				D	D			D	D
Java Script								D	
C++				D	D				
Delphi		D		D	D			D	
Visual Basic					_	_			_
Lotus Notes		_		_	D	D			S
Progress		D		D	S				
Powerhouse		D		D	D				
Internet, Networking/Lan/WAN									
Novell Netware TCP/IP									D
IPX									U
SNA		D		D					D
Microsoft NT Server		D		D					D
Ethernet									D
Advanced Web Design		D		D	D			D	D
HTML		_		_	_			_	D
ASP					D				D
Xml		D			D	D		D	D
Firewall/Internet security		D	D	D	S	D		D	D
Java Security (mainly J2EE) and electronic									
commerce	S	S		S	S	D		D	D
Multimedia									
Graphics									
Multimedia									
Office/E-mail/Groupware				D	D				D
Groupwise Lotus Notes				D	D	D			D
Microsoft Exchange				D	D	D			D
CC:Mail				D	U				D
Netscape									D
Eudora									D
Client/Server applications									_
COBOL								S	
SAP	S	S		D	S	S		D	S
PeopleSoft	S	D	D	S	S	D		Ð	S
Siebel		D	D	S	S	D		D	
System Software Support									
Help Desk									D
Data Warehousing		D	D	D	D	D		D	D
Operating Systems									
Unix		D		D	D	D		D	D
Windows									D
SKILL SHORTAGES* by ICT SPECIALISATION	AUST	NSW	VIC	QLD	SA	WA	TAS	ACT	NT
Operating Systems (Cont.)									

Windows NT Solaris		D		D	D	D	D	D S
Linux	ŧ	D		D	D	·	_	D
HP-UX		D		D	D			S
VMS		D		D	D	D		D
Communications								
Radio		S	D		S			D
SDH		D			S			
WDM		D		D	D			
GSM		S	D		D			
CDMA		S			D			
Broadband CDMA		S	D	Ð	D			
Satellite design		S	D	D	D			S
TDMA		S		D	S			
VSAT		D		D	S			
Photonics		S		D	S			
Process & Systems management								
Project Management								D
Systems analysis					D	D		D
Broad commercial business understanding						D		S
E-Commerce (eg business/financial management/analysis/customer service)								
E-commerce security (non programming)		D	D	Ð	S	D	D	S
Security								
Network Security		Ð		D	D	D	D	D
Risk Management		D	D	D	D	D		D
CISSP*	S	S	D	D	S		D	S
PKI		S	D	D	S		D	D
Other specialisations not listed above								
GIS, Mapinfo		S		D	D	D		
IDMS					D			
ADA in Defence					D			
C#				D				
Cisco Certified Internetwork Expert (CCIE)				S				
Crystal Reporting							D	
M204 Programming/Analysis							S	
Visual C++					D			
Hi Level Cool-Gen							S	
GIS (eg Mapinfo)				D	D	D		
.Net technologies				S		S¹	S	
TELON							S	
Pro IV						S¹		
Pro IV SMS * S = Shortage D = Recruitment Difficulty						S¹		

1 = Based on only one response

## National and State Skill Shortage Lists - Explanatory Notes

The Department of Employment and Workplace Relations (DEWR) is the Australian Government agency with prime portfolio responsibility for monitoring skill shortages. DEWR assesses skill shortages by a number of means including contact with employers, industry, employer and employee organisations and education and training providers. The prime focus of DEWR's agency approach is surveying employers who have recently advertised vacancies for selected skilled occupations. In assessing skill shortages, this industry and employer intelligence is considered in conjunction with statistical information on demand and supply trends for the selected occupations. Skill shortage assessments cover Trades, Professionals and Information and Communication Technology (ICT) skills.

DEWR, through its Economic and Labour Market Analysis Branch and Labour Economics Offices (LEOs) in each State capital and Darwin, monitors and assesses skill shortages. Although skill shortages are monitored closely, there are may be localised or specialist shortages which are not reflected in these lists. The reasons for shortages are complex and varied, and may result from economic or demographic change, cyclical fluctuations in labour demand, emerging demands of new technology, lack of flexibility in wages and regional mismatches.

The specific occupations and skills to be included in the annual skill shortage assessment program (six monthly, in the case of ICT skills) are determined through consultations with peak industry bodies, other key stakeholders and DEWR State Offices. The program is conducted through Labour Economics Offices (LEOs) in DEWR State Offices.

There is considerable ambiguity about the term 'skill shortages' in industry and media discussions, and in developing guidelines for training, migration, labour market programs and regional skills analysis. The term 'skill shortages' is often a surrogate for more general recruitment difficulties, or skill gaps (deficiencies in the skills of existing workers). DEWR skill shortage monitoring and assessment focuses mainly on skill shortages as defined below.

#### Skill shortages

Skill shortages exist when employers are unable to fill or have considerable difficulty in filling vacancies for an occupation, or specialised skill needs within that occupation, at current levels of remuneration and conditions of employment, and reasonably accessible location.

Shortages are typically for specialised and experienced workers, and can coexist with relatively high unemployment overall or in the occupation. An occupation may be assessed as in shortage even though not all specialisations are in shortage. Occupations may be in shortage in particular geographical areas and not in others. Although skill shortages are monitored closely, there may be localised or specialised shortages that are not reflected in these lists.

For each State, skill shortages are rated as evident in the capital city only (M - metropolitan), in regional areas (R - other than the capital city) or statewide (S). If there are shortages in the three largest States, or in a majority of States, then the occupation is rated as being in national shortage (N). Skill shortages involve skills that require a significant period of training and/or experience to acquire.

As a result of consultation with industry, particularly peak industry bodies, DEWR has increased the focus on specialisations in shortage as well as the employability skills and personal attributes of most concern to employers. Where these skills/attributes impact upon skill shortages, details are provided in explanatory notes at the end of the relevant skill shortage list.

In the National and State skill shortage lists, especially ICT skills, the term 'recruitment difficulties' is used as a way of signalling a degree of skill shortage - shown as "D" in the skill shortage lists. This provides an option for recognising skills where employers are experiencing some difficulty in finding suitable workers even though a broader skill shortage is not evident.

The reasons for skill shortages are complex and varied and may result from economic or demographic change, those not completing training and qualified workers (not working in the occupation for which they are qualified and/or experienced), cyclical fluctuations in labour demand, emerging demands of new technology, lack of flexibility in wages and regional mismatches.

#### Recruitment difficulties

Recruitment difficulties occur when employers have some difficulty in filling vacancies for an occupation. There may be an adequate supply of skilled workers, but employers are still unable to attract and recruit sufficient suitable employees.

The recruitment difficulties may be due to characteristics of the industry, occupation or employer, such as: relatively low remuneration, poor working conditions, poor image of the

industry, unsatisfactory working hours, location hard to commute to, ineffective recruitment advertising and processes or organisation-specific and highly-specialised skill needs.

Skill shortages may exist outside those included in the skill shortage lists. For example, an occupation or skill, particularly where the number employed is very small, may not be identified in consultations with industry bodies and other key stakeholders, and pockets of shortage may exist in isolated locations. In addition, variations in national or regional industry activity may cause shortages not apparent at the time when skill shortage lists are being prepared. The lists do not include skill shortages involving skills that require only a very limited period of training and/or experience to acquire.

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