

General Counsel
Brett Johnson



9 December 2003

~~Strictly Confidential~~

Ms Isabelle Arnaud
Director – Adjudication Branch
Australian Competition and Consumer Commission
470 Northbourne Avenue
DICKSON ACT 2602

Dear Ms Arnaud

Applications for Reauthorisation of Restated Joint Services Agreement (A30226 and A30227)

I refer to your letter of 12 November 2003. In answering the questions, we have provided the data on an individual airline as well as an aggregated basis. However, we believe that it is important, for the purposes of the Authorisation, that the JSA services of Qantas and British Airways are analysed on a aggregated basis. Each carrier's capacity and routing decisions are a function of combined capacity management.

Confidential Attachment 4 includes commercially confidential information. Disclosure of that information could result in material financial loss and prejudice the competitive position of the Applicants. Pursuant to section 89(5) of the Trade Practices Act, the Applicants apply for this information to be kept confidential by the Commission and excluded from the register kept by the Commission in accordance with section 89(3) of the Act.

Q1 ***The number of weekly flights (including information on aircraft type) and seats operated by both Qantas and BA (separately and together) on JSA routes (by sector, that is, on individual city pairs) as at 30 June for each year from 1994 to 2003.***

See Attachment 1.

Q2 ***The total number of flights (including information on aircraft type) and seats that Qantas and BA were entitled to operate (separately and together) on JSA routes (by sector) as at 30 June for each year from 1994 to 2003.***

See Attachment 2.

Q3 ***The total number of seats that both Qantas and BA actually operated (separately and together) on JSA routes (by sector) for each year from 1994 to 2003.***

See Attachment 3. Please note that full year data for passengers carried by British Airways on JSA sectors is not available for the financial year ending 30 June 1994. We have therefore only provided data for the financial year ending 30 June 1995.

Qantas Airways Limited

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Q4 The total number of passengers carried by Qantas and BA (separately and together) on JSA routes (by sector) for each year from 1994 to 2003.

See Attachment 4. Please note that full year data for passengers carried by British Airways on JSA sectors is not available for the financial year ended 30 June 1994. We have therefore only provided data for the financial year ending 30 June 1995

Yours sincerely

A handwritten signature in black ink, appearing to read 'Brett Johnson', with a large, stylized flourish extending to the right.

Brett Johnson
General Counsel

cc Roger Featherston
Mallesons Stephen Jaques

Attachment 1 – Part 1
Scheduled weekly flights and seats on JSA routes
Northern summer 1994 to 2003

Qantas operated flights

<u>NS 1994</u>	Freq	A/C	Seats pw
UK/Europe			
MEL/SYD/BKK/LHR	7	744	2842
SYD/MEL/SIN/LHR	7	744	2842
SYD/SIN/BKK/FRA	2	744	812
SYD/SIN/BKK/FRA/CDG	3	744	1218
SYD/SIN/BKK/FCO	2	744	812
S.E. Asia			
PER/SIN	7	763	1694
SYD/BNE/SIN	7	74L	2247
SYD/ADL/SIN	4	762	792
CNS/DRW/SIN	5	763	1220
CNS/SIN	2	763	488
PER/BKK	2	763	488
SYD/KUL/SIN	3	762	594
PER/SIN/HKG	7	763	1694
<u>NS 1995</u>			
UK/Europe			
MEL/SYD/BKK/LHR	5	744	1980
SYD/BKK/LHR	2	744	792
SYD/MEL/SIN/LHR	7	744	2772
SYD/SIN/BKK/FRA	5	744	1980
SYD/SIN/BKK/FCO	2	744	792
S.E. Asia			
PER/SIN	3	763/2	651
SYD/BNE/SIN (to 30JUN95)	7	744	2660
SYD/BNE/SIN (from 1JUL95)	7	743	2576
SYD/ADL/SIN	4	763	904
CNS/DRW/SIN	5	763	1140
CNS/SIN	2	763	456
PER/BKK	2	763	456
MEL/BKK	2	763	452
SYD/KUL/SIN	3	763	678
PER/SIN/HKG	7	763	1596

<u>NS 1996</u>	Freq	A/C	Seats pw
UK/Europe			
SYD/BKK/LHR	7	744	2772
MEL/SIN/LHR	7	744	2772
SYD/SIN/BKK/FRA	5	744	1980
SYD/SIN/BKK/FCO	2	744	792
S.E. Asia			
BNE/SIN	7	742/3	2991
ADL/SIN	4	763	904
CNS/DRW/SIN	5	763	1140
CNS/SIN	2	763	456
PER/BKK	2	763	456
MEL/BKK	2	763	452
SYD/KUL/SIN	3	763	678
PER/SIN/HKG	7	763	1596
 <u>NS 1997</u>			
UK/Europe			
SYD/BKK/LHR	7	744	2749
MEL/SIN/LHR	7	744	2772
SYD/SIN/FRA	3	744	1188
SYD/SIN/BKK/FRA	4	744	1584
MEL/BKK/FCO	3	743	1260
S.E. Asia			
BNE/SIN	7	742	2856
ADL/SIN	4	763	912
CNS/DRW/SIN	6	763	1368
SYD/SIN/BOM	3	763	684
PER/BKK	2	763	456
BNE/BKK	1	763	228
BNE/BKK/CNS/BNE	2	763	456
SYD/KUL/SIN	3	763	684
PER/SIN/HKG	7	763	1596

<u>NS 1998</u>	Freq	A/C	Seats pw
UK/Europe			
SYD/BKK/LHR	7	744	2749
MEL/SIN/LHR	7	744	2749
SYD/SIN/FRA	3	744	1188
SYD/SIN/BKK/FRA	4	744	1584
MEL/BKK/FCO	3	743	1260
S.E. Asia			
ADL/SIN	4	763	912
CNS/DRW/SIN	7	763	1596
SYD/SIN/BOM	6	763	1368
SYD/KUL/SIN	3	763	684
PER/SIN/HKG	7	763	1596
 <u>NS 1999</u>			
UK/Europe			
SYD/BKK/LHR	7	744	2758
MEL/SIN/LHR	7	744	2758
SYD/SIN/FRA	4	744	1471
MEL/BKK/FRA	3	744	1120
SYD/SIN/CDG	3	744	1182
MEL/BKK/FCO	3	743	1260
S.E. Asia			
ADL/SIN	4	763	912
CNS/DRW/SIN	7	763	1596
SYD/SIN/BOM	7	763	1596
PER/SIN/HKG	7	763	1596

<u>NS 2000</u>	Freq	A/C	Seats pw
UK/Europe			
SYD/BKK/LHR	7	744	2758
MEL/SIN/LHR	7	744	2758
SYD/MEL/SIN/LHR/SIN/SYD	3	744	1182
SYD/SIN/FRA	4	744	1576
MEL/BKK/FRA	3	743/4	1234
SYD/SIN/CDG	3	744	1110
MEL/BKK/FCO	3	743	1260
S.E. Asia			
ADL/SIN	4	763	916
CNS/DRW/SIN	7	74L	2072
BNE/SIN	3	763	687
PER/SIN	7	763	1603
SYD/SIN/BOM	7	763	1603
PER/SIN/HKG	7	763	1603
<u>NS 2001</u>			
UK/Europe			
SYD/BKK/LHR	7	744	2758
MEL/SIN/LHR	7	744	2758
SYD/SIN/LHR	5	744	1934
SYD/SIN/FRA	4	744	1576
MEL/BKK/FRA	3	743	1266
SYD/SIN/CDG	3	744	1110
MEL/BKK/FCO	4	743	1688
S.E. Asia			
ADL/SIN	3	763	687
CNS/DRW/SIN (2pw inbound)	4	74L	1184
CNS/DRW/SIN (5pw inbound)	3	763	687
BNE/SIN (QF51/52) (3pw SIN/BNE 74L)	7	763	1603
BNE/SIN (QF151/152) (4pw SIN/BNE)	3	763	687
BNE/SIN (QF151/152) (nil SIN/BNE)	1	74L	296
PER/SIN (QF71/72)	7	763	1603
PER/SIN (QF73/74)	4	763	916
SYD/SIN/BOM	2	743/2	830
SYD/SIN/BOM/SIN/MEL	3	763	687
SYD/SIN/BOM/SIN/BNE	2	74L/63	525
PER/SIN/HKG	7	763	1603

<u>NS 2002</u>	Freq	A/C	Seats pw
UK/Europe			
SYD/BKK/LHR	7	744	2758
MEL/SIN/LHR	7	744	2758
SYD/SIN/LHR	4	744	1576
SYD/SIN/FRA	4	744	1576
SIN/FRA	3	744	1182
SYD/SIN/CDG	3	744	1182
SYD/SIN/FCO	1	743	422
SIN-FCO	2	743	844
S.E. Asia			
ADL/DRW/SIN	3	763	687
CNS/BNE/SIN (QF51/52/5/6/15/16)	7	763	1603
BNE/SIN (QF151/154)	4	763	916
PER/SIN (QF71/72)	7	763	1603
PER/SIN/HKG	7	763	1603
<u>NS 2003</u>			
UK/Europe			
SYD/BKK/LHR	7	744	2758
MEL/SIN/LHR	7	744	2758
SYD/SIN/LHR	7	744	2686
SYD/SIN/FRA	7	744	2948
PER/SIN/CDG	3	744	1296
SIN-FCO	3	744	1296
S.E. Asia			
ADL/DRW/SIN	3	763	687
BNE/SIN (QF15/51/52)	7	744	2758
PER/SIN (QF71/72/16)	3	744	1296
PER/SIN (QF71/72)	2	763	458
PER/SIN (QF77/78)	4	763	916
PER/CGK/SIN/PER (QF77/78)	3	763	687
SYD/DPS/SIN	2	744/3	854

British Airways operated flights

Year	Routing	Frequency	Aircraft	Seats pw
NS 1994	LHR-BKK-SYD-MEL	2	744	770
	LHR-BKK-SYD-BNE	2	744	770
	LHR-BKK-MEL-ADL	2	744	770
	LHR-BKK-PER-AKL	1	744	385
	LHR-SIN-BNE-AKL	1	744	385
	LHR-SIN-SYD-MEL	1	744	385
	LHR-SIN-SYD-BNE	1	744	385
	LHR-SIN-SYD	1	744	385
	LHR-SIN-PER-MEL	2	744	770
LHR-SIN-PER-AKL	1	744	385	
NS 1995	LHR-BKK-SYD	2	744	800
	LHR-BKK-SYD-MEL	1	744	400
	LHR-BKK-SYD-BNE	4	744	1600
	LHR-SIN-PER-MEL	4	744	1600
	LHR-SIN-MEL	2	744	800
	LHR-SIN-BNE	1	744	400
NS 1996	LHR-BKK-SYD-MEL	4	744	1604
	LHR-BKK-SYD-BNE	3	744	1203
	LHR-SIN-PER	7	744	2807
NS 1997	LHR-BKK-SYD-MEL	4	744	1604
	LHR-BKK-SYD-BNE	3	744	1203
	LHR-SIN-PER	7	744	2807
	LHR-SIN	3	744	1203
NS 1998	LHR-BKK-SYD-MEL	7	744	2807
	LHR-SIN-PER	7	744	2807
	LHR-SIN-BNE	7	744	2807
NS 1999	LHR-BKK-SYD	7	744	2562
	LHR-SIN-PER	7	744	2807
	LHR-SIN-BNE	7	744	2562
	LHR-KUL-SYD	3	744	1203
NS 2000	LHR-BKK-SYD	7	744	2807
	LHR-SIN-BNE	4	744	1604
	LHR-SIN-SYD	3	744	1203
	LHR-SIN	7	744	2807
	LHR-KUL	5	777	1280
	LHR-BKK	3	777	768
	LHR-SIN-PER	7	744	2807

Year	Routing	Freq	A/C	Operated Seats
NS 2001 (Varying configs as new aircraft progressively introduced)	LHR-BKK-SYD	7	744	2807
	LHR-SIN-SYD	7	744	2037
	LHR-SIN-MEL	5	744	1755
	LHR-SIN	2	744	752
	LHR-BKK	3	744	1053
NS 2002	LHR-BKK-SYD	7	744	2457
	LHR-SIN-SYD	7	744	2037
	LHR-SIN-MEL	5	744	1755
NS 2003	LHR-BKK-SYD	7	744	2457
	LHR-SIN-SYD	7	744	2037
	LHR-SIN-MEL	7	744	2457

Notes:

Qantas services

PER/SIN/HKG – only PER/SIN is in JSA
Aust/SIN/BOM – only Aust/SIN is in JSA

Attachment 1 - Part 2
Summary of Attachment 1 Part 1 - weekly scheduled seats on JSA routes per sector
Northern summer 1994 to 2003

Carrier	Sector	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	
QF	Aust-Asia											
	SYDBKK	2,842	2,772	2,772	2,749	2,749	2,758	2,758	2,758	2,758	2,758	
	SYDSIN	2,842	2,772	2,772	3,456	4,140	4,249	4,289	6,662	4,756	6,488	
	MELSIN	2,842	2,772	2,772	2,772	2,749	2,758	3,940	2,758	2,758	2,758	
	PERSIN	3,388	2,247	1,596	1,596	1,596	1,596	3,206	4,122	3,206	4,653	
	BNESIN	2,247	2,576	2,991	2,856			687	2,586	2,519	2,758	
	CNSSIN	1,708	1,596	1,596	1,368	1,596	1,596	2,072	1,871			
	ADLSIN	792	904	904	912	912	912	916	687	687	687	
	PERBKK	488	456	456	456							
	SYDKUL	594	678	678	684	684						
	MELBKK		452	452	1,260	1,260	2,380	2,494	2,954			
	BNEBKK				684	684						
			17,743	17,225	16,989	18,793	15,686	16,249	20,362	24,398	16,684	20,102
		Asia-UKEur										
		BKKLHR	2,842	2,772	2,772	2,749	2,749	2,758	2,758	2,758	2,758	2,758
		SINLHR	2,842	2,772	2,772	2,772	2,749	2,758	3,940	4,692	4,334	5,444
SINFRA					1,188	1,188	1,471	1,576	1,576	2,758	2,948	
BKKFRA		2,030	1,980	1,980	1,584	1,584	1,120	1,234	1,266			
SINCDG							1,182	1,110	1,110	1,182	1,296	
BKKFCO		812	792	792	1,260	1,260	1,260	1,260	1,688			
SINFCO										1,266	1,296	
			8,526	8,316	8,316	9,553	9,530	10,549	11,878	13,090	12,298	13,742
BA	Aust-Asia											
	SYDBKK	1,540	2,800	2,807	2,807	2,807	2,562	2,807	2,807	2,457	2,457	
	SYDSIN	1,155						1,203	2,037	2,037	2,037	
	MELSIN		800						1,755	1,755	2,457	
	PERSIN	1,155	1,600	2,807	2,807	2,807	2,807	2,807				
	BNESIN	385	400			2,807	2,562	1,604				
	PERBKK	385										
	SYDKUL							1,203				
	MELBKK	770										
			5,390	5,600	5,614	5,614	8,421	9,134	8,421	6,599	6,249	6,951
		Asia-UKEur										
		BKKLHR	2,695	2,800	2,807	2,807	2,807	2,562	3,575	3,860	2,457	2,457
		SINLHR	2,695	2,800	2,807	4,010	5,614	5,369	8,421	4,544	3,792	4,494
		KULLHR							1,203	1,280		
			5,390	5,600	5,614	6,817	8,421	9,134	13,276	8,404	6,249	6,951
	JSA	Aust-Asia										
SYDBKK		4,382	5,572	5,579	5,556	5,556	5,320	5,565	5,565	5,215	5,215	
SYDSIN		3,997	2,772	2,772	3,456	4,140	4,249	5,492	8,699	6,793	8,525	
MELSIN		2,842	3,572	2,772	2,772	2,749	2,758	3,940	4,513	4,513	5,215	
PERSIN		4,543	3,847	4,403	4,403	4,403	4,403	6,013	4,122	3,206	4,653	
BNESIN		2,632	2,976	2,991	2,856	2,807	2,562	2,291	2,586	2,519	2,758	
CNSSIN		1,708	1,596	1,596	1,368	1,596	1,596	2,072	1,871	-	-	
ADLSIN		792	904	904	912	912	912	916	687	687	687	
PERBKK		873	456	456	456	-	-	-	-	-	-	
SYDKUL		594	678	678	684	684	1,203	-	-	-	-	
MELBKK		770	452	452	1,260	1,260	2,380	2,494	2,954	-	-	
BNEBKK		-	-	-	684	-	-	-	-	-	-	
			23,133	22,825	22,603	24,407	24,107	25,383	28,783	30,997	22,933	27,053
		Asia-UKEur										
		BKKLHR	5,537	5,572	5,579	5,556	5,556	5,320	6,333	6,618	5,215	5,215
		SINLHR	5,537	5,572	5,579	6,782	8,363	8,127	12,361	9,236	8,126	9,938
		SINFRA	-	-	-	1,188	1,188	1,471	1,576	1,576	2,758	2,948
		BKKFRA	2,030	1,980	1,980	1,584	1,584	1,120	1,234	1,266	-	-
		SINCDG	-	-	-	-	-	1,182	1,110	1,110	1,182	1,296
		BKKFCO	812	792	792	1,260	1,260	1,260	1,260	1,688	-	-
	SINFCO	-	-	-	-	-	-	-	-	1,266	1,296	
	KULLHR	-	-	-	-	-	1,203	1,280	-	-	-	
			13,916	13,916	13,930	16,370	17,951	19,683	25,154	21,494	18,547	20,693

Note: To avoid double-counting, sectors have been defined to be last point ex Australia to first point in Asia, last point in Asia to first point in UK/Europe. For example, a MEL/SYD/BKK/LHR service has been shown as SYD/BKK and BKK/LHR sectors.

Attachment 2
Qantas and BA JSA capacity entitlements by sector

London - Singapore

Year ending 30 June	Qantas		British Airways		JSA Combined	
	Units of capacity per week	Approx seats	Units of capacity per week	Approx seats	Units of capacity per week	Approx seats
1994	35 x B707 or equivalent	5600	14 x any aircraft	5600	14 x any aircraft 35 x B707 or equiv	11200
1995	35 x B707 or equivalent	5600	14 x any aircraft	5600	14 x any aircraft 35 x B707 or equiv	11200
1996	35 x B707 or equivalent	5600	14 x any aircraft	5600	14 x any aircraft 35 x B707 or equiv	11200
1997	21 x any aircraft	8400	14 x any aircraft	5600	35 x any aircraft	14000
1998	21 x any aircraft	8400	17 x any aircraft	6800	38 x any aircraft	15200
1999	21 x any aircraft	8400	21 x any aircraft	8400	42 x any aircraft	16800
2000	21 x any aircraft	8400	21 x any aircraft	8400	42 x any aircraft	16800
2001	21 x any aircraft	8400	Unlimited	Un- limited	Unlimited	Un- limited
2002	18 x any aircraft	7200	Unlimited	Un- limited	Unlimited	Un- limited
2003	21 x any aircraft	8400	Unlimited	Un- limited	Unlimited	Un- limited

Paris - Singapore

Year ending 30 June	Qantas		British Airways		JSA Combined	
	Units of capacity per week	Approx seats	Units of capacity per week	Approx seats	Units of capacity per week	Approx seats
1994	3 x any aircraft	1200	nil	nil	3 x any aircraft	1200
1995	0	0	nil	nil	0	0
1996	0	0	nil	nil	0	0
1997	0	0	nil	nil	0	0
1998	0	0	nil	nil	0	0
1999	3 x any aircraft	1200	nil	nil	3 x any aircraft	1200
2000	3 x any aircraft	1200	Nil	nil	3 x any aircraft	1200
2001	3 x any aircraft	1200	Nil	nil	3 x any aircraft	1200
2002	3 x any aircraft	1200	Nil	nil	3 x any aircraft	1200
2003	3 x any aircraft	1200	Nil	nil	3 x any aircraft	1200

Frankfurt - Singapore

Year ending 30 June	Qantas		British Airways		JSA Combined	
	Units of capacity per week	Approx seats	Units of capacity per week	Approx seats	Units of capacity per week	Approx seats
1994	7 B747 equivalent units of capacity	2870	Nil	nil	7 B747 equivalent units of capacity	2870
1995	7 B747 equivalent units of capacity	2870	Nil	nil	7 B747 equivalent units of capacity	2870
1996	7 B747 equivalent units of capacity	2870	Nil	nil	7 B747 equivalent units of capacity	2870
1997	7 B747 equivalent units of capacity	2870	Nil	nil	7 B747 equivalent units of capacity	2870
1998	7 x any aircraft	2870	Nil	nil	7 x any aircraft	2870
1999	7 x any aircraft	2870	Nil	nil	7 x any aircraft	2870
2000	7 x any aircraft	2870	Nil	nil	7 x any aircraft	2870
2001	7 x any aircraft	2870	Nil	nil	7 x any aircraft	2870
2002	7 x any aircraft	2870	Nil	nil	7 x any aircraft	2870
2003	7 x any aircraft	2870	Nil	nil	7 x any aircraft	2870

Rome - Singapore

Year ending 30 June	Qantas		British Airways		JSA Combined	
	Units of capacity per week	Approx seats	Units of capacity per week	Approx seats	Units of capacity per week	Approx seats
1994	2 x B747 equivalent units of capacity	800	nil	nil	2 x B747 equivalent units of capacity	800
1995	2 x B747 equivalent units of capacity	800	nil	nil	2 x B747 equivalent units of capacity	800
1996	3 x B747 equivalent units of capacity	1200	nil	nil	3 x B747 equivalent units of capacity	1200
1997	3 x B747 equivalent units of capacity	1200	nil	nil	3 x B747 equivalent units of capacity	1200
1998	3 x B747 equivalent units of capacity	1200	nil	nil	3 x B747 equivalent units of capacity	1200
1999	3 x B747 equivalent units of capacity	1200	nil	nil	3 x B747 equivalent units of capacity	1200
2000	3 x B747 equivalent units of capacity	1200	nil	nil	3 x B747 equivalent units of capacity	1200
2001	4 x any aircraft	1600	nil	nil	4 x any aircraft	1600
2002	4 x any aircraft	1600	nil	nil	4 x any aircraft	1600
2003	4 x any aircraft	1600	nil	nil	4 x any aircraft	1600

London - Bangkok

Year ending 30 June	Qantas		British Airways		JSA Combined	
	Units of capacity per week	Approx seats	Units of capacity per week	Approx seats	Units of capacity per week	Approx seats
1994	35 x B707 or equiv	5600	7 x any aircraft	2800	35 x B707 or equiv 7 x any aircraft	8400
1995	35 x B707 or equiv	5600	7 x any aircraft	2800	35 x B707 or equiv 7 x any aircraft	8400
1996	35 x B707 or equiv	5600	7 x any aircraft	2800	35 x B707 or equiv 7 x any aircraft	8400
1997	21 x any aircraft	8400	10 x any aircraft	4000	31 x any aircraft	12400
1998	21 x any aircraft	8400	21 x any aircraft	8400	42 x any aircraft	16800
1999	13 B747 equivalent units of capacity	5200	21 x any aircraft	8400	13 B747 equivalent 21 x any aircraft	13600
2000	13 B747 equivalent units of capacity	5200	21 x any aircraft	8400	13 B747 equivalent 21 x any aircraft	13600
2001	14 B747 equivalent units of capacity	5600	21 x any aircraft	8400	14 B747 equivalent 21 x any aircraft	14000
2002	7 B747 equivalent units of capacity	2800	21 x any aircraft	8400	7 B747 equivalent 21 x any aircraft	11200
2003	7 B747 equivalent units of capacity	2800	21 x any aircraft	8400	7 B747 equivalent 21 x any aircraft	11200

Paris - Bangkok

Year ending 30 June	Qantas		British Airways		JSA Combined	
	Units of capacity per week	Approx seats	Units of capacity per week	Approx seats	Units of capacity per week	Approx seats
1994	3 x any aircraft	1200	nil	nil	3 x any aircraft	1200
1995	0	0	nil	nil	0	0
1996	0	0	nil	nil	0	0
1997	0	0	nil	nil	0	0
1998	0	0	nil	nil	0	0
1999	3 x any aircraft	1200	nil	nil	3 x any aircraft	1200
2000	3 x any aircraft	1200	nil	nil	3 x any aircraft	1200
2001	3 x any aircraft	1200	nil	nil	3 x any aircraft	1200
2002	3 x any aircraft	1200	nil	nil	3 x any aircraft	1200
2003	3 x any aircraft	1200	nil	nil	3 x any aircraft	1200

Frankfurt - Bangkok

Year ending 30 June	Qantas		British Airways		JSA Combined	
	Units of capacity per week	Approx seats	Units of capacity per week	Approx seats	Units of capacity per week	Approx seats
1994	7 B747 equivalent units of capacity	2870	nil	nil	7 B747 equivalent units of capacity	2870
1995	7 B747 equivalent units of capacity	2870	nil	nil	7 B747 equivalent units of capacity	2870
1996	7 B747 equivalent units of capacity	2870	nil	nil	7 B747 equivalent units of capacity	2870
1997	7 B747 equivalent units of capacity	2870	nil	nil	7 B747 equivalent units of capacity	2870
1998	7 x any aircraft	2870	nil	nil	7 x any aircraft	2870
1999	7 x any aircraft	2870	nil	nil	7 x any aircraft	2870
2000	7 x any aircraft	2870	nil	nil	7 x any aircraft	2870
2001	7 x any aircraft	2870	nil	nil	7 x any aircraft	2870
2002	7 x any aircraft	2870	nil	nil	7 x any aircraft	2870
2003	7 x any aircraft	2870	nil	nil	7 x any aircraft	2870

Rome - Bangkok

Year ending 30 June	Qantas		British Airways		JSA Combined	
	Units of capacity per week	Approx seats	Units of capacity per week	Approx seats	Units of capacity per week	Approx seats
1994	2 x B747 equivalent units of capacity	800	nil	nil	2 x B747 equivalent units of capacity	800
1995	2 x B747 equivalent units of capacity	800	nil	nil	2 x B747 equivalent units of capacity	800
1996	3 x B747 equivalent units of capacity	1200	nil	nil	3 x B747 equivalent units of capacity	1200
1997	3 x B747 equivalent units of capacity	1200	nil	nil	3 x B747 equivalent units of capacity	1200
1998	3 x B747 equivalent units of capacity	1200	nil	nil	3 x B747 equivalent units of capacity	1200
1999	3 x B747 equivalent units of capacity	1200	nil	nil	3 x B747 equivalent units of capacity	1200
2000	3 x B747 equivalent units of capacity	1200	nil	nil	3 x B747 equivalent units of capacity	1200
2001	4 x any aircraft	1600	nil	nil	4 x any aircraft	1600
2002	4 x any aircraft	1600	nil	nil	4 x any aircraft	1600
2003	4 x any aircraft	1600	nil	nil	4 x any aircraft	1600

Australia (all ports) – Singapore

Year ending 30 June	Qantas		British Airways		JSA Combined	
	Units of capacity per week	Approx seats	Units of capacity per week	Approx seats	Units of capacity per week	Approx seats
1994	37.25 B747 equiv units of capacity	14900	17 x any aircraft	6800	37.25 B747 equiv 17 x any aircraft	21700
1995	40.2 B747 equiv units of capacity	16100	17 x any aircraft	6800	40.2 B747 equiv 17 x any aircraft	22900
1996	40.2 B747 equiv units of capacity	16100	17 x any aircraft	6800	40.2 B747 equiv 17 x any aircraft	22900
1997	41.85 B747 equiv units of capacity	16740	17 x any aircraft	6800	41.85 B747 equiv 17 x any aircraft	23540
1998	41.85 B747 equiv units of capacity	16740	17 x any aircraft	6800	41.85 B747 equiv 17 x any aircraft	23540
1999	14740 seats	14740	17 x any aircraft	6800	14740 seats 17 x any aircraft	21540
2000	17936 seats	17936	17 x any aircraft	6800	17936 seats 17 x any aircraft	24736
2001	21061 seats	21061	17 x any aircraft	6800	21061 seats 17 x any aircraft	27861
2002	21061 seats	21061	17 x any aircraft	6800	21061 seats 17 x any aircraft	27861
2003	21061 seats	21061	17 x any aircraft	6800	21061 seats 17 x any aircraft	27861

Australia (all ports) - Bangkok

Year ending 30 June	Qantas		British Airways		JSA Combined	
	Units of capacity per week	Approx seats	Units of capacity per week	Approx seats	Units of capacity per week	Approx seats
1994	21.8 B747 equiv units of capacity	8720	7 x any aircraft	2800	21.8 B747 equiv 7 x any aircraft	11520
1995	21.8 B747 equiv units of capacity	8720	7 x any aircraft	2800	21.8 B747 equiv 7 x any aircraft	11520
1996	21.8 B747 equiv units of capacity	8720	7 x any aircraft	2800	21.8 B747 equiv 7 x any aircraft	11520
1997	21.8 B747 equiv units of capacity	8720	10 x any aircraft	4000	21.8 B747 equiv 10 x any aircraft	12720
1998	21.8 B747 equiv units of capacity	8720	21 x any aircraft	8400	21.8 B747 equiv 21 x any aircraft	17120
1999	13 B747 equivalent units of capacity	5200	21 x any aircraft	8400	13 B747 equivalent 21 x any aircraft	13600
2000	13 B747 equivalent units of capacity	5200	21 x any aircraft	8400	13 B747 equivalent 21 x any aircraft	13600
2001	14 B747 equivalent units of capacity	5600	21 x any aircraft	8400	14 B747 equivalent 21 x any aircraft	14000
2002	7 B747 equivalent units of capacity	2800	21 x any aircraft	8400	7 B747 equivalent 21 x any aircraft	11200
2003	7 B747 equivalent units of capacity	2800	21 x any aircraft	8400	7 B747 equivalent 21 x any aircraft	11200

Notes:

1. The Qantas capacity entitlement is the amount of capacity allocated to Qantas by the International Air Services Commission. It does not reflect the capacity available under the relevant bilateral agreements, which may exceed the Qantas entitlement.
2. The British Airways capacity entitlement is the amount of capacity allocated to UK carriers under the relevant bilateral agreement or, where more than one agreement is applicable, the agreement with the lower capacity entitlement.
3. Where the capacity entitlement:
 - (a) is for B747 equivalent units of capacity; or
 - (b) is for any aircraft type,

approximate seat numbers have been calculated assuming use of a Boeing B747 configured to give a typical maximum capacity of 400 seats.
4. Neither Qantas' nor British Airways' entitlements to fly between Australia and Bangkok or Singapore are limited by reference to particular Australian ports. Total Australia – Singapore and total Australia – Bangkok entitlements have been shown in the Australia – Singapore and Australia – Bangkok tables. The parties are able to apportion this capacity among individual cities at their discretion.
5. Entitlements shown are for each direction.

Attachment 3
Number of seats operated on JSA routes (by sector)
Year ending 30 June 1995+A133 to year ending 30 June 2003

Qantas operated flights

Sector	1995	1996	1997	1998	1999	2000	2001	2002	2003
Aust-Asia									
SYDBKK	147,867	145,146	144,241	143,473	135,822	133,649	134,143	136,066	135,347
SYDSIN	147,910	144,573	167,327	194,878	218,124	213,898	252,374	261,832	278,009
MELSIN	146,161	144,311	143,329	143,424	134,830	171,417	177,352	138,122	137,531
PERSIN	230,364	105,964	83,202	82,993	81,143	82,344	180,263	172,436	200,968
BNESIN	132,715	143,775	150,370	75,354		2,277	94,787	129,441	141,601
CNSSIN	86,824	83,430	71,298	79,345	81,494	82,028	101,118	40,117	-
ADLSIN	46,398	47,858	47,224	47,423	56,533	46,075	38,668	34,731	36,188
PERBKK	24,432	23,936	23,466	15,049					
SYDKUL	33,394	35,030	35,334	34,660	11,993				
MELBKK	6,344	23,278	63,554	65,100	77,467	125,328	140,827	104,348	
BNEBKK			35,108	22,803	27,064				
	1,002,409	897,301	964,453	904,502	824,470	857,016	1,119,532	1,017,093	929,644
Asia-UKEur									
BKKLHR	147,867	145,146	144,241	143,077	120,717	121,774	118,192	120,287	124,051
SINLHR	148,427	145,113	144,121	144,504	126,859	162,717	190,124	179,803	229,945
SINFRA			61,661	61,592	74,008	79,498	80,898	94,699	145,721
BKKFRA	105,013	103,391	82,719	83,512	68,186	63,037	64,531	47,713	
SINCDG					40,833	57,816	59,558	58,275	59,608
BKKFCO	41,849	41,578	65,264	64,680	63,258	64,533	77,207	54,380	
SINFCO								12,928	64,135
	443,156	435,228	498,006	497,365	493,861	549,375	590,510	568,085	623,460
UKEur-Asia									
LHRBKK	147,862	145,113	144,264	143,941	115,449	112,172	108,862	125,047	116,301
LHR SIN	147,800	145,552	144,494	144,122	128,300	160,748	194,278	176,665	233,762
FRASIN			61,661	62,011	74,779	81,352	81,630	96,637	146,680
FRABKK	105,023	103,391	82,695	82,253	65,787	61,802	63,752	46,053	
CDGSIN					41,343	57,821	59,940	58,287	59,586
FCOBKK	41,849	41,578	65,264	65,940	65,340	65,722	77,496	56,847	
FCOSIN								15,709	65,611
	442,534	435,634	498,378	498,267	490,998	539,617	585,958	575,245	621,940
Asia-Aust									
BKKSyd	147,862	145,113	143,076	143,940	131,393	128,586	122,077	136,567	127,235
SINSyd	147,782	145,770	166,824	193,410	215,610	248,686	258,391	215,781	259,930
SINMEL	147,394	143,562	145,155	145,142	132,686	131,352	168,182	169,816	161,051
SINPER	157,850	95,455	83,630	83,170	80,317	79,539	176,699	172,819	205,702
SINBNE	132,473	142,175	149,243	74,968	420	2,900	106,192	141,270	141,652
SINCNS	86,516	83,426	71,093	79,341	80,771	80,784	96,013	36,795	
SINADL	45,996	47,460	46,536	47,653	56,075	45,689	37,452	34,339	34,939
BKKPER	24,432	24,380	23,710	15,277					
KULSYD	34,276	35,256	34,880	35,342	11,759				
BKKMEL	6,118	23,278	62,748	65,940	75,054	124,642	138,536	102,950	
BKKBNE			11,743	15,049	17,012				
	930,699	885,875	938,638	899,232	801,097	842,178	1,103,542	1,010,337	930,509

British Airways operated flights

Sector	1995	1996	1997	1998	1999	2000	2001	2002	2003
Aust-Asia									
SYDBKK	98,380	146,909	145,643	146,365	142,907	143,581	146,672	131,765	128,277
SYDSIN	45,745					4,066	116,612	146,329	105,473
MELSIN	11,200	14,000					24,230	91,845	97,927
PERSIN	67,730	126,140	145,651	145,972	146,681	147,732			
BNESIN	20,755	7,205		80,601	141,966	139,706	27,219		
CNSSIN									
ADLSIN									
PERBKK	9,200								
SYDKUL					42,535	47,510			
MELBKK	29,895								
BNEBKK									
	282,905	294,254	291,294	372,938	474,089	482,595	314,733	369,939	331,677
Asia-UKEur									
BKKLHR	136,290	147,322	145,178	145,563	142,506	143,581	145,854	131,414	128,512
SINLHR	143,430	147,331	178,060	246,222	286,491	290,651	287,122	272,242	202,878
SINFRA									
BKKFRA									
SINCDG									
BKKFCO									
SINFCO									
KULLHR					42,944	47,101			
	279,720	294,653	323,238	391,785	471,941	481,333	432,976	403,656	331,390
UKEur-Asia									
LHRBKK	145,075	146,572	145,970	146,365	142,423	155,765	201,181	172,745	128,644
LHRSIN	144,970	146,459	178,457	246,623	289,726	291,855	288,071	271,516	204,401
FRASIN									
FRABKK									
CDGSIN									
FCOBKK									
FCOSIN									
LHRKUL					42,928	47,911			
	290,045	293,031	324,427	392,988	475,077	495,531	489,252	444,261	333,045
Asia-Aust									
BKKSyd	98,810	144,305	145,549	145,162	141,688	142,849	146,271	130,263	128,644
SINSyd	44,945	405			401	4,876	115,802	145,791	104,883
SINMEL	12,000	13,600					24,529	92,425	97,935
SINPER	67,360	125,723	145,254	145,571	146,681	147,637	409		
SINBNE	20,755	7,200		81,403	141,503	139,332	27,510		
SINCNS									
SINADL									
BKKPER	15,170								
KULSyd					42,527	47,109			
BKKMEL	30,295								
BKKBNE									
	289,335	291,233	290,803	372,136	472,800	481,803	314,521	368,479	331,462

JSA - Combined Seats Operated

Sector	1995	1996	1997	1998	1999	2000	2001	2002	2003
Aust-Asia									
SYDBKK	246,247	292,055	289,884	289,838	278,729	277,230	280,815	267,831	263,624
SYDSIN	193,655	144,573	167,327	194,878	218,124	217,964	368,986	408,161	383,482
MELSIN	157,361	158,311	143,329	143,424	134,830	171,417	201,582	229,967	235,458
PERSIN	298,094	232,104	228,853	228,965	227,824	230,076	180,263	172,436	200,968
BNESIN	153,470	150,980	150,370	155,955	141,966	141,983	122,006	129,441	141,601
CNSSIN	86,824	83,430	71,298	79,345	81,494	82,028	101,118	40,117	-
ADLSIN	46,398	47,858	47,224	47,423	56,533	46,075	38,668	34,731	36,188
PERBKK	33,632	23,936	23,466	15,049	-	-	-	-	-
SYDKUL	33,394	35,030	35,334	34,660	54,528	47,510	-	-	-
MELBKK	36,239	23,278	63,554	65,100	77,467	125,328	140,827	104,348	-
BNEBKK	-	-	35,108	22,803	27,064	-	-	-	-
	1,285,314	1,191,555	1,255,747	1,277,440	1,298,559	1,339,611	1,434,265	1,387,032	1,261,321
Asia-UKEur									
BKKLHR	284,157	292,468	289,419	288,640	263,223	265,355	264,046	251,701	252,563
SINLHR	291,857	292,444	322,181	390,726	413,350	453,368	477,246	452,045	432,823
SINFRA	-	-	61,661	61,592	74,008	79,498	80,898	94,699	145,721
BKKFRA	105,013	103,391	82,719	83,512	68,186	63,037	64,531	47,713	-
SINCDG	-	-	-	-	40,833	57,816	59,558	58,275	59,608
BKKFCO	41,849	41,578	65,264	64,680	63,258	64,533	77,207	54,380	-
SINFCO	-	-	-	-	-	-	-	12,928	64,135
KULLHR	-	-	-	-	42,928	47,911	-	-	-
	722,876	729,881	821,244	889,150	965,786	1,031,518	1,023,486	971,741	954,850
UKEur-Asia									
LHRBKK	292,937	291,685	290,234	290,306	257,872	267,937	310,043	297,792	244,945
LHRSIN	292,770	292,011	322,951	390,745	418,026	452,603	482,349	448,181	438,163
FRASIN	-	-	61,661	62,011	74,779	81,352	81,630	96,637	146,680
FRABKK	105,023	103,391	82,695	82,253	65,787	61,802	63,752	46,053	-
CDGSIN	-	-	-	-	41,343	57,821	59,940	58,287	59,586
FCOBKK	41,849	41,578	65,264	65,940	65,340	65,722	77,496	56,847	-
FCOSIN	-	-	-	-	-	-	-	15,709	65,611
LHRKUL	-	-	-	-	42,928	47,911	-	-	-
	732,579	728,665	822,805	891,255	966,075	1,035,148	1,075,210	1,019,506	954,985
Asia-Aust									
BKKSyd	246,672	289,418	288,625	289,102	273,081	271,435	268,348	266,830	255,879
SINSYD	192,727	146,175	166,824	193,410	216,011	253,562	374,193	361,572	364,813
SINMEL	159,394	157,162	145,155	145,142	132,686	131,352	192,711	262,241	258,986
SINPER	225,210	221,178	228,884	228,741	226,998	227,176	177,108	172,819	205,702
SINBNE	153,228	149,375	149,243	156,371	141,923	142,232	133,702	141,270	141,652
SINCNS	86,516	83,426	71,093	79,341	80,771	80,784	96,013	36,795	-
SINADL	45,996	47,460	46,536	47,653	56,075	45,689	37,452	34,339	34,939
BKKPER	39,602	24,380	23,710	15,277	-	-	-	-	-
KULSYD	34,276	35,256	34,880	35,342	54,286	47,109	-	-	-
BKKMEL	36,413	23,278	62,748	65,940	75,054	124,642	138,536	102,950	-
BKKBNE	-	-	11,743	15,049	17,012	-	-	-	-
	1,220,034	1,177,108	1,229,441	1,271,368	1,273,897	1,323,981	1,418,063	1,378,816	1,261,971

Confidentiality has been granted for Attachment 4