



Trading as: Spar Beenleigh  
Spar Biggera Waters  
Spar Kallangur  
Fox Road  
Acacia Ridge  
Qld 4110  
Postal Address: Locked Bag 2050  
Acacia Ridge DC  
QLD 4110  
Phone: 07 3213 4700  
Fax: 07 3213 4726

FILE No:
DOC:
MARS/PRISM:

28 October, 2002

Ms Claire Vinecombe  
Australian Competition & Consumer Commission  
470 Northbourne Ave  
Dickson ACT 2602  
Australia

Dear Madam

Please find enclosed a Form G notification of exclusive dealing on behalf of Surrey Pty Ltd.

In support of this notification I would like to put forward the following submission.

Surrey Pty Ltd operates Supermarkets in competition with Coles and Woolworths and numerous other independent branded supermarkets. Our major competitor offers a very attractive discount to their customers on their fuel purchases, which can be redeemed at their own service stations.

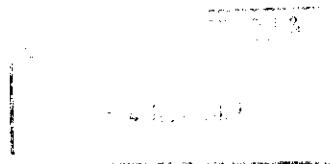
Our proposal is to offer our very loyal customers a comparable offer, based on their purchases at our Kallangur store. We will give them a voucher that can only be redeemed at the Shell Kallangur. We serve over 3700 customers every week at competitive prices to our major opposition, they are however disadvantaged on their fuel bills. To reward their loyalty we propose to offer a comparable discount on their fuel, from a high quality supplier.

We believe this offer is a substantial offer and will benefit the public in general, our customers purchase the majority of their weekly grocery needs from our store, and this offer is giving them an additional discount that they can not currently enjoy, consumers who do not purchase from us now have the opportunity to enjoy our specials and competitive pricing and will be able to save on their fuel also.

We trust that the submission will be successful, and that we will be able to make this offer in the very near future.

Sincerely,

Geoff Gale  
Director



# Form G

Commonwealth of Australia  
Trade Practices Act 1974 — Sub-section 93(1)

## EXCLUSIVE DEALING NOTIFICATION

To the Australian Competition and Consumer Commission:

Notice is hereby given, in accordance with sub-section 93(1) of the *Trade Practices Act 1974*, of particulars of conduct or of proposed conduct of a kind referred to in sub-section 47(2), (3), (4), (5), (6) or (7), or paragraph 47 (8) (a), (b) or (c) or (9) (a), (b), (c) or (d) of that Act in which the person giving notice engages or proposes to engage.

(PLEASE READ DIRECTIONS AND NOTICES ON BACK OF FORM)

1. (a) Name of person giving notice..... SURREY PTY LTD  
.....  
(See Direction 2 on the back of this form)  
(b) Short description of business carried on by that person  
..... SUPERMARKET .....
- (c) Address in Australia for service of documents on that person  
..... LOCKED BAG 2050, ACACIA RIDGE DC QLD 4110 .....
2. (a) Description of the goods or services in relation to the supply or acquisition of which this notice relates  
..... RETAIL GROCERIES AND FRESH FOOD .....
- (b) Description of the conduct or proposed conduct  
..... SUPPLYING EACH CUSTOMER WITH A DISCOUNT OFFER BASED ON A TARGET SPEND LEVEL. VOUCHER TO BE REDEEMED AT SHELL SERVICE STATION KALLANGUR. .....
- (See Direction 4 on the back of this Form)
3. (a) Class or classes of persons to which the conduct relates  
..... CONSUMERS .....
- (b) Number of those persons--  
(i) At present time ..... 3700 PER WEEK .....
- (ii) Estimated within the next year ..... 4500 PER WEEK .....
- (c) Where number of persons stated in item 3 (b) (i) is less than 50, their names and addresses  
.....  
.....  
.....
4. Names and address of person authorised by the person giving this notice to provide additional information in relation to this notice.....  
..... GEOFFREY GALE .....
- ..... LOCKED BAG 2050 ACACIA RIDGE DC QLD 4110 .....

Dated 28<sup>th</sup> OCTOBER 2002

Signed by/on behalf of the applicant giving notice

  
.....  
(Signature)

GEOFFREY GALE  
.....  
(Full Name)

DIRECTOR  
.....  
(Description)