



AUSTRALIAN HOTELS ASSOCIATION

Western Australian Branch

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Bradley Woods

Executive Director

16th September 2002

Mr Tim Grimwade
General Manager
Adjudication Branch
Australian Competition &
Consumer Commission
PO Box 1199
DICKSON ACT 2602

FILE No:
DOC:
MARS/PRISM:

Dear Tim

**Authorisation A90837 lodged by the
Australian Hotels Association (NSW)**

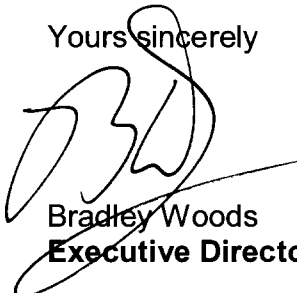
Thank you for your letter of the 26th August 2002. We are supportive of the application being made by the Australian Hotels Association (NSW).

In Western Australia our members who operate PubTABs must contract with Sky Channel to receive racing broadcasting. Since TAB Ltd has owned Sky Channel our members have seen increases in fees as well as the introduction of Sky Channel on cable into domestic homes. Sky Channel fees are seen as a major factor as to why PubTABs are not profitable in Western Australia.

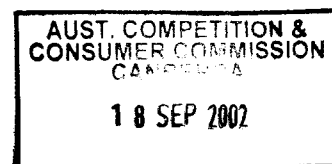
Given the Western Australian experience we can understand the difficulties faced by the both the hotels in New South Wales and the Australian Hotels Association(NSW).

We will be monitoring the outcome of this application closely as it may well be the approach our members wish our association also to take on their behalf.

Yours sincerely



Bradley Woods
Executive Director



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