



CLUBS NSW

12 September 2002

Mr T Grimwade
General Manager
Adjudication Branch
Australian Competition & Consumer Commission
PO Box 1199
Dickson ACT 2602

FILE No:

DOC:

MARS/PRISM:

Dear Mr Grimwade

Thank you for your letter of 8 August 2002 inviting submissions on Authorisation A90837 lodged by the Australian Hotels Association (NSW).

ClubsNSW is the representative association for NSW clubs and shares many of the AHA's concerns in this respect. We have analysed the AHA's application and supporting documentation and agree with their argument that the proposed conduct relating to negotiations with TAB Ltd will:

- ensure the continued viability of small business operations, particularly in rural and regional areas;
- assist the efficiency and competitiveness of small business;
- provide countervailing power to small business;
- promote industry cost savings;
- improve the flow of information to suppliers; and
- create equity in the market.

ClubsNSW also agrees that the detriment to the public of the proposed conduct is likely to be minimal.

Please contact Anthony Ball, Manager National Affairs, on 02 9268 3008, should you have any questions relating to the above.

Yours sincerely



Mark Fitzgibbon
Chief Executive Officer

