



Australian Competition & Consumer Commission

PO Box 1199
Dickson ACT 2602
470 Northbourne Ave
Dickson ACT 2602
Australia

Our Ref: C2002/871
Contact Officer: Susan Sullivan
Contact Number: (02) 6243 1354

Ph (02) 6243 1111
Fax (02) 6243 1199

12 July 2002

Mr Robert Jordan
Partner
Henry Davis York Lawyers
44 Martin Place
SYDNEY NSW 2000

Dear Mr Hellier

**Notification of Third Line Forcing – Vircom Solutions Pty Limited ACN 099 930
408 (N 31158) – Australian Integrated Finance Pty Limited ACN 078 700 044
(N 31159)**

I refer to the above third line forcing notifications lodged by Vircom Solutions Pty Limited on 5 June 2002 and Australian Integrated Finance Pty Limited on 20 June 2002 with the Australian Competition and Consumer Commission (the Commission). These notifications have been placed on the Commission's public register.

The notifications detail a proposed arrangement whereby Vircom and Australian Integrated Finance will offer discounted office equipment to business customers on the condition that the customer obtains telecommunication services from a nominated supplier. The discount may be up to 100% of the cost of providing the office equipment.

Immunity from the Trade Practices Act came into effect for the Vircom and Australian Integrated Finance notifications on 19 June 2002 and 5 July 2002 respectively.

On the basis of the information that you have provided, it is not intended that further action be taken in this matter at this stage.

Please note that the Commission may act to remove the immunity afforded by this notification at a later stage if it is satisfied that the likely benefit to the public from the conduct will not outweigh the likely detriment to the public from the conduct.



If you wish to discuss any aspect of this matter, please do not hesitate to contact Susan Sullivan on (02) 6243 1354.

Yours sincerely

A handwritten signature in black ink, appearing to be 'R Chadwick', with a stylized flourish at the end.

Dr Richard Chadwick
A/g General Manager
Adjudication Branch