



**Australian Competition & Consumer Commission**

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Australia

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Our Ref: C2002/527  
Contact Officer: Kathryn Kerr  
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Ⓢ Sent to  
attached list

18 July 2002

«Name»  
«Address»

Dear «Sal»

**APPLICATION FOR AUTHORISATION NOS A90811 & A90812 – HEALTH  
PURCHASING VICTORIA – PRE-DECISION CONFERENCE**

The RCSA Professional Nursing Agencies Group has requested that the Australian Competition & Consumer Commission (the Commission) convene a conference in relation to the draft determination issued for Applications for Authorisation A90811 & A90812 on 27 June 2002.

The Commission will hold the conference on Thursday, 15 August 2002, at its offices on Level 35, The Tower, Melbourne Central, 360 Elizabeth St, Melbourne. The conference will commence at 10.00am. Sitesh Bhojani, Commissioner, will chair the conference.

A pre-determination conference provides a valuable opportunity for applicants and interested parties to make oral submissions to the Commission about its draft determination. However, while the chairing Commissioner and Commission staff will usually engage in discussion with conference participants to clarify and amplify points participants make, a conference is not an opportunity to debate issues with the Commission. Moreover, the chairing Commissioner and Commission staff are not able to indicate, even in a preliminary way, what the Commission's position might be on any issue raised at the conference, as this is a matter that may only be determined by the Commission as a whole.

The draft determination follows an application by Health Purchasing Victoria (HPV). At the time it was lodged, the application was primarily aimed at limiting the rising cost of agency nurses resulting from the general nursing shortage. However, on 1 March 2002, the Department of Human Services (DHS) chose to address this issue by issuing a direction to public health services under the *Health Services Act* (1988) which, amongst other things, capped the rate at which they can pay agency nurses and limited the instances in which agency nurses can be employed to unexpected absences of permanent staff.



The Commission is not required under the authorisation process to assess whether the DHS direction generates a benefit to the public outweighing any detriment to the public. The Commission has no view on this matter.

The pre-determination conference provides interested parties with an opportunity to comment on its draft determination. It should not be seen as an opportunity to comment on the merits of the DHS direction.

Under the Trade Practices Act 1974 (the Act), the conference may only be attended by the applicant and other interested persons. If you wish to attend, you must notify the Commission of your intention by **cob Friday, 9 August** and briefly indicate why you or your company or organisation has an interest in the matter. Notifications must be in writing and addressed to:

The General Manager  
Adjudication Branch  
Australian Competition and Consumer Commission  
GPO Box 1199  
DICKSON ACT 2602

You can also notify the Commission by e-mail to: [adjudication@accc.gov.au](mailto:adjudication@accc.gov.au) or by facsimile on (02) 6243 1211.

You should provide details of a contact name, telephone number, mailing address and, if possible, a facsimile number or e-mail address so that you can be notified of any late changes to conference arrangements.

If you represent a company or organisation you should also provide a list of attendees and their position titles, and indicate who will be the chief spokesperson.

I would also note that, while conference participants may bring outside legal or other professional advisers to assist them, the Act prohibits these advisers from participating in conference discussions.

Attached for your information are procedures usually followed at pre-decision conferences.

If you require any further information in regard to the conference or wish to clarify whether you may be considered an 'interested person' within the terms of the Act, please ring Kathryn Kerr on (02) 6243 1050.

Yours sincerely

Tim Grimwade  
General Manager  
Adjudication Branch

1.	Name	Address	Sal	end	phon
2.	Ms Rose Hoey Director	Colbrow Nurses Agency PO Box 486 BLACKBURN 3130	Ms Hoey	sincerely	
3.	Mr Robert Lorsch Secretary	Nursing Agencies Association of Australia PO Box 84 KOGARAH NSW 2217	Mr Lorsch	faithfully	
4.	Ms Karen Taylor	Nursing Excellence The Agency Suite 1A, 6 <sup>th</sup> floor Foveaux Street SURRY HILLS NSW 2010	Ms Taylor	sincerely	
5.	Mr Russell Bateman Chief Executive Officer	Nursing Australia Pty Ltd Locked Bag 803 RICHMOND VIC 3121	Mr Bateman	sincerely	
Y	Ms Heather Stevenson	Melbourne Nursing Agency 241 Nicholson Street CARLTON VIC 3053	Ms Stevenson	sincerely	
	Ms Rosalind Newis Managing Director	Twin Hills Nurses Agency PO Box 41 IVANHOE VIC 3079	Ms Newis	sincerely	
	Ms Elizabeth Schofield Director	Malvern Nurses Agency PO Box 1199 MALVERN 3144	Ms Schofield	sincerely	
	Mr George Dapiran Chief Executive Officer	Medistaff International PO Box 6317 St Kilda Road CENTRAL MELBOURNE 3004	Mr Dapiran	sincerely	
	Mr John Sesto	J.P Sesto & Co Level 10, 416 Collins Street	Mr Sesto	sincerely	

		MELBOURNE VIC 3000			
6.	Mr Murray Erwin Manager	AustraHealth PO Box 7280 MELBOURNE VIC 3004	Mr Erwin	sincerely	
7.	Mr Peter Magerl General Manager	Nursing Agency of Australia 250 Glen Osmond Road FULLARTON SA 5063	Mr Magerl	sincerely	
8.	Mr Ian Stacy Vice President	RCSA PO Box 243 CARLTON SOUTH VIC 3053	Mr Stacy	sincerely	
9.	Mr Henk Van Dalen Development Manager	Alpha Nursing PO Box 115 Centreway KEILOR EAST VIC 3033	Mr Van Dalen	sincerely	
10.	Ms Lina Cornell Director	Victorian Nursing Specialists PO Box 399 BLACKBURN VIC 3130	Ms Cornell	sincerely	
11.	Ms Maria Bottaro Managing Director	Belmore Nurses Bureau PO Box 399 BLACKBURN VIC 3130	Ms Bottaro	sincerely	
12.	Ms Deborah Penglase Managing Director	Psychiatric Care Consultants Pty Ltd PO Box 373 HEIDELBERG VIC 3084	Ms Penglase	sincerely	
13.	Mr Phillip Della Principal Nursing Adviser	Australian Nursing Council 3 <sup>rd</sup> Floor 'A' Block, 189 Royal Street EAST PERTH WA 6004	Mr Della	sincerely	
14.	Mr Eric Smith	Australian Nursing Agency	Mr Smith	sincerely	

	Manager	PO Box 1377 FITZROY NORTH 3068			
15.	Mr Graham Moss Director	Oxley Group GPO Box 62 BRISBANE QLD 4001	Mr Moss	sincerely	
16.	Dr David J Hillis Chief Executive Officer	Peter MacCallum Cancer Institute Locked Bag 1 'A' Beckett Street VICTORIA 8006	Dr Hillis	sincerely	
17.	M Crichton	Critical Solutions 5-158 Toorak Rd West SOUTH YARRA 3141	Sir/Madam	sincerely	
18.	Ms Monique Bensemann	Australian Nursing Solutions 364 Albert Street EAST MELBOURNE	Ms Bensemann	sincerely	
19.	A/Prof Janet A Secatore	Director of Nursing The Alfred Commercial Road PRAHRAN VIC 3181	Ms Secatore	sincerely	
20.	Mr Geoffrey Wilson Solicitor	Wilson Lawyers Level 12, 575 Bourke St MELBOURNE VIC 3000	Mr Wilson	sincerely	
21.	Dr Stan Capp	Southern Health Locked Bag 29 CLAYTON VICTORIA 3168	Dr Capp	sincerely	
22.	Dr Kathy Alexander Chief Executive Officer	Women's & Children's Health Level 1, 132 Grattan Street CARLTON VIC 3053	Dr Alexander	sincerely	
23.	Mr Tim Naylor A/g Chief Executive	Easternhealth PO Box 94	Mr Naylor	sincerely	

		BOX HILL 3128			
24.	Ms Lisa Fitzpatrick Secretary	Australian Nursing Federation PO Box 12600 A Beckett Street Melbourne vic 8006	Ms Fitzpatrick	sincerely	
25.	Ms Jennifer Williams Chief Executive Officer	Austin & Repatriation Medical Centre Locked Bag 25 HEIDELBERG 3084	Ms Williams	sincerely	
26.	Ms Kate Snowden Access Nurses Agency	96 Morrison Rd UPPER PAKENHAM 3810	Ms Snowden	sincerely	
27.	Ms Jill Davis Linklater Chief Nursing Officer	Barwon Health PO Box 1855 GEELONG VIC 3220	Ms Linklater	sincerely	
28.	Mr Sebastian Greene Partner	Middletons Lawyers GPO Box 4388 QQ MELBOURNE VIC 3001	Mr Greene	sincerely	
29.	Secretary	Nurses Board of Victoria Level 2, 595 Little Collins Street MELBOURNE VIC 3000	Sir/Madam	faithfully	
30.	Managing Director	GHC Nurses Agency 1 <sup>st</sup> Floor, 81-83 Burgundy Street HEIDELBERG 3084	Sir/Madam	faithfully	
31.	Managing Director	PCC Nurses Agency 81 – 83 Burgundy St HEIDELBERG 3084	Sir/Madam	faithfully	
32.	Managing Director	PRN Nurses Pty Ltd 5 Walkers Rd Nunawading 3131	Sir/Madam	faithfully	
33.	Managing Director	Clover Nurses Agency Level 1/580 Church Street RICHMOND VIC	Sir/Madam	faithfully	

		3000			
34.	Managing Director	Colbrow Nurses Agency 8 Old Warrandyte Rd DOVALE 3111	Sir/Madam	faithfully	
35.	Managing Director	ProStaff Nurses Agency Pty Ltd 225 Greensborough Rd Macleod 3058	Sir/Madam	faithfully	
36.	Managing Director	NurseLink Nurses Agency 38 Sainsbury Ave Greensborough 3088	Sir/Madam	faithfully	
37.	Managing Director	Forest Hill Nurses Agency 10 Echunga Cl FOREST HILL 3131	Sir/Madam	faithfully	
38.	Mr Rod J Hancock	Managing Director Code Blue Specialist Nurses Agency Pty Ltd 62 Robinson St  DANDENONG 3175	Mr Hancock	sincerely	
39.	Salli Placentino	AMR Nurses Agency Suite 415,370 Street St Kilda Rd MELBOURNE VIC 3004	Mr Placentino	sincerely	
40.	Managing Director	Northeast Nurses Agency  8 Old Warrandyte Rd DONVALE VIC 3111	Sir/Madam	faithfully	
41.	Ms Jill Lliffe	Secretary Australian Nurses Federation Unit 3, 28 Eyre Street KINGSTON ACT 2604	Ms Lliffe	sincerely	

42.	Ms Lisa Fitzpatrick	Secretary ANF Victoria Box 12600 A'Beckett Street PO  MELBOURNE VIC 8006	Ms Fitzpatrick	sincerely	
43.	Ms Marilyn Gendek	Chief Executive Officer  Australian Nursing Council PO Box 873 DICKSON ACT 2602	Ms Gendek	sincerely	
44.	Ms Maryanne Craker	Secretary National Enrolled Nurses Association Victoria Branch PO Box 1236 ST ALBANS VIC 3021	Ms Craker	sincerely	
45.	Ms Patricia Faulkner	Secretary Department of Human Services Level 22, 555 Collins Street	Ms Faulkner	sincerely	
46.	Ms Jane Halton	Secretary Department of Health & Aged Care GPO Box 9848 CANBERRA ACT 2601	Ms Halton	sincerely	
47.	Ms Helen Kemp	Executive Director Melbourne Health Level 10, Connibere Building Royal Melbourne Hospital Flemington Road PARKVILLE, VIC 3052	Sir/Madam	faithfully	
48.	Managing Director	Western Health C/- Western Hospital Gordon Street  FOOTSCRAY VIC	Sir/Madam	faithfully	



		3011			
49.	Dr Andrew Perrington	Chief Executive Officer Northern Health 201 Bell Street  PRESTON VIC 3072	Dr Perrington	sincerely	
50.	Managing Director	Royal Victorian Eye & Ear Hospital 32 Gisborne Street EAST MELBOURNE VIC 3002	Sir/Madam	faithfully	
51.	Chief Executive Officer	Peninsula Health PO Box 52 FRANKSTON VIC 3199	Sir/Madam	faithfully	
52.	Managing Director	Dental Health 407 Royal Parade PARKVILLE VIC 3502	Sir/Madam	faithfully	
53.	Managing Director	Sisters of Charity Health Service 104 Studley Road KEW VIC 3101	Sir/Madam	faithfully	
54.	Mr Brian Morris	CEO Recruitment & Consulting Services Association Nursing Agent PO Box 243 CARLTON SOUTH VIC 3053	Mr Morris	sincerely	
55.	Ms Ann Gidley	CPA PO Box 41 IVANHOE VIC 3079	Ms Gidley	sincerely	
56.	Mr John Montalto	Alpha Nursing PO Box 115 KEILOR EAST VIC 3033	Mr Montalto	sincerely	
57.	Mr Paul Jenkins	Drakes Level 2, 405 Little Bourke Street MELBOURNE VIC	Mr Jenkins	sincerely	

		3000			
58.	Mr Jeremy Smith	Gadens Lawyers Level 10, 333 Collins Street MELBOURNE VIC 3000	Mr Smith	sincerely	
59.	Ms Claire Hudson	Director Staffing Synergy PO Box 2506 KEW VIC 3101	Ms Hudson	sincerely	
60.	Ms Lusia Murray	Medical Staff International PO Box 6317 St Kilda Rd CENTRAL MELBOURNE VIC 3004	Ms Murray	sincerely	
61.	Ms Sue Warren	45 Napier Street EAGLEHAWK VIC 3556	Ms Warren	sincerely	
62.	Mr Simon Brisbane	PO Box 110 WERRIBEE VIC 3030	Mr Brisbane	sincerely	
63.	Mr John Montalto	Alpha Nursing Australia PO Box 115 EAST KEILOR VIC 3033	Mr Montalto	sincerely	
64.	Ms Gail Cracknell	Action Health Recruitment 717 Glenhuntly Road CAULFIELD SOUTH VIC 3162	Ms Cracknell	sincerely	
65.	Mr John Vital	12 Pitt St PARRAMATTA NSW 2150	Mr Vital	sincerely	
66.	Ms Machelie Crichton	5-158 Toorak Rd West STH YARRA, 3141	Ms Crichton	sincerely	
67.	Ms Lisa Fitzpatrick	Secretary ANF 540 Elizabeth Street	Ms Fitzpatrick	sincerely	

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68.	Ms Angela Coward	6/43 Grandview Grove PRAHRAN EAST VIC 3181	Ms Coward	sincerely	
69.	Ms Carol McKenzie	51 Florence Street WILLIAMSTOWN VIC 3016	Ms McKenzie	sincerely	
70.	Ms Simone Millman	3a Epping Street MALVERN EAST VIC 3145	Ms Millman	sincerely	
71.	Ms Christina Widuckel	Colbrow Nurses Agency PO Box 486 BLACKBURN 3130	Ms Widuckel	sincerely	
72.	Mr David Lee	Unit 111 Kooyong Road ARMADALE VIC 3143	Mr Lee	sincerely	
73.	Ms Deborah Pashley	24 Heatherdale Rd MITCHAM VIC 3132	Ms Pashley	sincerely	
74.	Ms Jaydie Knight	C/o Twin Hills Nursing Agency Level 2, 50 Upper Heidelberg Rd IVANHOE VIC 3079	Ms Knight	sincerely	
75.	Ms Tiffany Dobson	59 Hamilton Rd BAYSWATER VIC 3153	Ms Dobson	sincerely	
76.	Mr Jim Perkoulidis	172 Liberty Pde HEIDELBERG WEST VIC 30881	Mr Perkouldid	sincerely	
77.	Ms Rebecca Widuckel	8 Old Warrandyte Rd DONVALE VIC 3111	Ms Widuckel	sincerely	
78.	Ms Margaret Reogh	1A Shepreth Street SUMEY HILLS VIC 3127	Ms Reogh	sincerely	

79.	Ms Chrisitine Osborne	1 Crown Terrace ASCOT VALE VIC 3032	Ms Osborne	sincerely	
80.	Ms Christina Widuckel	876 Swanston St CARLTON VIC 3053	Ms Widuckel	sincerely	
81.	Mr Robert Doyle MLA	Shadow Minister for Health Parliament House Spring Street MELBOURNE VIC 3002	Mr Doyle	sincerely	
82.	Mr Gian Bhojal	45 Clonaig St BRIGHTON EAST VIC 3187	Mr Bhojal	sincerely	
83.	Ms Stefanie Daycs	Royal College of Nursing PO Box 219 DEAKIN WEST NSW 2600	Ms Daycs	sincerely	
84.	Ms Claire Hudson	PO Box 2506 KEW VIC 3101	Ms Hudson	sincerely	
85.	Mr Michael Roff Executive Director	Australian Private Hospitals Association PO Box 346 CURTIN ACT 2605	Mr Roff	sincerely	
86.	Mr Simon Uthmeyer Partner	Phillips Fox PO Box 4301PP MELBOURNE VIC 3001	Mr Uthmeyer	sincerely	
87.	Ms Patricia Faulkner Secretary	Department of Human Services GPO Box 4057 MELBOURNE VIC 3001	Ms Faulkner	sincerely	
88.	Mr Robert Doyle Shadow Minister for Health	Parliament House Spring Street MELBOURNE VIC 3002	Mr Doyle	sincerely	