



Australian Competition & Consumer Commission

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Our Ref: C2002/182
Contact Officer: Susan Sullivan
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6 March 2002

Mr Paul Fletcher
Solomon Brothers
PO Box Z5360
St Georges Terrace
PERTH WA 6831

Dear Mr Fletcher

Exclusive dealing notifications lodged by Australian Finance Group Pty Ltd (N90968)

I refer to your notification of exclusive dealing conduct lodged on behalf of your client Australian Finance Group Pty Ltd.

Notification N90968 was lodged with the Australian Competition and Consumer Commission ("the Commission") on 21 January 2002 and has been placed on the Commission's public register. Legal immunity provided by the exclusive dealing notification commenced on 4 February 2002.

You have described the conduct as Australian Finance Group requiring residential and non-residential finance introduction agents to enter into exclusive agency supply agreements with Australian Finance Group.

On the basis of the information that you provided to the Commission, I have decided not to make inquiries at this time concerning the notified conduct.

Please note the Commission may act to remove the immunity afforded by the notification at a later stage if it is satisfied that the conduct

- has or would have the purpose or effect of substantially lessening competition; and
- the conduct has not or is not likely to result in a benefit to the public; or
- that any benefit to the public resulting or likely to result from the conduct would not outweigh the detriment to the public constituted by any lessening of competition that has or is likely to have resulted from the conduct.



This letter has been placed upon the Commission's public register. If you wish to discuss any aspect of this matter further, please do not hesitate to contact Ms Susan Sullivan on (02) 6243 1354.

Yours sincerely

A handwritten signature in black ink, appearing to be 'T Grimwade', written in a cursive style.

Tim Grimwade
General Manager
Adjudication Branch