1 November 2001

Mr Adrian Raven  
Corporate Counsel  
Fujitsu Australia Limited  
Locked Bag 2062  
NORTH RYDE  NSW  2113

Dear Mr Raven,

Notification of Exclusive Dealing - Third Line Forcing – N90923  
Fujitsu Australia Limited

I refer to the above third line forcing notification lodged with the Australian Competition and Consumer Commission (“the Commission”) on 21 September 2001 by Fujitsu Australia Limited (“Fujitsu”). The notification has been placed on the Commission’s public register.

The notification details an arrangement in which Fujitsu will offer a 60% discount on the relevant PABX maintenance fee for the first year of a five year contract, if the customer also rents the PABX system from Comlease AFG Limited and acquires wireline telephony services from Optus Networks Pty Ltd.

Legal immunity provided by the third line forcing provisions of the Trade Practices Act will come into force on 5 October 2001.

On the basis of information that you have provided, I do not intend to make further inquiries at this time concerning the notified conduct.

Please note that the Commission may act to remove the immunity afforded by this notification at a later stage if it is satisfied that the likely benefit to the public from the conduct will not outweigh the likely detriment to the public from the conduct.
If you wish to discuss any aspect of this matter, please do not hesitate to contact Jewel Gilbert on (02) 6243 1225.

Yours sincerely

Joanne Palisi
A/g General Manager
Adjudication Branch.