



**The Royal Automobile Club of Queensland Limited**

300 St Pauls Terrace,  
Fortitude Valley, Qld 4006  
GPO Box 1403, Brisbane Qld 4001  
Ph: (07) 3361 2444  
www.racq.com.au

ABN 72 009 660 575  
Agent for  
RACQ-AMP General Insurance Limited  
ABN 50 009 704 152  
Trading as RACQ Insurance.

Worldwide service through  
affiliation with the Australian  
Automobile Association

20 August, 2001

D01/39151



The Senior Assistant Commissioner  
Adjudication Branch  
Australian Competition & Consumer Commission  
PO Box 1199  
DICKSON ACT 2602



Dear Sir,

**RE: Notification of Exclusive Dealing  
The Royal Automobile Club of Queensland**

We wish to make notification to the Commission in relation to a proposed course of conduct involving a benefit to be provided to RACQ members.

Broadly, this proposal involves a range of discounts, subject to change, to be offered to members who have a monitored security system installed through RACQ Security Services.

By way of background, we advise that RACQ Security Services is a domestic and commercial alarm monitoring service operated by Signature Security Systems Pty Ltd through an alliance agreement between RACQ and Signature Security Systems.

RACQ Security Services was previously operated by All-States Security Services which was created out of a joint venture agreement between RACQ, GIO Australia and the Royal Automobile Association of South Australia. This year, an alliance agreement and service level agreement was entered into with Signature Security Services for the continued operation of the RACQ Security Services product.

Specifically, the proposal is to offer RACQ members special packages and benefits and/or discounts on the installation and monitoring of RACQ Security Services home security systems. As an example, a possible offer to be made to members may comprise a saving of \$75 on the installation and 17% per month on monitoring on a 2 year contract taken out by the member with Signature Security Systems.

It is intended to offer the member benefits and/or discounts to members via advertisements published in the Club magazine, The Road Ahead.

As different offers may be made at various times, if required, RACQ will advise the Commission in writing should the discount levels or benefits to be offered, change.

Please find **enclosed** the Form G in relation to the proposal together with our cheque in the sum of \$1,000 being the applicable fee for the notification.

If you require any further information in relation to the notifications, would you please contact the writer on 07 3361 2538 or by e-mail at [tthurlow@racq.com.au](mailto:tthurlow@racq.com.au).

Yours faithfully



**Theresa Thurlow**  
**Corporate Solicitor**

FORM G

Regulation 9

[Front of Form]

N50128

COMMONWEALTH OF AUSTRALIA

Trade Practices Act 1974 – Sub-section 93 (1)

EXCLUSIVE DEALING:

NOTIFICATION

To the Australian Competition and Consumer Commission:

Notice is hereby given, in accordance with sub-section 93 (1) of the Trade Practices Act 1974, of particulars of conduct or of proposed conduct of a kind referred to in sub-section 47 (2), (3), (4), (5), (6) or (7), or paragraph 47 (8) (a), (b) or (c) or (9) (a), (b), (c) or (d), of that Act in which the person giving notice engages or proposes to engage.

(PLEASE READ DIRECTIONS AND NOTICE ON BACK OF FORM)

- 1. (a) Name of person giving notice .....  
**The Royal Automobile Club of Queensland Limited A.C.N. 009 660 575**.....  
.....

(See Direction 2 on the back of this Form)

- (b) Short description of business carried on by that person.....  
**Promotion of active interest in motoring in Queensland, consideration of interests of motorists, provision of advice, assistance and services to members.**  
.....

- (c) Address in Australia for service of documents on that person.....  
**GPO Box 1403 Brisbane 4001** .....

- 2. (a) Description of the goods or services in relation to the supply or acquisition of which this notice relates **Installation and monitoring of home security systems provided by Signature Security Systems for RACQ Security Services** .....

- (b) Description of the conduct or proposed conduct .....  
**Offer to supply installation of home security systems and monitoring services at a discount to persons who are members of RACQ. The amount of the discount offered will vary from time to time.**

(See Direction 4 on the back of this Form)

[Back of Form]

### DIRECTIONS

1. If there is insufficient space on this form for the required information, the information is to be shown on separate sheets, numbered consecutively and signed by or on behalf of the person giving the notice.
2. If the notice is given by or on behalf of a corporation, the name of the corporation is to be inserted in item 1 (a), not the name of the person signing the notice, and the notice is to be signed by a person authorised by the corporation to do so.
3. In item 1 (b), describe that part of the business of the person giving the notice in the course of which the conduct is engaged in.
4. If particulars of a condition or of a reason of the type referred to in subsection 47(2), (3), (4), (5), (6), (7), (8) or (9) of the *Trade Practices Act 1974* have been reduced in whole or in part to writing, a copy of the writing is to be provided with the notice.
5. In item 3(a), describe the nature of the business carried on by the persons referred to in that item.
6. In item 3(b)(ii), state an estimate of the highest number of persons with whom the person giving the notice is likely to deal in the course of engaging in the conduct at any time during the next year.

### NOTICE

If this notification is in respect of conduct of a kind referred to in subsection 47(6) or (7), or paragraph 47(8)(c) or (9)(d), of the *Trade Practices Act 1974* ("the Act"), it comes into force at the end of the period prescribed for the purposes of subsection 93(7A) of the Act ("the prescribed period") unless the Commission gives a notice under subsection 93A(2) of the Act within the prescribed period, or this notification is withdrawn.

The prescribed period is 21 days (if this notification is given on or before 30 June 1996) or 14 days (if this notification is given after 30 June 1996), starting on the day when this notification is given.

If the Commission gives a notice under subsection 93A(2) of the Act within the prescribed period, this notification will not come into force unless the Commission, after completing the procedures in section 93A of the Act, decides not to give a notice under subsection 93(3A) of the Act. The notification comes into force when that decision is made.

If this notification is in respect of conduct of a kind referred to in subsection 47(2), (3), (4) or (5), or paragraph 47(8)(a) or (b) or (9)(a), (b) or (c), of the Act, it comes into force when it is given.

3. (a) Class or classes of persons to which the conduct relates **RACQ members**
- (b) Number of those persons–
- (i) At present time: **Approximately 942 000**.....
- (ii) Estimated within the next year: **The figure will not change significantly**
- (c) Where number of persons stated in item 3 (b) (i) is less than 50, their names and addresses **Not applicable**.....
4. Name and address of person authorized by that person giving this notice to provide additional information in relation to this notice **Theresa Thurlow, RACQ Corporate Solicitor.**

Dated 20<sup>th</sup> August, 2001

Signed by/on behalf of the person giving this notice

*Edward A. Chitham*

(Signature)

**Edward A. Chitham**

(Full Name)

**General Manager – Product Development & Sales**

(Description)

