



D01/25209

**Australian Competition & Consumer Commission**

Our Ref: C2001/940
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6 August 2001

Ms Amanda Bodger
Partner
Mallesons Stephen Jaques
Level 28, Rialto
525 Collins St
MELBOURNE VIC 3000

Dear Ms Bodger

Notification of Third Line Forcing – National Australia Bank Limited (N40454)

I refer to the above third line forcing notification lodged by National Australia Bank Limited (the National) on 9 July 2001 with the Australian Competition and Consumer Commission (the Commission). This notification has been placed on the Commission's public register.

The notification details a proposed scheme in which the National intends to offer discounts on standard fees and charges relating to the Professional Choice Package and Homeowner's Package to customers who are referred to the National by one or more specified Advisers, and acquire financial planning products or services from that Adviser.

Legal immunity from the Trade Practices Act came into effect on 23 July 2001.

On the basis of the information that you have provided, I do not intend to make further inquiries at this time concerning the notified conduct.

Please note that the Commission may act to remove the immunity afforded by this notification at a later stage if it is satisfied that the likely benefit to the public from the conduct will not outweigh the likely detriment to the public from the conduct.

If you wish to discuss any aspect of this matter, please do not hesitate to contact Danielle Staltari on (02) 6243 1362.

Yours sincerely

Tim Grimwade
A/g General Manager
Adjudication Branch

