



23 Marcus Clarke Street
Canberra ACT 2601

GPO Box 3131
Canberra ACT 2601

tel: (02) 6243 1111
adjudication@acc.gov.au

www.acc.gov.au

Our ref: CB10000463
Contact officer: Tessa Cramond
Contact phone: 03 9658 6516

15/02/2019

Dear Sir/Madam

Collective Bargaining Notification lodged by Mood Media Australia Pty and Stingray Group Inc—interested party consultation

Introduction

On 11 February 2019 the Australian Competition and Consumer Commission (**the ACCC**) received a collective bargaining notification from Mood Media Australia Pty (**Mood Media**) and Stingray Group Inc (**Stingray Group**) to enable Mood Media and Stingray Group to collectively negotiate the terms and conditions of music license arrangements to be entered into between each of them and APRA AMCOS, including license fees.

A copy of the Mood Media and Stingray Group's notification is available from the [ACCC's Public Register](#).

The purpose of this letter is to invite your comments as a party who may be interested in providing a submission to the ACCC in relation to these arrangements.

Collective bargaining notification process

Collective bargaining occurs where two or more competitors come together to negotiate terms and conditions (including price) with a supplier or customer. Without the legal protection provided by a collective bargaining notification, these arrangements can breach the *Competition and Consumer Act 2010* (the Act).

The legal protection provided by a collective bargaining notification commences 14 days after the notification is lodged, unless the ACCC objects within this period.

Request for submissions

When the ACCC receives a collective bargaining notification it will assess the likely public benefits and detriments, including any lessening of competition, to determine whether it should object to the notification.

You are invited to comment on the likely public benefits and likely effect on competition, or any other public detriment, from Mood Media and Stingray Group's proposed collective bargaining arrangements.

Submissions should be provided by **Tuesday, 5 March 2019**. Please email submissions to adjudication@acc.gov.au with the subject title "CB – Mood Media and Stingray Group—submission."

Alternatively, if you prefer to make an oral submission please contact Tessa Cramond on 03 9658 6516 to set up a time.

Submissions received by the ACCC will be placed on a public register, subject to any requests for exclusion. Please see the ACCC's publication [Guidelines for excluding information from the public register](#).

This letter has been placed on the ACCC's public register. If you wish to discuss any aspect of this matter, please do not hesitate to contact Tessa Cramond on 03 9658 6516 or Vic Christie on 03 0290 6964.

Yours sincerely

A handwritten signature in blue ink, appearing to read 'G Jones', with a long horizontal flourish extending to the right.

Gavin Jones
Director
Adjudication