#### **COLLECTIVE BARGAINING FORM 2018**

Information

#### Notifying party

1. Provide details of the notifying party, including:

1.1. name, address (registered office), telephone number, and ACN

PaintRight Ltd

Unit 4, 47-51 Little Boundary Rd

Laverton North Vic 3026

Ph: 03 9316-8000 ACN: 081 492 042

1.2. contact person's name, telephone number, and email address

Craig Hibbert Ph: 03 9316-8000 Mob: 0429 474 144

Email: craigh@paintright.com.au

1.3. a description of business activities

PaintRight Ltd represents a group of 57 independently owned and operated paint retailers across Australia.

1.4. email address for service of documents in Australia.

Email: craigh@paintright.com.au

# Details of the notified conduct

2. Indicate whether the notified conduct is for:

2.1. exclusive dealing (s. 47 of the Competition and Consumer Act 2010 (Cth) (the Act);

n/a

2.2. resale price maintenance (s. 48)

n/a

2.3. collective bargaining (s. 93AB). If the notified conduct is for collective bargaining, does the notified conduct include a collective boycott.

Yes, collective bargaining but does not include a collective boycott

- 3. Provide details of the notified conduct including:
- 3.1. a description of the notified conduct

The collective bargaining agreement is required for PaintRight Ltd to negotiate, on the members' behalf, the provision of wholesale and retail support services from suppliers. Prices are negotiated with the supplier and any list-off discount is also negotiated with the supplier. Freight costs and settlement discounts are negotiated on behalf of the members. Product returns procedures are included in the trading terms agreements, where applicable. PaintRight Ltd will not negotiate individual contracts between members and suppliers.

3.2. any relevant documents detailing the terms of the notified conduct

Please reference CB notification CB00289-322

No changes have occurred in the CB process

Suppliers are encouraged that we are in a collective bargaining arrangement

3.3. the rationale for the notified conduct

PaintRight Ltd proposes to negotiate, on behalf of its members, the maximum price at which members acquire paint and paint accessories from the suppliers. Trading terms ask for suppliers to provide 30 days' notice in the event of a price rise to be sent to members and PaintRight Ltd. Provisions are included for suppliers to provide substantiation of price rises before they are implemented. Freight costs are negotiated with the aim of making all product free into store (FIS).

3.4. any time period relevant to the notified conduct.

The trading terms are for 12 months and renewable each year.

4. Provide documents submitted to the notifying party's board or prepared by or for the notifying party's senior management for purposes of assessing or making a decision in relation to notified conduct and any minutes or record of the decision made.

In the June 2018 Board meeting there was verbal communication to the Directors advising them that the collective bargaining agreement is up for renewal. The directive from the Board was to proceed and complete this in a timely manner.

5. Provide the names and/or a description of the persons or classes of persons who may be directly impacted by the notified conduct (including targets in collective bargaining or boycott conduct) and detail how or why they might be impacted.

Suppliers

Australian Brushware Corporation

Chris Ferguson

Level 2, 20 Council St

**HAWTHORN VIC 3123** 

Ph 03 8803-3509

Fx 03 8803-3566

Mb 0428 488 332

chris.ferguson@austbrush.com.au

Manufacturers and distributors of paint brushes and painting accessories.

Bondall

Russell Hodges

**National Channel Manager** 

113 Belmont Ave

**BELMONT WA 6104** 

Ph 08 6272-3800

Fx 08 9277 4068

Mb 0400 705 768

hodgesr@bondall.com

Manufactures building and renovating products for both the domestic and international market.

C & A Brushware

Tony McTeique

1/7 Adventure PI

PO Box 2880

**TAREN POINT NSW 2229** 

Ph 02 9531-8200

Fx 02 9531-8299

enquiries@cabrush.com

Manufacturers of paint brushes and roller covers.

CW Brands (former Campbells Wholesale Pty Ltd)

Olly Dartnall

Director

21 Ballantyne Rd

**KEWDALÉ WA 6105** 

Ph 08 9353-3354

Fx 08 9353-6994

od@campbellsws.com.au

Distributors of products to the Automotive, Hardware, Painting, Construction, Agricultural, Marine and Mining industries.

Colourtrend

Robert Fortunato

General Manager

481-483 Victoria St

WETHERILL PARK NSW 2164

Ph 02 9756-2400

Fx 02 9756-2405

Mb 0439 624 009

robert@colourtrend.com

Manufacturer of architectural house paints.

Commonwealth Bank of Australia

Quang Nguyen

Relationship Manager

310 Main Rd East

ST ALBANS VIC 3021

Ph 03 8414-0524

Fx 1300 522 329

Quang.nguyen@cba.com.au

Banking and financial services.

Dulux

Colin Joell

Business Manager 1970 Princes Hwy CLAYTON VIC 3168 Ph 03 9263 9204 Mb 0434 602 084 colin.joell@orica.com

Manufacturers, distributors and marketers of decorative and protective surface coatings to industry, professional painters, and retail stockists.

Express Rollers
Sharyn Simpson
Operations Manager
32 Laidlaw Dr
DELACOMBE VIC 3356
Ph 03 5336-4828
Fx 03 5336-4916
Sharyn@expressrollers.com

sharyn@expressrollers.com

Distributors of painting accessories.

FMG Industries
Frank Galan
Director
Shed 2, 5 Willis Cres
MOOLAP VIC 3224
M: 0419 374 841

Fmg industries@bigpond.com

Distributors of clothing, paint and painting accessories.

Haymes Paint Rodney Walton General Manager 1 Waringa Dve, Wendouree BALLARAT VIC 3355 Ph 03 5338 1222 Fx 03 5338 1868

rwalton@haymespaint.com.au

Manufacturers of architectural and decorative paints.

HiChem Industries
Pat Galvin
National Sales Manager
73 Hallam South Rd
HALLAM VIC 3803
Ph 03 9796 3400
Fx 03 9796 9500
Mb 0412 266 053
p.galvin@hichem.com.au

Distributors of metal protection products.

Hills Industries
Anthony Jackson
Business Manager
5 Cambria Rd
KEYSBOROUGH VIC 3173
Ph 03 9238 2542
Fx 03 9238 2515
Mb 0412 862 907

anthony.jackson@hills.com.au

Manufacturer, distributor, and retailer of home and hardware, electronic security and entertainment, and building and industrial products.

Ladder Solutions Jeff Walkerden Unit 2, 12 Watsford Rd CAMPBELLTOWN NSW 2560 Ph 02 4620-4011 Fx 02 4620-4955 Mb 0438 426 119

jeff@laddersolutions.com.au

Distributors of ladders and access equipment.

Oldfields

**Grahame Pond** 

National Sales Manager (Consumer Division)

8 Farrow Road

**CAMPBELLTOWN NSW 2560** 

Ph 02 4627 0777

Fx 02 4627 0888

Mb 0408 802 750

grahame.pond@oldfields.com.au

Manufacture, sale & distribution of paint equipment and accessories.

Orica Woodcare

Iain Simpson

**Business Manager** 

1956 Dandenong Road

**CLAYTON VIC 3168** 

Ph 03 9263 5859

Fx 03 9263 5886

iain.simpson@orica.com

Manufacturers of timber coatings.

Pace Advertising

Nick Heath

Managing Director

6 Brougham St

**GEELONG VIC 3220** 

Ph 03 5273-4777

nick@pace.com.au

Marketing and web based services.

**PPG** 

Jon Matthews

9 Birmingham Ave,

VILLAWOOD NSW 2163

Ph 02 9794-1200

Fx 02 9726-4326

Mb 0400 651 127

jonmatthews@ppg.com

Manufacturers of architectural and decorative coatings.

Recochem

Ton Verbunt

National Account Manager

65 Fairford Rd

PADSTOW NSW 2211

Ph 02 8709-9612

Fx 02 9791-5066

Mb 0408 798 170

tverbunt@recochem.com.au

Manufacturers of chemicals and solvents.

Rialtech

Elvin Dharmaraj

General Manager

87 Mason St

**CAMPBELLFIELD VIC 3061** 

Ph 03 9357-9750

Fx 03 9357-9751

elvin@rialtechgroup.com

Manufacturers of aluminium planks and trestles

Rokset Industries P/L
Mark Newman
General Manager
16-20 Ragless St
ST MARY'S SA 5042
Ph 08 8276 7666
Fx 08 8276 6973
Mb 0400 700 443
mnewman@rokset.com.au
Distributor of painting accessories.

Rustoleum Pat Galvin National Sales Manager 73 Hallam South Rd HALLAM VIC 3803 Ph 03 9796 3400 Fx 03 9796 9500 Mb 0412 266 053

p.galvin@hichem.com.auManufacturers of specialist paint products

Selleys Chemicals P/L
Peter Marshall
1 Gow St
PADSTOW NSW 2211
Ph 02 9781 8775
Fx 02 9781 8825

peter.marshall@selleys.com.au

Manufacturer of glues, solvents, fillers and other DIY products.

Sequence lan Green 218-220 Discovery Rd DANDENONG SOUTH VIC 3175 Ph 03 9588-1960 Fx 03 9588-1965 0418 327 402 iangreen@sequence.com.au

Distributor of painting accessories.

St Gobain Abrasives

Mike Chambers
Sales Operations Manager
15 Edgars Rd
THOMASTOWN VIC 3074
Ph 03 9358 6100
Fx 03 9358 6180
Mb 0417 616 797
mike.chambers@saint-gobain.com

Manufacturers of glass and abrasives.

Tenaru (Sikkens)
Brian Hamilton
Managing Director
184-186 Campbell St
DARLINGHURST NSW 2010
Ph 1300 745 536
Fx 1300 132 112
Mb 0452 603 060
bhamilton@tenaru.com.au
Manufacturers of timber coatings.

Uni-Pro P/L David Simpson Managing Director PO Box 657 BAYSWATER VIC 3153
Ph 03 9761-7900
Fx 03 9761-6522
Mb 0417 148 624
david@unipro.com.au
Distributors of painting accessories.

Valspar Matt Crossingham General Manager – Trade and Retail Sales Level 4, 2 Burbank Place Norwest Business Park BAULKHAM HILLS NSW 2153 Ph 02 8867-3333 Fx 02 8867-3344

matt.crossingham@valspar.com

Manufacturers of architectural and decorative coatings.

Vision W/C (Aust) P/L Amanda Hayes National Manager Unit 29/30 1 Jubilee Ave WARRIEWOOD NSW 2102 Ph 02 9997 5222 Fx 02 9979 5198 Mb 0422 297 182 amanda@visionwall.com.au Distributors of wallpapers.

Wagner Spraytech
Mark Crotty
National Sales Manager
14-16 Kevlar Close
BRAESIDE VIC 3195
Ph 03 9587 2000
Fx 03 9580 9120
Mb 0429 089 174
mcrotty@wagnerspraytech.com.au
Manufacturers of spray painting equipment.

Werner Co Australia Ron Garlepp Business Development Manager Unit 3, 50-56 Kellar St BERRINBA QLD 4117 Ph 1300 760 717 Fx 1300 103 044 Mb 0418 210 334 ronald.garlepp@wernerco.com

Suppliers of ladders

# Market information and concentration

6. Describe the products and/or services supplied, and the geographic areas supplied, by the notifying parties. Identify all products and services in which two or more parties to the notified conduct overlap (compete with each other) or have a vertical relationship (eg supplier-customer).

PaintRight Ltd considers that the markets affected by the proposed collective bargaining arrangement include paint re-sellers, paint suppliers, accessories suppliers and road transport services.

7. Describe the relevant industry or industries. Where relevant, describe the sales process, the supply chains of any products or services involved, and the manufacturing process. 1 Notifying parties should consult with the ACCC prior to lodgement to discuss the scope and range of documents needed in the context of the proposed conduct the subject of the notification. November 2017

Paint resellers across Australia can be divided into paint specialists and hardware. Paint specialists can then be divided into groups or chains including Inspirations, Bristol, Paint Place Group, Paint

Spot, as well as manufacturer owned and controlled outlets and independents. Hardware includes Bunnings, Mitre 10, Home, as well as independents.

The paint suppliers to PaintRight also sell to other paint resellers. PaintRight comprises less than 2% of the paint reselling market in Australia.

8. In respect of the overlapping products and/or services identified, provide estimated market shares for each of the parties where readily available.

When combined, Haymes, Valspar, PPG and Dulux supply over 80% of the paint in Australia. Suppliers of accessories to PaintRight also sell to other paint resellers. The combined accessories suppliers listed would supply over 80% of paint accessories in Australia.

Paint is not an easily transported product with part of the range including solvents and aerosols, making it difficult to send to Tasmania and North Queensland. Suppliers negotiate and organise their own transport.

- 9. Describe the competitive constraints on the parties to the proposed conduct, including any likely change to those constraints should authorisation be granted. You should address:
- 9.1. existing or potential competitors
- 9.2. the likelihood of entry by new competitors
- 9.3. any countervailing power of customers and/or suppliers
- 9.4. any other relevant factors.

#### Public benefit

10. Describe the benefits to the public that are likely to result from the notified conduct. Provide information, data, documents or other evidence relevant to the ACCC's assessment of the public benefits.

# **Increased Competition**

By PaintRight Ltd entering into a collective bargaining agreement, members will be better able to compete against the large corporates such as Bunnings, offering the general public a choice.

#### **Increased Consumer Awareness**

The agreements are primarily set up for the collection of rebates which are used to market the group. Our marketing is aimed at highlighting the benefits of shopping at paint specialists for paint. Our marketing also benefits other paint specialists.

# Increased Levels of Service

By entering into a collective bargaining agreement, members will have access to deals that they could not access individually. By consolidating their purchasing power they not only command better pricing from suppliers, but also gain leverage when discussing supply issues, product requests and additional support. This is also valuable in product development leading to a better product for the public.

# Public detriment including any competition effects

11. Describe any detriments to the public that are likely to result from the notified conduct, including those likely to result from any lessening of competition. Provide information, data, documents, or other evidence relevant to the ACCC's assessment of the detriments.

PaintRight Ltd believes the anti-competitive effect of the arrangement will be small as:

- PaintRight Ltd does not mandate purchases from any suppliers. Members are flexible to buy from suppliers listed in Section 5 or others;
- Members are free to negotiate additional price relief and quantity breaks;
- Members are free to negotiate individual deals on local marketing and promotions;
- Members have not agreed on sell prices. This will be determined individually by members;
- Members are free to compete in their local markets with the diversification of their businesses and the services they offer;
- Members are encouraged, but not compelled, to participate in group marketing activity.

# Contact details of relevant market participants

12. Identify and/or provide contact details (phone number and email address) for likely interested parties, such as actual or potential competitors, customers and suppliers, trade or industry associations and regulators. Any other information

#### Competitors

Paint resellers across Australia can be divided into paint specialists and hardware. Paint specialists can then be divided into groups or chains including Inspirations, Bristol, Paint Place Group, Paint Spot, Crowies as well as manufacturer owned and controlled outlets and independents. Hardware includes Bunnings, Mitre 10, Home, as well as independents.

#### Any other information

13. Provide any other information you consider relevant to the ACCC's assessment of the notified conduct. November 2017

# Additional information for collective bargaining (with or without a collective boycott) conduct only

14. Confirm that the notifying party is not a trade union, an officer of a trade union or acting at the direction of a trade union.

We confirm we are not a trade union, officer of a trade union or acting at the direction of a trade union.

15. Provide details (name, phone number, email address) of the persons who are current members of the group (contracting parties) on whose behalf the notification is lodged. If relevant, identify the classes of persons who may become contracting parties in the future and on whose behalf the notification is lodged.

Current Members
Peter A & Karen L Walker t/a E.W. Bulte
4-6 Queen Street
ARARAT VIC 3377
ewbulte@vic.chariot.net.au

Henry Haymes Pty Ltd t/a Armidale PaintRight 114 Taylor St ARMIDALE NSW 2350 rwalton@haymespaint.com.au

2F Pty Ltd t/a PaintRight Balwyn 165 Whitehorse Rd BALWYN VIC 3103 balwyn@paintright.com.au

Henry Haymes Pty Ltd t/a Bendigo PaintRight 140-148 High St BENDIGO VIC 3550 rwalton@haymespaint.com.au

Younger Colour Concepts Pty Ltd t/a Berwick PaintRight Unit 1, 3 Vesper Dr NARRE WARREN VIC 3805 paintright\_berwick@bigpond.com

Mortar Gout Epoxy Pty Ltd Unit 2, 82 Sunnyholt Rd BLACKTOWN NSW 2148 andrew@thepaintingpeople.com.au

Bennett's Paint Centre Pty Ltd t/a Bennett's Paint Centre 3A Walker Street BUNDABERG QLD 4670 bennettspaintcentreptyltd@bigpond.com

DEX Enterprises Pty Ltd t/a The Paint Specialists 122 Scott St CAIRNS QLD 4870 dwain@paintspecialists.com.au

Kidejo Pty Ltd Trustees for the Entwisle Family Trust t/a Dale's PaintRight 18 Elizabeth St CASTLEMAINE VIC 3450 inv@dalews.net.au

JM & KD Investments Pty Ltd t/a Nth Coburg PaintRight 949 Sydney Rd COBURG NORTH VIC 3058 paintcob@bigpond.net.au

DA & PM Goodacre t/a Colac PaintRight 314-316 Murray St

COLAC VIC 3250 dale@paintrightcolac.com.au

Powell Family Trust & The Fortington Trust t/as PaintRight Coolum 1/127 Greenoaks Dr COOLUM BEACH QLD 4573 adminsc@paintright.com.au

BL Curtis & PR Curtis t/as Cowra Paint Plus 80 Redfern St COWRA NSW 2794 cowrapaintplus@live.com.au

Powell Family Trust & The Fortington Trust t/as PaintRight Currimundi Cnr Coora Cres & Nicklin Way CURRIMUNDI QLD 4551 adminsc@paintright.com.au

Henry Haymes Pty Ltd t/a Dandenong PaintRight 160 Princes Hwy DANDENONG VIC 3175 rwalton@haymespaint.com.au

AP & DA Overton t/a Devonport PaintRight 122 William St DEVONPORT TAS 7310 prd@signon.net.au

Rosalu Pty Ptd t/a Astley's Plumbing & Hardware 17 Cobbora Rd DUBBO NSW 2830 stuart@astleys.biz

Henry Haymes Pty Ltd t/a Eltham PaintRight 30 Bridge St ELTHAM VIC 3095 rwalton@haymespaint.com.au

Lucker Pty Ltd t/a PaintRight Epping 710 High St EPPING VIC 3076 epping@paintright.com.au

A & B Building, Plumbing and Paint Supplies Pty Ltd t/as Acheson's Home Timber & Hardware 7 Oxford St FORBES NSW 2871 gecko.79@bigpond.com

The Trustee for Torpy HB Family Trust Shop 4, 85 Beach Rd HERVEY BAY QLD 4655 kerrit@paintcity.com.au

NLJ Paints Pty Ltd t/a Wades Paint 14a Sloss St HORSHAM VIC 3400 wadespaint@hotmail.com

The Haggarty Group Pty Ltd t/a Aussie Paint Barn 347-349 Brisbane St IPSWICH QLD 4305 info@haggarty.com.au

Verandah Solutions t/a Kilmore Paint Centre 44 Victoria Pde KILMORE VIC 3764

## lorraine@verandahsolutions.com.au

The Hall Family Trust t/a Kyabram PaintRight 140 Allan St KYABRAM VIC 3620 kyabrampaintright@bigpond.com.au

KG & KM Watts t/a Kriskens PaintRight 160 Mollison St KYNETON VIC 3444 kriskens@bigpond.net.au

The Trustee for the Wrobel Family Trust 352 Urana Rd LAVINGTON NSW 2641 lavington@paintright.com.au

HMDS Robel Pty Ltd t/a Lilydale PaintRight 170 Main St LILYDALE VIC 3134 paintright\_lilydale@bigpond.com

C Pepperell & Sons Pty Ltd t/as Pepperell's Hardware 160 Waverley Rd MALVERN EAST VIC 3145 pepperells@netspace.net.au

Paint City Qld Pty Ltd t/as Paint City Maroochydore 21 Trinder Ave MAROOCHYDORE QLD 4558 zelda@paintcity.com.au

Prime's Discount Store Pty Ltd t/a Prime's Discount Store 70-76 Nolan St MARYBOROUGH VIC 3465 primes@paintright.com.au

Gizmoto Pty Ltd t/a Maryborough Paint Centre 76 Bazaar St MARYBOROUGH QLD 4650 mpc77@bigpond.com

Simpkin, Penelope Ann t/a Melton Paint Shop 20 Bakery Square MELTON VIC 3337 paintrightmelton@yahoo.com.au

Henry Haymes Pty Ltd t/a Mildura PaintRight 115 Eighth St MILDURA VIC 3500 rwalton@haymespaint.com.au

Mudgee Home Décor Pty Ltd t/a Mudgee Home Décor 32 Market Street MUDGEE NSW 2850 homedec@hwy.com.au

The Trustee for the McIntosh Family Trust t/as PaintRight Nambour 117 Howard St NAMBOUR QLD 4560 nambour@paintright.com.au

Powell Family Trust & The Fortington Trust t/as PaintRight Noosa 168 Eumundi Rd NOOSAVILLE QLD 4566 adminsc@paintright.com.au

Henry Haymes Pty Ltd t/a North Lakes PaintRight 2/32 Burke Cres NORTH LAKES QLD 4509 rwalton@haymespaint.com.au

Central Coast Distributors Pty Ltd t/a Amazing Paints North Ryde 32 Blenheim Rd NORTH RYDE NSW 2113 rosshopkins13@bigpond.com

Padmashree Services Pty Ltd 142 Springvale Rd NUNAWADING VIC 3131 nunawading@paintright.com.au

AR & NM Perrins t/a Paddington Hardware 272 Given Terrace PADDINGTON QLD 4064 arperrins@bigpond.com

Wingdome Pty Ltd t/a Parkes Paint & Heating 125 Clarinda St PARKES NSW 2870 parkespaint@westnet.com.au

Mogan Holdings Pty Ltd t/a Paintaway Preston 250 High St PRESTON VIC 3072 joe@paintaway.com.au

GM Yeomans & PC Yeomans t/as Terrace Paints 1/30 William St RAYMOND TERRACE NSW 2324 terracepaints@yahoo.com

Henry Haymes Pty Ltd t/a Ringwood PaintRight 104 Maroondah Hwy RINGWOOD VIC 3134 rwalton@haymespaint.com.au

The Trustee for Dohrman Trust Fund t/a PaintRight Walls & Windows 177 Fryers St SHEPPARTON VIC 3630 karl@wallsandwindows.com.au

Henry Haymes Pty Ltd t/a Southbank PaintRight 224 Normanby Rd SOUTHBANK VIC 3006 rwalton@haymespaint.com.au

Colours R Us Pty Ltd t/a Colours'R'Us 495 Malvern Rd SOUTH YARRA VIC 3141 colours1@tpg.com.au

Nathan Michael Pty Ltd t/a Springwood Discount Paints 278A Macquarie Rd SPRINGWOOD NSW 2777 info@letspaint.com.au

Tony G Rathgeber t/a Stawell Paint Centre Shop 4, 16 Longfield Street STAWELL VIC 3380 stawell@paintright.com.au G Hext Investments Pty Ltd t/a Robertson's Paint Barn 6 Christie St ST MARYS NSW 2760 nathan@amazingpaints.com.au

Taree Paint Centre Pty Ltd t/a Taree Paint Centre Cnr Stevenson & Victoria Sts TAREE NSW 2430 tareepc@bigpond.net.au

Torquay Interior Linings Pty Ltd t/as Torquay Interior Linings 5 Castles Dr TORQUAY VIC 3228 matt\_til@bigpond.net.au

The Trustee for Tumut Hydraulics Trust 164 Adelong Rd TUMUT NSW 2720 Colleen@tumuthydraulics.com.au

G Hext Investments Pty Ltd t/a Amazing Paints Virginia Shop 1-2, 7 Toombul Rd VIRGINIA QLD 4014 nathan@amazingpaints.com.au

Simmers and Co Pty Ltd 21 Ferguson St WILLIAMSTOWN VIC 3016 office@simmers.com.au

G Hext Investments Pty Ltd t/a Brinlay Paints Wollongong 105 Princes Hwy FAIRY MEADOW NSW 2519 nathan@amazingpaints.com.au

#### **Future Members**

This notification is also being lodged on behalf of future parties who join the Paint Right Ltd Group. This class of persons would be paint specialists.

# **Immunity**

We seek up to ten years of immunity for this collective bargaining agreement.

16. Confirm each contracting party reasonably expects to make one or more contracts with the targets for the supply or acquisition of the relevant goods or services and the value of each contract will not exceed A\$3 million (or any other amount prescribed by regulation) in any 12 month period. Provide details of the basis for that expectation.

Yes, PaintRight Ltd expects that the contractual payments between each member and any of the targets will not exceed \$3 million. Individually, no member spends more than \$3,000,000 in any 12 month period with any supplier listed in Section 12. We don't expect this to change.

- 17. If the contracting parties propose to engage in a collective boycott with respect to the targets, provide details of:
- 17.1. the event/s that would trigger a collective boycott
- 17.2. the process that would be followed
- 17.3. any proposed notice period to be given to the target/s prior to commencing a collective boycott
- 17.4. any proposed dispute resolution procedure between the contracting parties and the targets.

# Declaration by notifying party

Authorised persons of the notifying party must complete the following declaration.

The undersigned declare that, to the best of their knowledge and belief, the information given in response to questions in this form is true, correct and complete, that complete copies of documents required by this form have been supplied, that all estimates are identified as such and are their best estimates of the underlying facts, and that all the opinions expressed are sincere.

The undersigned are aware of the provisions of sections 137.1 and 149.1 of the Criminal Code (Cth).

Signature of authorised person

Group Operations Manager Office held

Craig Hibbert (Print) Name of authorised person

This 10th day of August 2018

Note: If the Notifying Party is a corporation, state the position occupied in the corporation by the person signing. If signed by a solicitor on behalf of the Notifying Party, this fact must be stated