



Our ref: CB10000453  
Contact officer: Tanya Hobbs  
Contact phone: 02 6243 1029

24/05/2018

[www.accc.gov.au](http://www.accc.gov.au)

Dear Sir/Madam

**Collective Bargaining Notification CB10000453 lodged by 'Farmers Own' —interested party consultation**

**Introduction**

The Australian Competition and Consumer Commission (the ACCC) has received a collective bargaining notification from dairy farmers which supply Woolworths Ltd's 'Farmers Own' brand. The dairy farmers propose to collectively bargain with Woolworths Ltd and its agent over the terms and conditions of the individual contracts under which farmers from the NSW Mid-Coast, SA Barossa Mid-North and Qld Sunshine Coast, Hinterland and North Moreton will supply raw milk to Woolworths Ltd for sale under the 'Farmers Own' brand.

The purpose of this letter is to invite your comments as a party who may be interested in providing a submission to the ACCC in relation to these arrangements. Please see the ACCC's publication '[Small Business Collective Bargaining Notifications & the Competition and Consumer Act](#)' for a summary of the notification process and how to make a submission to the ACCC. A copy of the notification is available on the ACCC's website <https://www.accc.gov.au/public-registers/authorisations-and-notifications-registers/collective-bargaining-notifications-register>.

**Request for submissions**

The ACCC invites you to make a submission on the likely public benefits and the likely effect on competition, or any other public detriment, from the proposed arrangements. Submissions on the notification should be provided by 7 June 2018. Submissions should be emailed to [adjudication@acc.gov.au](mailto:adjudication@acc.gov.au) with the subject "CB10000453 – 'Farmers Own' – submission".

Alternatively, if you would like to provide comments orally, please contact Tanya Hobbs on 02 6243 1029 or via email to [adjudication@acc.gov.au](mailto:adjudication@acc.gov.au) to organise a suitable time.

Submissions, including oral submissions, will be placed on the ACCC's public register subject to any request for exclusion. Please see the ACCC's publication '[Guidelines for excluding information from the public register](#)'.

Please advise if you do not wish to make a submission at this time, but would like to be informed of the progress of the ACCC's review of the notification. Please provide a nominated contact email address for future correspondence.

You can also forward this letter to any other party who may wish to make a submission to the ACCC regarding the notification.

This letter has been placed on the ACCC's public register. If you wish to discuss any aspect of this matter, please contact Tanya Hobbs on 02 6243 1029 or via email to [adjudication@acc.gov.au](mailto:adjudication@acc.gov.au).

Yours sincerely

A handwritten signature in blue ink that reads "DChanning". The signature is stylized with a large, sweeping loop at the end.

Darrell Channing  
Director  
Adjudication

## **Interested Party list**

A2Milk Australia  
Australian Dairy Products Federation  
Beston Global Food Company  
Binnorie Dairy  
Country Valley Dairy  
Dairy Australia  
Dairy Farmers  
Department of Agriculture, Farm Support Division  
Fonterra Australia  
Golden North Ice Cream  
Hastings Co-operative  
Lion Dairy & Drink  
Maleny Dairies  
Murray Goulburn  
National Farmers Federation  
Nippy's  
Norco  
NSW Department of Primary Industry  
Parmalat Australia  
Qld Department of Agriculture and Fisheries  
Regional Development Australia  
Riverina Fresh Milk  
SA Department of Primary Industries and Regions  
Scenic Rim Dairies  
Warnambool Cheese & Butter Factory  
Woolworths