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Our ref: AA1000452

Contact officer: Madeleine Houghton Contact phone: 02 9230 3816

22/11/2019

By email

Dear Interested Party

BP Rewards, Qantas Frequent Flyer and Qantas Business Rewards loyalty programs–application for authorisation AA1000452 – interim authorisation and draft determination

The Australian Competition and Consumer Commission (the **ACCC**) has issued a draft determination in respect of the application for authorisation lodged by BP, resellers of fuel under the BP brand (**BP Resellers**), Qantas Airways Limited and Qantas Frequent Flyer Limited (**the Applicants**) on 5 September 2019.

For the reasons set out in its draft determination, the ACCC proposes to grant authorisation for five years to the Applicants to collectively participate in the BP Rewards, Qantas Frequent Flyer and Qantas Business Rewards programs.

The ACCC has also decided to grant interim authorisation for the Applicants to engage in various pre-launch activities and in the Proposed Conduct only as it relates to BP and BP Resellers participation in the QBR program.

A copy of the ACCC's draft determination and summary of its reasons for granting interim authorisation is attached and also available on the ACCC's Public Register.

Next steps

Once the ACCC issues a draft determination, the Applicant or any interested party may make a written submission and/or request that the ACCC convene a 'pre-decision conference.'

Making a submission

If you wish to make a submission in response to the ACCC's draft determination, please lodge your submission by **20 January 2019**. Submissions should be emailed to adjudication@accc.gov.au with the subject "AA1000452 – BP Rewards & others – submission". If you prefer to make an oral submission, please contact Madeleine Houghton via the details at the end of this letter.

The ACCC will consider any submissions it receives, including any oral submissions made at a pre-decision conference (should one be called - see below), and will then release a final determination in relation to this application.

Submissions will be placed on the ACCC's public register subject to any request for exclusion. Please see the ACCC's publication <u>Guidelines for excluding information from the public register</u>.

Optional pre-decision conference

In some cases the applicant or an interested party requests that the ACCC convene a predecision conference in relation to its draft determination. If a conference is called it will be open to the applicant and interested parties to attend and make oral submissions in relation to the draft determination. Conferences are conducted informally and while legal or professional advisers are able to attend they are not entitled to participate in the discussion.

If you wish the ACCC to hold a pre-decision conference in relation to the draft determination you must notify the ACCC by **20 January 2019** by email to adjudication@accc.gov.au.

Timetable

The ACCC will continue to progress its assessment of the application in a timely manner. An updated indicative timetable is set out below for your information.

Indicative date	Stage in assessment process
5 September 2019	Lodgement of application and supporting submission.
12 September 2019	Public consultation process begins.
30 September 2019	Closing date for submissions from interested parties on interim authorisation and substantive application
9 October 2019	Applicant responds to issues raised in the public consultation process.
22 November 2019	ACCC decision regarding interim authorisation and draft determination.
20 January 2020	Closing date for submissions on draft determination and for calling a conference.
February 2020	Final determination.

This letter has been placed on the ACCC's public register. If you wish to discuss any aspect of this matter please do not hesitate to contact Madeleine Houghton on 02 9230 3816.

Yours sincerely

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David Hatfield Director

Adjudication