



**Australian  
Retailers  
Association**

Mr David Hatfield  
Director, Adjudication  
Australian Competition and Consumer Commission  
23 Marcus Clarke Street  
CANBERRA ACT 2601

AUSTRALIAN COMPETITION &  
CONSUMER COMMISSION

29 AUG 2019

CANBERRA

20 August 2019

Dear Mr Hatfield,

**Re: Large Format Retail Association Application (Your ref. AA1000450)**

We refer to, and thank you for, your letter dated 13 August 2019 regarding this matter.

The Australian Retailers' Association is Australia's largest retail association, representing a \$320bn dollar sector employing more than 1.3m people. The ARA works to ensure retail success by informing, protecting, educating, advocating and saving money for its 7,800 independent and national retail members operating more than 60,000 retail shopfronts across Australia.

We note that the application by the Large Format Retail Association predominantly comprises large format retail businesses across Australia, many of which are also members of the Australian Retailers' Association.

All businesses and households are grappling with massive increases in the cost of energy. The LFRA application is a genuine attempt to address what is generally the third largest expense in a retail business.

The LFRA application is a great initiative, and one the Australian Retailers' Association unreservedly supports.

Yours sincerely,

**RUSSELL ZIMMERMAN**  
Executive Director

**YALE STEPHENS**  
Head of Public Affairs

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