

APPLICATION FOR REVOCATION OF A NON-MERGER AUTHORISATION AND SUBSTITUTION OF A NEW AUTHORISATION

Application is hereby made under subsection 91C (1) of the *Competition and Consumer Act 2010* for the revocation of an authorisation and the substitution of a new authorisation for the one revoked.

Applicant

- 1.1 Name, address (registered office), telephone number, and ACN
Myer Pty Ltd (**Myer**) of Level 7, 800 Collins Street Docklands VIC 38.
Telephone 03 8667 6000, ACN 004 143 239
- 1.2 Contact person's name, position, telephone number and email address
Ms Wai Wong
Compliance & Risk Manager
03 8667 7842
wai.wong@myer.com.au
- 1.3 Description of business activities
Myer operates a retail business in stores and online
- 1.4 Email address for service of documents in Australia
wai.wong@myer.com.au

Authorisation to be revoked (the existing authorisation)

- 2.1 Details of the authorisation sought to be revoked including the registration number and date of the authorisation which is to be revoked

Myer seeks revocation of Authorisation A91384 (**Existing Authorisation**), granted on 20 February 2014. The Existing Authorisation is due to expire on 14 March 2019.

Myer has previously been granted three successive authorisations (Authorisation A40082 granted on 4 June 2003, Authorisation A91091 granted on 3 September 2008, and the Existing Authorisation) by the Australian Competition & Consumer Commission (**Commission**) with regards to conduct involving businesses being operated from within Myer's stores and online facilities. This application is for substantially the same conduct as previous authorisations.

- 2.2. Other persons and/or classes of persons who are a party to the authorisation which is to be revoked

Not applicable

- 2.3. The basis for seeking revocation, for example because the conduct has changed or because the existing authorisation is due to expire.

As the Existing Authorisation is due to expire on 14 March 2019, Myer seeks to revoke the Existing Authorisation and substitute it with this application (**New Application**).

Authorisation to be substituted (the new authorisation)

3. Details of any other persons and/or classes of persons who also propose to engage, or become engaged, in the proposed conduct and on whose behalf authorisation is sought.

Please see Schedule 1

The proposed conduct

4.1 Provide a description of the proposed conduct and any documents that detail the terms of the proposed conduct

Myer proposes to invite current and future businesses operating within Myer stores or on online stores or sites owned, operated or managed by or on behalf of Myer (**Online Channels**), including licensees and brand partners (**Relevant Businesses**) to participate in certain promotions, including (without limitation) the forms of promotion specified below under the heading 'Proposed Conduct'. Participation in the promotion by these businesses is voluntary and decided by each business. The proposed conduct is the same as the conduct authorised by the Commission previously.

Background

Myer operates 61 department stores in Australia under the Myer name. Myer retails a broad range of merchandise including women's, men's and children's clothing, footwear and accessories; cosmetics and fragrance; homewares; electrical; furniture and bedding; toys; books and stationery; food and confectionery; and travel goods. Myer also provides services, including hair and beauty salons, restaurants and alteration services. Myer operates in a highly competitive retail environment and competes with other department stores and discount stores as well as specialty chains and shops, direct mail businesses and online retailers.

The Relevant Businesses enter into an agreement with Myer to permit the operation of businesses within Myer stores and/or Online Channels (as applicable) – for licensee businesses, this is a Licence Agreement, and for brand partners, this is a Brand Partner Agreement. These agreements cover all aspects of the Relevant Business' operational relationship with Myer. The Relevant Businesses essentially operate a 'store within a store' in Myer stores. They retain ownership of stock, staff the allocated area with their own employees, and set the price for their goods and services independently of Myer.

This New Authorisation is for all **Relevant Businesses** (current and future) that operate within Myer. A list of current businesses operating in Myer is contained in Schedule 1.

Proposed Conduct

As per the Existing Authorisation, the types of promotions Myer proposes to invite Relevant Businesses to participate in include, without limitation:

- a) an agreed percentage or dollar amount discount on all products sold in Myer stores or online
- b) an agreed **percentage** or dollar amount discount on a category of products or services which include some or all the products or services offered by Licensee businesses;
- c) gift with purchase, discounts and/or discount voucher with purchase promotions;
- d) promotions incentivising customers to multi-buy (ie buy two or more and receive 25% off);
- e) bonus MYER one points upon the purchase of products or services which include some or all of the products or services offered by Licensee businesses;
- f) Myer credit card promotions which relate to some or all of the products or services offered by Licensee businesses;
- g) Interest free purchase offers;
- h) CBA points or promotions which relate to some or all of the products or services offered by Licensee businesses;
- i) other agreed bonuses, benefits or offers (for example, half price on second item purchased);

- j) a Discount Price Matching Policy, where a customer who has received from a competitor retail store or online an offer of a lower price on the same product may receive an offer to match that price; and
- k) Returns Policy, where a customer who has changed their mind is able to seek a refund on most merchandise in the store.

Myer will invite Relevant Businesses to participate in promotions on a voluntary basis. Participation in any promotional activities will remain at the sole discretion of the Licensee business.

If a Relevant Business elects not to participate in a promotion which is proposed by Myer, the Relevant Business will, in accordance with current practice, be referred to as an exclusion from the promotion. Such Relevant Businesses are free to run their own promotions, including offering different discounts or other benefits – or to continue to operate during the relevant promotional period without any change to their own offers.

Myer's Licence Agreement and Brand Partner Agreement provide that the Relevant Business is responsible for determining the retail price for its goods and/or services.

4.2 Provide an outline of any changes to the conduct between the existing authorisation and the new authorisation

Myer proposes to amend the reference to online in the New Application to include any online channel owned, operated or managed by or on behalf of Myer and not just the Myer website

4.3 Provide the relevant provisions of the Competition and Consumer Act 2010 (Cth) (the **Act**) to which the proposed conduct would or might apply

Myer sells or may sell products which compete with the products sold by Relevant Businesses, and as such Myer and the Relevant Businesses may be considered competitors for the purpose of the Act and any agreement between Myer and a Relevant Business regarding discounting or bonus offers may contravene section 45AF, 45AG, 45AJ and/or 45AK of the Competition and Consumer Act 2010 (Cth) (**CCA**)

4.4. The rationale for the proposed conduct

Myer conducts a number of promotions each year offering significant discounts or additional benefits to purchasers on a wide range of merchandise (for example, Myer's stocktake sale or mid-season sale).

An authorisation allowing Myer to invite Relevant Businesses to participate in such promotions would reduce the need for exclusions in promotions, thereby simplifying how the promotions are communicated to consumers, and making them more attractive to customers.

It will also allow customers to obtain access to the products sold by Relevant Businesses at the discount price, in addition to the occasions on which Relevant Businesses independently decide to engage in a similar promotion. Further, it will allow a Relevant Business that elects to participate in the promotion to benefit from the promotional marketing and brand exposure being undertaken by Myer.

Where Myer operates a promotion in which a Relevant Business does not wish to participate, that Relevant Business is free to maintain its current prices, reduce its prices (either by the same amount as in Myer's promotion or any another discount) or increase its prices, entirely as it sees fit.

4.5. The term of authorisation and reasons for seeking this period

Myer seeks authorisation of the proposed conduct for a period of fifteen years, which reflects the combined total of previously approved authorisations. Myer believes that this is an appropriate time period given that the proposed conduct is the same as previous

authorisations approved by the Commission in the last fifteen years. The proposed conduct will only be enhanced over time with no public detriment.

5. Provide the name of persons, or classes of persons, who may be directly impacted by the proposed conduct (e.g. targets of a proposed collective bargaining arrangement; suppliers or acquirers of the relevant goods or services) and detail how or why they might be impacted

The proposed conduct is likely to impact

- Customers as acquirers of goods and services may be positively impacted by the proposed conduct. Customers can take advantage of varying offers, discounts and promotions through shopping in one location being a department store, which may also provide a more competitive retail environment where customers are provided with better products and services at possibly lower prices. Customers will also benefit from the simplification of promotions and clearer communication with less exclusions, making them more valuable
- Relevant Businesses will be impacted as they will be invited to participate in Myer promotions, and benefit from the promotional marketing offered by Myer
- Suppliers of the relevant goods as they actively compete with promotions, at the benefit of customers

Market information and concentration

6. Describe the products and/or services, and the geographic areas, supplied by the applicants and identify all products and services in which two or more parties to the proposed conduct overlap (compete with each other) or have a vertical relationship (eg supplier-customer).

Myer operates department stores in Australia under the Myer name. Myer retails a broad range of merchandise both instore and online including women's, men's and children's clothing, footwear and accessories; cosmetics and fragrance; homewares; electrical; furniture and bedding; toys; books and stationery; food and confectionery; and travel goods. Myer also provides services, including hair and beauty salons, restaurants and alteration services.

Goods and services offered by Myer may overlap with those provided by Relevant Businesses, and in some cases a Relevant Business may also be a supplier of goods and/or services to Myer, therefore having a vertical supplier-customer relationship.

7. Describe the relevant industry or industries. Where relevant, describe the sales process, the supply chains of any products or services involved, and the manufacturing process.

The relevant industry affected by the proposed conduct is the retail industry which sell goods and services that compete with goods offered by Myer and the Relevant Businesses such as retailers of apparel, homewares, general merchandise, cosmetics, food and services such as beauty salons. These include bricks and mortar and online stores both locally and overseas.

8. In respect of the overlapping products and/or services identified, provide estimated market shares for each of the parties where readily available.

Myer does not have access to this information. The retail market is highly competitive with a number of competitors across all segments of goods and services, each with varying market shares.

9. Describe the competitive constraints on the parties to the proposed conduct, including any likely change to those constraints should authorisation be granted. You should address: 9.1. existing or potential competitors 9.2. the likelihood of entry by new

competitors 9.3. any countervailing power of customers and/or suppliers 9.4. any other relevant factors.

The retail industry remains intensely competitive. Myer competes with

- department stores in Australia, such as Debenhams, David Jones, Kmart, Target, Harris Scarfe, Big W
- international department stores that supply goods to Australian consumers, such as Macy's, Marks & Spencer
- online stores in Australia and overseas, such as Amazon, Alibaba, ASOS, eBay
- large format or chain stores, such as JB Hi Fi, Harvey Norman, Chemist Warehouse, Freedom
- speciality and boutique stores

Over the past few years, there has been a significant increase in the number of domestic and international online stores offering goods to Australian consumers heightening competition and straining the future of physical department stores.

According to Australia Post's 2018 eCommerce Industry Paper, in 2015 less than 10% of Australians used a smartphone to make an online purchase, Afterpay launched its first product, and online spend on physical goods grew by a mere 6%. Fast forward to 2017, and one in five online purchases were made from a mobile device, payment services such as Afterpay had attracted over 1.5 million customers, and online spending grew by 18.7%.

Online shopping in Australia reached 8% of total traditional retail sales at the end of 2017, a one percentage point rise on the year before. Australians spent \$21.3 billion buying goods online, an increase of 18.7%. The online spending growth outstripped traditional retail by 16.2 percentage points.¹

The arrival of marketplaces such as Amazon in Australia is likely to increase the competitive pressure on Myer despite Myer's launch of the Myer Market in late 2017. In the US and UK, Amazon dominates the online retail market. Amazon sales in the US equated for 44% of all US ecommerce sales in 2017 and fully 4% of the country's total retail sales.² The true impact of Amazon on the Australian retail

The presence of a number of international brands opening bricks and mortar stores in Australia (such as H&M, Uniqlo, Zara) has further heightened competition in the retail industry. Myer anticipates that there will be continuing growth in international competitors entering into the Australian retail market both bricks and mortar and online heightening competition in the benefit of the consumer through reduced prices, quality products and innovative and improved experiences.

Public benefit

10. Describe the benefits to the public that are likely to result from the proposed conduct. Refer to the public benefit that resulted under the authorisation previously granted. Provide information, data, documents or other evidence relevant to the ACCC's assessment of the public benefits. Public detriment including any competition effects

Myer submits that allowing Relevant Businesses to have the opportunity to participate in Myer promotions will enhance competition and is likely to encourage these businesses to make more attractive offers to customers in terms of price and other benefits.

Relevant Businesses are often perceived by customers as being prestige brands (particularly clothing brands) so any form of discount, bonus or benefits offered are valued

¹ Australia Post 2018 eCommerce Industry Paper – Inside Australian Online Shopping

² <https://www.repricerexpress.com/amazon-australia/>

by customers. Where Relevant Businesses participate in promotions proposed by Myer, customers will have the convenience of shopping at Myer and having those promotions available to them over a broader range of brands than would otherwise be accessible to them.

If Relevant Businesses are able to participate in Myer promotions, this will encourage competitors to discount their products and services to compete more vigorously against Myer and the Relevant Businesses, further benefiting the customer.

Customers will also benefit from the simplification of Myer promotions by the inclusion of Relevant Businesses in these promotions. The communication of offers in a clear and more concise manner (particularly through the reduction of exclusions) will ensure that offers are easily understood, and less likely to result in any customer confusion.

Given the intense competition in the retail market, the proposed conduct is likely to encourage other retail stores and brands to compete with Myer and the Relevant Businesses, and offer similar promotions and discounts to customer, at the benefit of the consumer.

11. Describe any detriments to the public likely to result from the proposed conduct, including those likely to result from any lessening of competition. Refer to the public detriment that may have resulted under the authorisation previously granted. Provide information, data, documents, or other evidence relevant to the ACCC assessment of the detriments. Contact details of relevant market participants

Myer submits that the proposed conduct would not result in any anti-competitive outcome or public detriment, and the benefit arising from the conduct during the period of the previously approved Authorisations will continue during the further period sought by this Application.

The conduct proposed enhances competition and provides public benefits in the form of discounted prices, increased offers which are desired by consumers, and simplified promotions.

To this effect, Myer submits that the public benefit arising from this Authorisation outweighs any detriment and therefore submits that the proposed conduct be authorised.

Myer submits that the detriment to the public over the period of the previously approved Authorisations was either non-existent or negligible and that there was a public benefit which resulted from increased discounts being offered to customers. In these circumstances Myer considers that the likely benefit clearly outweighs any detriment. Myer submits that no significant changes have occurred which would alter the net public benefit of the proposed conduct and, accordingly, that the proposed conduct should be authorised.

Further, Relevant Businesses have the option to participate in the promotion, and free to offer any discounts (greater or less) in conjunction with or on top of Myer promotions at the benefit of the consumer.

12. Identify and/or provide contact details (phone number and email address) for likely interested parties such as actual or potential competitors, customers and suppliers, trade or industry associations and regulators.

Company	Phone Number	Email Address
Big W	1300 244 999	bigwcontactus@bigw.com.au
Chemist Warehouse	03 9462 9111	infor@chemistwarehouse.com.au
David Jones	03 8509 4000	contactus@davidjones.com.au
Harris Scarfe	1300 304 505	Contact via online form at https://hscs.zendesk.com/hc/en-us/requests/new
Harvey Norman	02 9763 6891	Contact via online form at https://www.harveynorman.com.au/contact-us
JB Hi-Fi	03 8530 7333	Contact via online form at https://www.jbhifi.com.au/General/Contact-Us/
Kmart	1800 124 125	customer.satisfaction@kmart.com.au
Target	1300 753 567	customersupport@target.com.au

Additional information

13. Provide any other information or documents you consider relevant to the ACCC's assessment of the proposed application.

Request for Interim Authorisation

Myer requests that the Commission grant interim authorisation to enable Myer to continue to invite Relevant Businesses to participate in various Myer promotions in accordance with the Existing Authorisation, while the Commission is considering this Application.

It is submitted that interim authorisation in this situation is appropriate and desirable, because:

- this Application concerns substantively the same conduct which the Commission thoroughly investigated and subsequently authorised in previous Authorisations. Myer submits that no significant changes have occurred which would alter the net public benefits of the proposed conduct. In this context, continuity for customers is significant;
- it will allow the current arrangements between Myer and Relevant Businesses to continue, in particular, allowing Myer to invite Relevant Businesses to participate in discount promotions. This is in the interests of all customers;
- there is no anti-competitive detriment flowing from the proposed conduct, and rather the proposed conduct offers Relevant Businesses an opportunity to promote their products and to provide discounts to customers that they might not otherwise provide; and
- the proposed conduct forms part of an overall program to improve sales performance of Myer and Relevant Businesses and competition generally amongst retail competitors.

In these circumstances, Myer submits that it is appropriate for the Commission to grant an interim authorisation in relation to the proposed conduct while the Commission considers the Application.

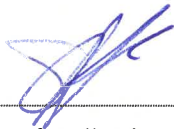
Declaration by Applicant(s)

Authorised persons of the applicant(s) must complete the following declaration. Where there are multiple applicants, a separate declaration should be completed by each applicant.

The undersigned declare that, to the best of their knowledge and belief, the information given in response to questions in this form is true, correct and complete, that complete copies of documents required by this form have been supplied, that all estimates are identified as such and are their best estimates of the underlying facts, and that all the opinions expressed are sincere.

The undersigned undertake(s) to advise the ACCC immediately of any material change in circumstances relating to the application.

The undersigned are aware of the provisions of sections 137.1 and 149.1 of the Criminal Code (Cth)



Signature of authorised person

Assurance Manager

Office held

Steven Black

Name of authorised person

This 11th day of February 2019

Note: If the Applicant is a corporation, state the position occupied in the corporation by the person signing. If signed by a solicitor on behalf of the Applicant, this fact must be stated.

Schedule 1

CURRENT LISTING OF RELEVANT BUSINESSES

Company Name	Street	City	State	Postcode
Merchandise				
Amor GMBH	Level 26, 44 Market St	Sydney	NSW	2000
Anthea Crawford Aust P/L	PO Box 165	Carlton South	VIC	3053
APG & Co P/L	830 Elizabeth St	Waterloo	NSW	2017
Aquila P/L	204-206 Gipps Street	Abbotsford	VIC	3067
Bianco Retail P/L	4/29 Cromwell St	Collingwood	VIC	3066
Blue illusion Australia P/L	2-6 Inkerman Grove	St Kilda	VIC	3182
Build-A-Bear Workshop Australia	Unit 6, 3 Central Avenue	Thornleigh	NSW	2120
Button Agency P/L	401 Riversdale Road	Hawthorn East	VIC	3123
Cambridge Clothing Co Ltd	37 Smith St	Fitzroy	VIC	3065
Cambur Aust	23-29 Monash Dve	Dandenong South	VIC	3175
Country Road	525 Swan Street	Burnley	VIC	3121
Cue Design P/L	Level 7, 50 Holt	Surry hills	NSW	2010
Dolci Firme	436 New St	Brighton	VIC	3186
Factory X P/L	61 Church St	Abbotsford	VIC	3067
Feathers Boutique P/L	562 Malvern Rd	Hawksburn	VIC	3142
Ferrari East P/L	20 Longstaff Road	Bayswater	VIC	3153
Forever New Clothing P/L	Building 8 Level 4, 576 Swan St	Richmond	VIC	3121
French Connection	425 St Kilda Road	Melbourne	VIC	3040
House of CB Australia P/L	1/96 Voltri Street	Mentone	VIC	3194
Identity Direct	Unit 5/111 Old Pittwater Rd	Brookvale	NSW	2100
Industrie Clothing P/L	55 Railway Parade	Marrickville	NSW	2204
Inter Moda P/L	Level 5, 249 Pitt St	Sydney	NSW	2000
Karen Millen Australia	19 Newton Street	Richmond	VIC	3121
Koala Sleep P/L	Unit 12 37/41 O'Rioran St	Alexandria	NSW	2015
Kurt Geiger Australia Pty Ltd	Level 27, 50 Bridge St	Sydney	NSW	2000
Leona Edmiston	Studio 10, 32 Ralph St	Alexandria	NSW	2015
Marcus and David Lawrence	800 Collins St	Docklands	VIC	3008
Marimekko Australia Pty Ltd	2A Kipling Street	Richmond	VIC	3121
Mecca Cosmetics	34 Wangaratta St	Richmond	VIC	3121
MIMCO P/L	658 Church St	Richmond	VIC	3121
Miss Brown Vintage Sydney	25a Copeland St	Alexandria	NSW	2015
Mitch Dowd Design	615 Warrigal Road	Ashwood	VIC	3147
Mon Purse P/L	37 William St	Paddington	NSW	2021
Morrison International P/L	176 Marine Terrace	South Fremantle	WA	6162
Mosmann Australia	6 Stokes Ave	Alexandria	NSW	2015
Namely Co	20 Cirrus St	Bonbeach	Vic	3196
Newable Clothing P/L	2.16, 100 Collins St	Alexandria	NSW	2015
Nine West	Level 12, 644 Chapel St	South Yarra	VIC	3141
Oroton Group (Australia) P/L	Unit 15 Level 2, 409 George St	Waterloo	NSW	2017
Perri Cutten Retail P/L	54 Cremorne St	Richmond	VIC	3121
Peter Alexander Sleepwear P/L	457 St Kilda Rd	Melbourne	VIC	3004

Company Name	Street	City	State	Postcode
Phase Eight (Australia) P/L	Level 61, Governor Phillip Tow	Sydney	NSW	2000
Pilgrim Clothing	2 Vale St	St Kilda	VIC	3182
Politix	18 Ellis St	South Yarra	VIC	3141
R.M Williams P/L	121 Frost Road	Salisbury	SA	5108
Ralph Lauren Australia P/L	L26, 44 Market St	Sydney	NSW	2000
Review Australia P/L	17 Hardner Rd	Mt Waverley	VIC	3149
Ripe Maternity Wear	225 Grange Rd	Fairfield	VIC	3078
Rodd & Gunn Aust Ltd	Level 1 540 Malvern Rd	Prahran	VIC	3181
Rogers Underwear	51 Highlander St	Torquay	VIC	3228
Rosbert International P/L	53 Latitude Boulevard	Thomastown	VIC	3074
Sass & Bide P/L	Studio 5, 32 Ralph St	Alexandria	NSW	2015
Seed Heritage	425 St Kilda Rd	Melbourne	VIC	3004
Shoes & Sox P/L	C/- 332 Lorimer St	Port Melbourne	VIC	3207
Skin and Threads	1st floor 1104-1106 High St	Armadale	VIC	3143
Skinnydip Ltd	1 Whittlebury Mews West	London UK	VIC	3000
Specialty Fashion Group Ltd	151-163 Wyndham St	Alexandria	NSW	2031
Squidinki P/L	82 Oxford St	Woollahra	NSW	2025
Sunglass Hut	75 Talavera Road	Macquarie park	NSW	2113
Swarovski Intl	PO Box 185	Rosebery	NSW	2018
Sweat Empire	10 Blue Fin Circuit	Mountain Creek	QLD	4557
The Kooples	Level 8, 350 Collins St	Melbourne	VIC	3000
The Swatch Group (Australia)	Level 2, 1601 Malvern Rd	Glen Iris	VIC	3146
Toro Corporation P/L	55 North St	Richmond	VIC	3121
TS 14+ Australia P/L	27 Mollison St	Abbotsford	VIC	3067
Villeroy & Boch Aust P/L	PO Box 212	Brookvale	NSW	2100
Wm Ritchie (Aust) P/L	112-118 Dunning Ave	Roseberry	NSW	2018
WWRD Australia P/L	100 Holbeche Rd	Arndell Park	NSW	2148
Zadig & Voltaire	Level 8 350 Collins St	Melbourne	VIC	3000
Cafe & Restaurant				
ACDC Holdings P/L	6/287 Collins St	Melbourne	VIC	3000
Agata & Kristie P/L	15/15 Boundary Rd	Mosman park	WA	6012
B & M Hospitality P/L	2 Hogan Crt	Box hill nth	VIC	3129
Brunetti Bourke Street	The Basement 208 Faraday St	Carlton	VIC	3053
Chazan P/L	PO Box 58	Bassendean	WA	6934
Creative Nation Aust P/L	22 Burnbank St	Lake Wendouree	VIC	3355
Degani TSVL Stocklands P/L	Po box 3277	Newstead	QLD	4006
Eating in Perrottas	Cnr Abbott & Shields St	Cairns	QLD	4870
Foodoo Investments P/L	23b Schofield Ave	Earlwood	VIC	2206
Fresh Myer Coffee Lounge	Level 3, Shop 1000 Knox S/C	Knox City	VIC	3152
L'espresso Coffee House P/L	40 Serenity Circuit	Maroochydore	QLD	4558
My Cafe Penrith P/L	11 Daniel William Place	Glenbrook	NSW	2773
Pal Col Mar P/L	9 Pam St	Netley	SA	5037
Pierres Café Bistro Restaurant P/L	28/111 Mcauley Pde	Broadbeach	QLD	4211
Presto Foods P/L	57 Warrimoo Avenue	ST Ives	NSW	2075
Sugar Bear Catering P/L	Unit 4 /3 Tahara Road	Toorak	VIC	3142

Company Name	Street	City	State	Postcode
The Big Group P/L	38/40 Cubitt St	Richmond	VIC	3121
Wagga Back Door Cafe	233 Baylis St	Wagga wagga	NSW	2650
Services				
Ayurve Spa	PO Box 176	North Sydney	NSW	2059
Dry & Tea	51 Kinlock Ave	Murrumbeena	VIC	3163
J'aime Hair	1 Chamblis Place	Orchard Hills	NSW	2748
Jasmine Beauty Therapy P/L	Myer Ballarat Level 1, 301 Sturt St	Ballarat	VIC	3350
Just Cuts Franchising P/L	Level 1, 4-6 The Kingsway	Cronulla	NSW	2230
Kings Domain Barber Shop	1/177 Toorak Rd	South Yarra	VIC	3141
Looksmart Alterations P/L	73-75 Dunmore S	Wentworthville	NSW	2145
Monkey Mania	90-92 Cooper St	Surry Hills	NSW	2010
Simply My Hair	150 Glenfield Rd	Casula	NSW	2170
Style Bar Investments P/L	Ground Level, 314-336 Bourke St	Melbourne	VIC	3000
Weight Watchers	Level 5, 1-3 Smail St	Ultimo	NSW	2007