

20/8/18

To whom it may concern,

RE: Council Solutions

I'm writing regarding Council Solutions application to the ACCC. Greenaway is an organics collection company with many years experience providing organics collection services in regional Victoria and have also tendered for kerbside organics collection services. We are always looking for opportunities to grow our business and I am concerned that large joint council tenders like the one proposed by Council Solutions will inhibit any ambition we might have in the future to expand. I am also concerned at the precedent this could set for similar joint council tenders in Victoria.

We have developed a business over many years based on hard work, customer service, innovation and price and believe that large joint council tenders reduce opportunities for companies such as ours which eventually leads to small players being driven out of the market. The end result is few players in the market and service levels drop due to a lack of personalised service and prices go up.

We oppose Council Solutions application and wish to register for the pre decision conference.

Yours faithfully, Anthony Janssen