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24/07/18

Dear Sir / Madam,

ATTENTION: ACCC Adjudication regarding Council Solutions

SA Composters have been operating as commercial vegetation composters since 1990. As a significant recycler of organic vegetation, SA Composters are helping reduce landfill dumping, and at the same time, improving the quality of South Australian soils. We are located in southern metropolitan Adelaide at Lonsdale.

We are not in favour of the proposed Council Solutions tender as it will make it more difficult for our own company to tender for work with the Adelaide Councils. This is due to the requirements of the tender, which covers 4 Councils and a 10 year term for organics processing. Although the tender specification is not available we believe that the bank guarantee and capital requirements for the contract will see us unable to tender.

Our view is that the Adelaide waste management industry and local market has worked well to date by allowing all business sizes opportunities to compete. This has given the customer a wide variety of choice and service options and created a base for small to medium operators such as ourselves to innovate and differentiate. Movement towards large tenders out of the reach of small to medium businesses we are sure would not deliver positive results for the industry and consumer.

We ask that the ACCC rejects the Council Solutions Application.

Your Sincerely

Matthew Quinn
Director
SA Composters