



Our ref: 63110
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16 November 2017

Lisa Marie Williams
Senior Legal Advisor
Emirates

Sent by email: lmwilliams@emirates.com

Dear Ms Williams

**Authorisation AA1000400 submitted by Qantas Airways Ltd and Emirates
– Information Request**

I refer to your application for revocation and substitution and the supporting submissions lodged with the Australian Competition and Consumer Commission (the **ACCC**) on 11 October 2017.

To assist with its assessment of this application, the ACCC is seeking further information from Emirates. The information the ACCC requires is set out at Attachment A to this letter. The ACCC is also making an information request to Qantas Airways Ltd.

Please provide the requested information as soon as possible and in any case by no later than **COB 1 December 2017**. The information may be provided by email to adjudication@accc.gov.au.

I note that the information requested may be confidential to Emirates. Under s89 of the *Competition and Consumer Act 2010*, the ACCC may exclude documents or information from its public register by reason of the confidential nature of any of the matters contained in the document. If Emirates does wish to request exclusion from the public register for any documents or information provided in response to the ACCC's request, please clearly indicate this when providing the documents.

Subject to our consideration of any such request, this letter will be placed on the ACCC's public register once Emirates provides the requested information.

If you wish to discuss any aspect of this matter, please do not hesitate to contact Gavin Jones on (03) 9290 1475 or gavin.jones@accc.gov.au or Tessa Cramond on (03) 9658 6516 or tessa.cramond@accc.gov.au.

Yours sincerely

David Jones
General Manager
Adjudication

Attachment A – ACCC Information Request

Document request

- 1) Please provide presentations, papers or reports prepared by or for, or provided to, any members of the Emirates Group Senior Management Team (including but not limited to the Chairman and Chief Executive of Emirates Airline & Group; the President of Emirates Airline and the Executive Vice President and Chief Operations Officer) from 1 November 2014 until the date of this request, that record or consider:
 - a) key competitive pressures on, or strategic plans for, routes between Australia and New Zealand, or
 - b) key competitive pressures on, or strategic plans for, routes between Dubai and New Zealand.
- 2) **[Confidential]**

Definitions

[Confidential]