

Taljaard, Angela

From: Taljaard, Angela <Angela.Taljaard@accc.gov.au>
Sent: Monday, 25 May 2020 11:30 AM
To: Pavey, Catherine
Subject: For review - Frank Black - emails to intel

Hi Catherine

[REDACTED]

I propose sending the two below emails as we discussed.

Please let me know if you:

- are you comfortable with the decision section in the email to Simon
- suggest any changes.

Thanks
Angela

Draft email to intel: Request for assistance - Frank Black
Good afternoon Intel team

We intend to send a letter to Frank Black in relation to an article of his – [link here](#).

Could you please assist us in finding Frank Black's contact details? In particular we are looking for his residential address and email.

In case this is helpful, through google searches we have found that Frank Black is the owner driver representative on the Australian Trucking Association (ATA) Council – see media release [link here](#). The media release also states that Frank is from Albert Park in South Australia.

Please feel free to contact me if you have any questions.

Kind regards
Angela

Draft email to Simon: [REDACTED]

Good Morning Simon

[REDACTED]

We will separately send an email to the Intelligence inbox seeking assistance with finding contact details for Frank Black.

Released under FOI

Please let me know if you have any questions.

Kind regards
Angela

Assessment of cartels referral

Referral:

- [REDACTED] forwarded this [link](#) to Cartels from the Owner Driver – an Australian truck publication. The article is dated 16 April 2020 and titled 'Opinion: Maintain your rates.'

Trader:

- [Frank Black](#), the author, is the owner driver representative on the Australian Trucking Association (ATA) Council. However, we suspect Frank Black drafted the opinion piece in his own personal capacity as a driver owner, not as a member of the ATA.

Alleged problematic paragraphs:

- *What does concern me is the cheap freight being offered by people taking advantage of the situation. This is no time for bottom feeders to seek to profit at the expense of others. We can't afford for rates to be lowered anywhere in the industry.*
- *All that will happen if we undersell our work is that we all end up going bust. The only difference between drivers will be that those who refuse to do a run for no profit won't have run our trucks into the ground in the process and may have something worth selling.*
- *In harder times, it's more important than ever for us to stick together and stand strong. We all feel the calling of our personal financial needs but undercutting each other to win work will only do harm to us all.*