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AUSTRALIAN RAIL TRACK CORPORATION LTD ARTC 2011 HUNTER VALLEY COAL NETWORK ACCESS UNDERTAKING – PRICING (REVISED APPLICATION)

We refer to the application for a further 4.5 year extension of its 2011 Hunter Valley Coal Network Access Undertaking (**2011 HVAU**) lodged with the ACCC on 6 June 2017. ARTC indicated in that documentation that it was still formulating the 2017 H2 pricing in line with the new commercial parameters to provide a price reduction immediately to producers and that accordingly, it had not included that pricing in the revised HVAU submitted. ARTC confirms that that pricing has now been finalised and is set out in the attachment to this letter. The attached pricing is based on the existing pricing structure in the 2011 HVAU.

In its extension application, ARTC proposed that, within 6 months of the extension application being approved by the ACCC, ARTC would engage in good faith consultation with Access Holders and lodge a further variation application to vary the 2011 HVAU for the matters set out in clause 2.3(d), including the introduction of path-based pricing. ARTC confirms that the path-based pricing methodology and the other proposed variations will be lodged with the ACCC under section 44ZZA(7) of the *Competition and Consumer Act 2010* (Cth) and will be subject to the ACCC's normal stakeholder consultation and approval processes.

ARTC also attaches the following documents:

- Amended marked up version of the 2011 HVAU incorporating the changes required to extend the term for a further 4.5 years. The only change is the inclusion of the pricing in clause 4.22.
- 2 Amended clean version of the amended 2011 HVAU.

ARTC agrees to the publication of this letter and the attachments.

ARTC seeks the ACCC's acceptance and approval of the extension of the 2011 HVAU, including the pricing now provided in clause 4.22. For further information regarding the preparation of this application, please contact Simon Ormsby on (08) 8217 4314 (Ph) or sormsby@artc.com.au (email) or Gavin Carney on (08) 8217 4189 on GCarney@ARTC.com.au (email).

Yours sincerely

John Fullerton

Chief Executive Officer



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ARTC 2017 H2 Hunter Valley Access Charges

The following 2017 H2 Initial Indicative Access Charges, Interim Access Charges and Charges for non-Indicative Services apply from 1 July 2017 to 31 December 2017.

| Pricing Zone 1* | | | | |
|---------------------------------|---------------------------------|-----------------------------|---|--|
| Segments | Non-TOP \$/kgtkm (ex GST) | TOP \$/kgtkm (ex GST) | Service Characteristics (as applicable) | |
| Initial Indicative Service 1 | 4.301 | 3.205 | 30 tonne maximum axle load 60kph maximum speed (loaded) 80kph maximum speed (empty) 96 wagon train length 1543 metres maximum train length section run times as per applicable Hunter Valley standard working timetable | |
| Initial Indicative Service 2 | 4.188 | 3.668 | 25 tonne maximum axle load 80kph maximum speed (loaded) 80kph maximum speed (empty) 82 wagon train length 1350 metres maximum train length section run times as per applicable Hunter Valley standard working timetable | |
| Interim Service 1 | 4.374 | 3.260 | 30 tonne maximum axle load 60kph maximum speed (loaded) 80kph maximum speed (empty) 91 wagon train length section run times as per applicable Hunter Valley standard working timetable | |
| Interim Service 3 | 4.199 | 3.886 | 25 tonne maximum axle load 80kph maximum speed (loaded) 80kph maximum speed (empty) 72 wagon train length section run times as per applicable Hunter Valley standard working timetable | |
| Non Indicative Service 1 | 3.953 | 4.956 | 19 tonne maximum axle load 80kph maximum speed (loaded) 80kph maximum speed (empty) 60 wagon train length section run times as per applicable Hunter Valley standard working timetable | |

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| Non Indicative Service 2 | 3.544 | 4.081 | 30 tonne maximum axle load 60kph maximum speed (loaded) 80kph maximum speed (empty) 56 wagon train length section run times as per applicable Hunter Valley standard working timetable |
|-----------------------------|-------|-------|--|
| Non Indicative Service 6 | 4.307 | 3.276 | 30 tonne maximum axle load 60kph maximum speed (loaded) 80kph maximum speed (empty) 88 wagon train length section run times as per applicable Hunter Valley standard working timetable |
| Non Indicative Service 7 | 4.306 | 3.455 | 30 tonne maximum axle load 60kph maximum speed (loaded) 80kph maximum speed (empty) 82 wagon train length section run times as per applicable Hunter Valley standard working timetable |

^{*} Pricing Zones contain Segments as specified at Schedule E of the Hunter Valley Access Undertaking.

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| Pricing Zone 2* | | | |
|--------------------|---------------------------------|-----------------------------|---|
| Segments | Non-TOP \$/kgtkm (ex GST) | TOP \$/kgtkm (ex GST) | Service Characteristics (as applicable) |
| Initial Indicative | 0.788 | 5.606 | 30 tonne maximum axle load |
| Service 1 | | | 60kph maximum speed (loaded) |
| | | | 80kph maximum speed (empty) |
| | | | 96 wagon train length |
| | | | 1543 metres maximum train length |
| | | | section run times as per applicable Hunter Valley |
| | | | standard working timetable |
| nterim Service 1 | 0.801 | 5.698 | 30 tonne maximum axle load |
| | | | 60kph maximum speed (loaded) |
| | | | 80kph maximum speed (empty) |
| | | | 91 wagon train length |
| | | | section run times as per applicable Hunter Valley |
| | | | standard working timetable |
| Non Indicative | 0.789 | 5.724 | 30 tonne maximum axle load |
| Service 6 | | | 60kph maximum speed (loaded) |
| | | | 80kph maximum speed (empty) |
| | | | 88 wagon train length |
| | | | section run times as per applicable Hunter Valley |
| | | | standard working timetable |

^{*} Pricing Zones contain Segments as specified at Schedule E of the Hunter Valley Access Undertaking.

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| Pricing Zone 3* | | | |
|-----------------------------|---------------------|--------------------|---|
| Samonta | Non-TOP \$/kgtkm | TOP \$/kgtkm | Samiles Characteristics (so applicable) |
| Segments Initial Indicative | (ex GST) 2.690 | (ex GST) 10.336 | Service Characteristics (as applicable) 25 tonne maximum axle load |
| | 2.090 | 10.336 | |
| Service 1 | | | 80kph maximum speed (loaded) |
| | | | 80kph maximum speed (empty) |
| | | | 82 wagon train length |
| | | | 1350 metres maximum train length |
| | | | section run times as per applicable Hunter Valley |
| | | | standard working timetable |
| Interim Service 1 | 2.712 | 10.941 | 25 tonne maximum axle load |
| | | | 80kph maximum speed (loaded) |
| | | | 80kph maximum speed (empty) |
| | | | 72 wagon train length |
| | | | section run times as per applicable Hunter Valley |
| | | | standard working timetable |
| Non Indicative | 2.792 | 9.901 | 30 tonne maximum axle load |
| Service 7 | | | 60kph maximum speed (loaded) |
| | | | 80kph maximum speed (empty) |
| | | | 82 wagon train length |
| | | | section run times as per applicable Hunter Valley |
| | | | standard working timetable |

^{*} Pricing Zones contain Segments as specified at Schedule E of the Hunter Valley Access Undertaking.