
From: Pat Priebe [REDACTED]
Sent: Tuesday, 12 December 2017 1:48 AM
To: Dairy Inquiry
Subject: Dairy Industry

Follow Up Flag: Follow up
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Dear Sir,

I understand that the ACCC is currently examining the Australian Dairy Industry. May I suggest that you consider the current contractual obligations required of dairy farmers. A change in the contractual structure would give more options to the where and the how the dairy-farmer disposes by contract his supply to a processor.

I understand that currently , the contract price offered is a composite one, representing a price of milk supplied for the fresh milk market.

The balance of the supply is paid for at a severely discounted rate. Further more for the contract to be valid, the contract covers **ALL** of the farmers milk. Should the farmer supply another processor, this would result in a breach of contract.

What I would like you to consider is that only the fresh milk market plus 10% constitute a contractual volume. This will enable the farmer to supply niche markets, grow out calves, develop niche products of their own, or if they wish maintain the current requirements. This “surplus”

milk could be transferred to another processor after two months notice is given in writing. This would have the effect of encouraging an upward movement for the price of this milk

Thank you for your courtesy, in receiving this suggestion,
Yours faithfully,
Robin M Priebe