

## NBN Co SAU variation (November 2022)

Appreciate the NBN is a wholesaler, but

1. Minimum speed of 12/1 should never have been approved to start with.
2. 25/5 as a wireless option was also a poor choice.
3. 50/10 should always have been an initial minimum goal for NBN.
4. **Cost of NBN is too high already as a retail user.**

Consumer advocates and technology academics continue to warn that both the high cost of access to the NBN, and the hotchpotch nature of the multi-technology network, is creating a digital divide in Australia.

Government keeps on talking about making business cost reductions.

Everything is being driven to the Cloud and Technology.

Going forward: Further reductions in the number of speed offerings need to be made.

⇒ **100/20 Mbps should be the National Minimum speed offering.**

Prices for this product needs to be reduced, to ensure at the retail level, we do not remain in the top 5 countries globally, in terms of cost.

Continued increases will see greater migration to 5G than your best estimates.

nbn draft pricing intent document includes the following statement:

“increasing median willingness to pay for high-speed broadband services in Australia”

Where does the evidence for this statement come from ?

As indicated above: Prices are already amongst the highest in the world!

<https://www.nbnco.com.au/corporate-information/about-nbn-co/our-purpose>

This document seems inconsistent with your purpose: line 2

- Working collaboratively with internet retailers to deliver excellent customer experience, reduce cost and drive industry efficiency and sustainability

**Costs need to be Reduced.**

**What is proposed does not seem to follow this goal.**

David Lapans

nbn user through Internode on a 25/5 Wireless connection.

████████████████████