
From: Lachlan Marshall [REDACTED]
Sent: Wednesday, 25 January 2017 9:46 AM
To: Dairy Inquiry
Subject: Marshall family

Dear sir/mam

I am 35 year old fourth generation dairy farmer. We left Queensland in 2006 because the domestic processors were dropping price rapidly and blaming the cheap milk on the international market for putting pressure on their markets. My brother and I moved to Blighty southern nsw to dairy in a cheaper production area and improve our margins. After two years our new processor Mg told us that our price was dropping because of the price pressures coming from the domestic market. We changed processors again to Shepparton based Acm. After the recent downturn and then reported growth in domestic branded product and recovery in international markets we were told that our price would not improve because factories were now running at inefficient levels because of the drop in the nations milk production and the need for price to remain competitive with other processors.

How can we be held accountable for others poor performance. If the market price for our product is down so be it, but this constant shadow and lies game is not fair. It is insulting to our intelligence. The price paid is manipulated to best suit the processors margins not what the market is clearly paying.

I am 35 my wife 34 and my brother 34. We milk 800 cow producing 39 litres/cow/day. We invest heavily in cutting edge technology and practices. We are the future of the dairy industry, but unless there are some fair returns for

our 90hr weeks for no pay we will be forced to exit the industry and invest our money elsewhere. We are passionate about what we do and employ 14 people. We spend millions of dollars in our local economy but there needs to be a future to continue.

This is only one very brief issue I raise as I sit in the children's hospital in Melbourne waiting to see a doctor with my daughter. I will be unable to attend a forum in person due to our work load but would welcome any questions by email or phone call [REDACTED]

Thank you for your time.

Lachlan Marshall
Managing Director
Yurunga Farms Partnership