

STATEMENT OF [REDACTED]

On 31 October 2007, I, [REDACTED]

[REDACTED], Manager, state as follows:

- 1 The information in this statement is confidential to Telstra Corporation Limited (“Telstra”). I have prepared this statement on the basis that the information in it will remain confidential and that the information will only be disclosed in accordance with the terms and conditions agreed with Telstra and the recipient of the information.

Position

- 2 [REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]

- 3 I have been with Telstra (or its predecessor entities) since [REDACTED]. [REDACTED]
[REDACTED], I am responsible for leading a team that prepares reports and analyses of Telstra products, including retail supply of Basic Access products.

Background

- 4 Basic Access is the provision of a telephone line on Telstra’s network, which customers rent for a fixed monthly charge (“Line Rental”). Basic Access involves connection to Telstra’s nation wide fixed line telecommunications network commonly referred to as the public switched telephone network (“PSTN”).
- 5 Telstra has a variety of Line Rental plans for residential customers and for business customers called “HomeLine” and BusinessLine” plans.
- 6 HomeLine and BusinessLine plans refer to:

- (a) Unbundled Line Rental plans - these plans are called HomeLine Part and BusinessLine Part. Customers who subscribe to HomeLine and BusinessLine Part plans purchase Line Rental from Telstra. Although customers who subscribe to HomeLine Part and BusinessLine Part are also able to purchase services from Telstra, they usually purchase services from other service providers.

- (b) Bundled plans - there are various HomeLine and BusinessLine bundled plans. Customers who subscribe to bundled plans purchase Line Rental from Telstra, and also various services from Telstra such as long distance, international and fixed to mobile call services. Telstra's bundled HomeLine services include HomeLine Plus, HomeLine Complete, HomeLine Advanced, HomeLine Budget, HomeLine Ultimate, HomeLine Reach and HomeLine Together. Each of these HomeLine services has a price for the access component and separate prices for each of the calling services.

HomeLine plan SIO data

7 In my role as a Manager in the [REDACTED], I ensure that a monthly summary of Basic Access lines (known as "services in operation" or "SIOs") that have a HomeLine plan is produced [REDACTED]. This summary is used to provide bespoke reports as required by various marketing and operational teams within Telstra.

8 [REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]

9 [REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]
[REDACTED]

10 The data on the number of SIOs that are supplied with HomeLine plans is matched with data in relation to the exchange service areas for those SIOs [REDACTED]

[REDACTED]

[REDACTED]

11 [REDACTED]

12 [REDACTED]

13 [REDACTED]

14

[REDACTED]

15

[REDACTED]

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[REDACTED]

[REDACTED]

[REDACTED]

[REDACTED]

DATED: 31 October 2007

.....

[REDACTED]

ATTACHMENT A TO THE STATEMENT OF [REDACTED]

[REDACTED]

[REDACTED]