
From: Patrick Glass [REDACTED]
Sent: Saturday, 11 February 2017 9:09 AM
To: Bellhouse, Amy
Cc: Patrick Glass - External
Subject: Milk pick up.
Attachments: ACCC Dairy Inquiry Issues Paper - 8 November 2016 (FINAL).pdf; ATT00001.txt

Kerrie and I dairy farm in NE vic.

We supply Parmalat .

Parmalat and MG.have what they call a milk swap agreement.MG collect our milk and use it as they see fit.Parmalat then collect milk from MG farms closer to there processing facilities.

A win win agreement.

The dark side of this agreement is the handshake deal done between the companies that Parmalat will not take any MG supplying farms out of the area (NE Victoria)

This deal means that the MG supplying farmers have no choice as to where they send their milk.

The deal came to light when Kerrie and I were researching leasing our neighbours farm as we wanted to supply Parmalat and were told in very clear terms that no way could this happen even though the Parmalat field staff wanted the milk.

I hope to attend the Shepparton meeting.

Please ring on [REDACTED] if you would like to discuss anything.